



City Pair Program

July 2021



FAST FACT SHEET: City Pair Program (CPP) FY22 Contract Awards

Participating Airlines

- **Awarded to 8 airlines:** United, American, Delta, Southwest, JetBlue, Hawaiian, Alaska and Silver Airways

Awarded Markets

- **Awarded to 12,626 markets in FY22** (10,070 Domestic and 2,556 International). Represents 91.7% of all trips flown by government travelers to complete their missions
- **2,698 markets awarded with Non-stop service**, CPP solicited all eligible non-stop service markets awarding 95.5%.
- The CPP results in **92.4% (or 11,669) of all awards having two discounted fares** - this provides flexibility for immediate travel and more deeply discounted fares for booking flights early

Savings

- Recognizing official travel has been reduced significantly due to the COVID-19 pandemic, the GSA City Pair Program will continue to save taxpayers an **estimated \$1.10B in FY22**. CPP fares benchmark **49.8% lower than commercial like fares** with no exchange fees, fully refundable, last seat availability, and no blackout dates.

Good News Stories

- Average domestic fares awarded in FY22 decreased to \$209 from \$216 in FY21. Average international fares awarded increased from \$740 in FY21 to \$746 in FY22.
- Boston (BOS) – Washington Reagan (DCA) at \$48 YCA/\$35 _CA benchmarks 59% lower than corporations a decrease from \$52 YCA/\$39 _CA in FY21.
- San Diego (SAN) – Seattle (SEA) at \$114 YCA/\$69 _CA benchmarks 41% lower than corporations a decrease from \$116/\$75 in FY21.
- #1 International market (LON-WAS) benchmarks 58% less than corporations - \$280 YCA, \$0_CA, a decrease from \$281 YCA/ \$271_CA in FY21
- The total FY22 contract value is **\$1.107B**