

Program Manager: Jack Zeigler jack.zeigler@goaclc.com

910-670-1641

Contract Manager: Kathryn Cox kcox@goaclc.com 910-764-7781, x114

Location:

208 Hay Street, Suite 2C Fayetteville, NC 28301 DUNS: 141415021 CAGE: 3NJT3

Business Size & Socio-Economic Status: Small Business CVE SDVOSB SBA 8(a)

Human Capital and Training Solutions (HCaTS) Small Business (SB) Pool 2 Contract Number: #GS02Q17DCR0008

Advanced Computer Learning Company, LLC (ACLC)



About Us:

Advanced Computer Learning Company, LLC (ACLC) is a Center for Veterans Enterprises (CVE) verified Service-Disabled Veteran-Owned Small Business (SDVOSB), Minority-Owned Small Business (MOSB), and Small Business Administration (SBA) 8(a) Business Development Program participant through 2021 headquartered in the heart of downtown Fayetteville, NC.

Since our founding in 2003, ACLC has been a trusted partner in providing Federal, Department of Defense (DoD), and Commercial customers with Training and Education (T&E), Mission Support, and Technology Integration services.

Client Base:

- U.S. Army Special Operations Command (USASOC)
- U.S. Army Training and Doctrine Command (TRADOC)
- U.S. Army Forces Command (FORSCOM)
- U.S. Air Force
- U.S. Navy, Space and Naval Warfare Systems Command (SPAWAR)
- Department of Veterans Affairs (VA)
- Veterans Health Administration (VHA)
- General Services Administration (GSA)
- Nuclear Regulatory Commission (NRC)
- National Highway Institute

Capabilities:

ACLC provides customized training and development services; customized human capital strategy services; and customized organizational performance improvement. A selection of our HCaTS SB Pool 2-specific services is below:

541611 – Administrativ e and General Management

- Records management
- Business process improvement
- Logistics
- Billing and recordkeeping
- Office Administrative Services

541613 -Marketing Consulting Services

- Records management
- Business process improvement
- Logistics
- Billing and recordkeeping
- Office Administrative Services

514612-Human Resources Consulting Services

- Human resource and personnel policies
- Professional and Management Development Training
- Employee assessment consulting services

541618 -Other Management Consulting Services

- Human Resources Consulting Services
- Marketing Consulting Services

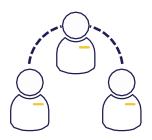
611710 -Educational Support Services

- Educational processes or systems
- Educational consultants
- Educational consultants
- Research and
 Development in the
 Social Sciences and
 Humanities
- Educational guidance counseling services
- Knowledge Management and Consulting Services



AE Strategies was formed in 2003 with one primary goal - to develop, implement and sustain programs that enhance the efficiency and effectiveness of our government's most valuable resource - its people. We continually strive to create and deploy innovative human capital solutions while nurturing and developing a staff comprised of seasoned professionals and technical experts that understand the complex workforce issues faced by federal government agencies and want to work to help solve them.

CORE SERVICE OFFERINGS



Strategic
Workforce Planning

- Strategic Planning
- Strategic Recruitment
- Succession Planning
- Workforce Data Analysis
- Workforce Gap Analysis
- Strategic Workforce Plan Writing Support



Learning & Development

- •Instructional Systems Design
- Competency Assessment
- •Executive and Leadership Development
- •Training Delivery
- •Training Evaluation
- Training Administration



Information Technology

- Agile Software Development
- Business Intelligence
- Database and System Administration
- •Requirements Elicitation and Analysis
- Web Administration
- Testing and Quality Assurance



Performance Management

- Competency Development
- Alternative Personnel Systems Support
- Program Development
- •Talent Management
- Performance Management
 System Implementation



Program Management

- Aaile PMO
- Business and Systems Analysis
- Business Process
- Improvement
- Change Management
- Financial Management
- Knowledge Management

Support Offerings: Data Visualization, Decision Support Tools, Strategic Communications & Policy Analysis



Points of Contact: Patrick Niehus | patrick niehus@aestrategies.com | 703.314.0298

Allan Walters | awalters@aestrategies.com | 202.236.8027

Corporate Office: 1751 Pinnacle Dr. Suite 600, McLean, VA 22102 | 703.286.0880

SOLUTIONS FOR THE DYNAMIC WORKPLACE

Contract Vehicles:

• GSA IT Schedule 70

- Contract Number: 47QTCA19D004S

- SINS: 132-51

• GSA/OPM HCaTS Small Business

- Pool 1 Contract Number: GS02Q16DCR0074

- Pool 2 Contract Number: GS02Q16DCR0083

GSA 00CORP

- Contract Number: GS10F0101S

- SINS: 874-1, 874-4, 874-7

SeaPort NxG

- Contract Number: N00178-18-R-7000

• SeaPort-e

- Contract Number: N00178-12-D-6752

Company Information:

• Organization: Small Business LLC

• Duns Number: 136483547

CAGE Code: 3h7m0TAX ID: 770599025

• NAICS Codes: 541330, 541512, 541513, 541519, 541611, 541612, 541618, 611430

Sample Client List:





















CONTACT INFO:

Estelle Sarricks HCaTS Program Manager, Calvin Fletcher **HCaTS Contract Manager**

Phone: 443-542-9188 Email: HCaTS-SB@apvit.com

DUNS #00-575-2289

Address: 9520 Berger Road, Suite 107 Columbia, MD 21046

https://www.apvit.com/ ContractVehicles/hcats

Company Information:



Woman-Owned (WOSB/EDWOSB)





Unique Qualifications:

