PROSPECTUS - LEASE U.S. DEPARTMENT OF HOMELAND SECURITY CUSTOMS AND BORDER PROTECTION **NEWARK, NJ**

Prospectus Number: PNJ-01-NW16

Congressional District: 10

Executive Summary

The General Services Administration (GSA) proposes a replacement lease of up to 123,000 rentable square feet (RSF) for the Department of Homeland Security - Customs and Border Protection (CBP), currently located at 1100 Raymond Boulevard, Newark, NJ, under one lease that was effective in 2002.

The replacement lease will provide continued housing for CBP and will improve CBP's office and overall utilization rates from 178 to 79 usable square feet (USF) per person and 525 to 290 USF per person, respectively, while housing current personnel in 94,419 RSF less than the total of its current occupancies at the 1100 Raymond Boulevard location. In the absence of this reduction, the status quo cost of continued occupancy at the proposed market rental rate would be \$8,044,503.

Description

Occupant: **Customs and Border Protection**

Lease Type Replacement

Current Rentable Square Feet (RSF) 217,419 (Current RSF/USF = 1.17) Proposed Maximum RSF: 123,000 (Proposed RSF/USF = 1.15)

Expansion/Reduction RSF: 94,419 RSF (Reduction)

Current Usable Square Feet/Person: 525 Proposed Usable Square Feet/Person: 290 Proposed Maximum Lease Term: 15 Years **Expiration Dates of Current Leases:** 5/31/2016

Delineated Area: Central Business District of Newark,

New Jersey with the following

boundaries:

North: Center Street South: Kinney Street East: McCarter Highway West: University Ave.

Number of Official Parking Spaces¹: 58

Scoring: **Operating Lease**

¹ CBP security requirements may necessitate control of the parking at the leased location. This control may be accomplished as a lessor-furnished service, as a separate operating agreement with the lessor, or as part of the Government's leasehold interest in the building.

PROSPECTUS – LEASE U.S. DEPARTMENT OF HOMELAND SECURITY CUSTOMS AND BORDER PROTECTION NEWARK, NJ

Prospectus Number: PNJ-01-NW16

Congressional District: 10

Maximum Proposed Rental Rate²:

\$37.00 / RSF

Proposed Total Annual Cost³:

\$4,551,000

Current Total Annual Cost:

\$11,692,276(Lease effective 4/1/2002)

Justification

The Newark Center Building located at 1100 Raymond Blvd. in Newark, NJ, currently houses CBP's Field Operations and Administrative Support division. The replacement lease will house the current CBP personnel located at the Newark Center Building and absorb additional personnel from offices relocating to One World Trade Center in New York City, NY. The new lease will meet the long-term needs of CBP.

Special Space Requirement

CBP has many unique spaces at this location that support national CBP offices and programs. The laboratory space at this facility accounts for nearly half of all of the special space. The laboratory is one of only four port materials testing labs in CBP's national inventory and is responsible for performing analysis on materials retrieved from the northeast Sea Ports of Entry, and all Land and Air Ports of Entry. The laboratory is staffed with CBP scientists who perform the analysis using onsite testing equipment.

In addition to the laboratory, the special space also accounts for the need to store any seized materials onsite. At any one time, the volume of testing and the amount of seized materials require CBP to maintain a large secured storage facility.

Summary of Energy Compliance

GSA will incorporate energy efficiency requirements into the Request for Lease Proposals and other documents related to the procurement of space based on the approved prospectus. GSA encourages offerors to exceed minimum requirements set forth in the procurement and to achieve an Energy Star performance rating of 75 or higher.

This estimate is for fiscal year 2016 and may be escalated by 1.9 percent annually to effective date of the lease to account for inflation. The proposed rental rate is fully serviced including all operating expenses whether paid by the lessor or directly by the Government. GSA will conduct the procurement using prevailing market rental rates as a benchmark for the evaluation of competitive offers and as a basis for negotiating with offerors to ensure that lease award is made in the best interest of the government. Lease award shall not exceed the maximum rental rate as specified in this prospectus.

³New leases may contain an escalation clause to provide for annual changes in real estate taxes and operating costs.

PROSPECTUS – LEASE U.S. DEPARTMENT OF HOMELAND SECURITY CUSTOMS AND BORDER PROTECTION NEWARK, NJ

Prospectus Number: PNJ-01-NW16 Congressional District: 10

Resolutions of Approval

Resolutions adopted by the House Committee on Transportation and Infrastructure and the Senate Committee on Environment and Public Works approving this prospectus will constitute approval to make appropriations to lease space in a facility that will yield the required rentable area.

Interim Leasing

GSA will execute such interim leasing actions as are necessary to ensure continued housing of the tenant agency prior to the effective date of the new lease. It is in the best interest of the Government to avert the financial risk of holdover tenancy.

Certification of Need

Submitted at Washington, DC, on _	September 8,2015	
500	1102	ž.
Recommended:		
Comr	nissioner, Public Buildings Service	

The proposed project is the best solution to meet a validated Government need.

Approved: Administrator, General Services Administration