- ⇒ Staff Certifications/Advanced Degrees: PhDs, PMP, PMI-RMP, CSPO, ATD, ITIL-certified staff
- ⇒ Highest Quality of Deliverables, **Timeliness and Cost Control**
- ⇒ Exceptional CPARS on Every Single Contract
- ⇒ Low-Risk, Highly Mature SB
- ⇒ Cleared Personnel that hold up to **Top Secret Clearance**
- Self Funded and Financially Stable
- Approved Government Accounting System

About Us:

Since 2007, A P Ventures (APV) has been a valued and trusted partner in providing the government with innovative, streamlined solutions. We leverage our small business agility and readiness to deliver a wide breadth of large-scale capabilities. Our diverse team of seasoned and skilled professionals provides custom solutions to improve and unleash human performance. We collaborate with leaders in federal, state, and local government transforming the way organizations acquire, design, manage, and deliver human capital services. Our key differentiators include:

- Successful delivery on 70+ prime contracts over the past 11 years, with exceptional client ratings
- PMO that has successfully managed simultaneous execution of 22 active contracts Through an unyielding commitment to quality and integrity, we enable our clients to translate key business strategies into operational realities.

Diverse Client Base:

- Air Force (USAF)
- Army (USA)
- Centers for Medicare & Medicaid Services (CMS)
- Department of Defense (DoD)
- Department of Health and Human Services (HHS)
- Department of Homeland Security (DHS)
- Department of Defense Education Activities (DoDEA)
- Department of Education (ED)
- Food and Drug Administration (FDA)
- The Health Resources and Services Administration (HRSA)
- The United States Department of Agriculture (USDA)
- State and Local Government Agencies

CONTRACT INFORMATION

Pool 1 – Training and Professional Development Contract # GS02Q16DCR0073

NAICS: 611430, 611699, 624310

Pool 2 – Human Capital and Organizational Improvement, Contract # GS02Q16DCR0082

NAICS: 541611, 541612, 541613, 541618

CAPABILITIES



eLearning/ Training



Knowledge Management & Web Collaboration



Human Capital Management



Program & Project Management



Strategic Staffing & **Management Consulting**



Systems Integration & Data Management



Enterprise Solutions



The Arbinger Institute is a global training and consulting firm that helps individuals, teams, and organizations achieve breakthrough results by shifting from the default self-focus of an inward mindset to the impact-focus of an outward mindset. Drawing on decades of research and client experience, we offer training, coaching, consulting, and a suite of implementation tools that enable organizations and their people to reach levels of performance that are only possible with an outward mindset.

Human Capital

- Customized human capital strategy
- Performance management
- Change Management and Communications
- Leadership Development & Coaching

Organization Effectiveness

- Customized organizational performance improvement
- Organizational Assessment and Transformation
- Strategic Planning & Alignment

Learning & Development

- Customized training and development
- Executive & Team Coaching
- Individual & Group Assessments

Sample Client List

- United States Army
- United States Army Medical Command
- United States Navy
- United States Air Force
- Office of Personnel Management
- General Services Administration
- United States Secret Service
- United States Department of the Treasury
- National Aeronautics and Space Administration
- United States Department of State
- United States Department of Justice
- Department of Health and Human Services
- Naval Criminal Investigative Service
- United States Public Health Service

Arbinger's customizable solutions are designed to enable agencies to build a culture that will help them thrive. We have a wide range of experience working with local, state, federal, and international government agencies, providing specialized expertise and a focus on long-lasting results. As an indication of our quality of service, our U.S. federal government practice has received maximum performance scores each time we have been rated.

Sector Challenges We Solve

Like other organizations, government agencies operate in an increasingly fast-paced, complex, and interconnected world. On top of this, they must also deliver on their missions while operating under additional constraints and limitations. In particular, governmental organizations can only thrive by successfully navigating three major challenges: **Doing More with Less, Dealing with Ambiguity**, and **Operating Under Intense Scrutiny.** These challenges lead to symptoms such as employee burnout, high turnover, poor team cohesion, lack of cross-functional collaboration, and low scores on employee surveys such as the Federal Employee Viewpoint Survey and Command Climate Surveys. In this context developing a trust-based, cohesive, adaptive, and collaborative culture will allow governmental agencies to not just survive, but thrive.

"Arbinger is the answer to the question you didn't know to ask and the way forward on the path you didn't know you should follow. They provide opportunities for deep introspection that help improve self-awareness, strengthen relationships, increase results, reinforce accountability, and reduce conflict."

- Van Zeck, Former Commissioner of the Public Debt | U.S. Department of the Treasury

Contract Vehicles

HCaTS Small Business Pool 1
Customized Training & Development Services
Contract Number: 47QREB19D0011

General Services Administration 00Corp Professional Service Schedule (PSS) Contract Number: GS10F099AA SINS: 874-1, 874-4, 100-03

Company Information

Organization: Small Business LLC Duns Number: 840239586 CAGE Code: 1UMN6

Tax ID:

NAICS Codes: 611430

The Arbinger Company 1379 N 1075 W, Suite 100 Farmington, UT 84025

Contractor Key Personnel POC Information

HCaTS Program Manager: Cameron Cozzens Director – Government Practice hcats@arbinger.com 202-792-8718

HCaTS Contract Manager: Amy Sadeghzadeh Director – Government Practice hcats@arbinger.com 619-243-6896

Human Capital Capabilities



Arc Aspicio enhances the future of our nation by creating bold ideas and bringing them to life. Arc Aspicio is a strategy, design, human capital, and technology consulting and solutions firm. We partner with the Federal Government and apply mission-focused insight and proven methods to solve its most difficult workforce and organization challenges. By applying our Human Capital Framework, formal Strategy Method, and Design+Data/People Analytics, we engage the workforce around the Government's mission and support the most important agency-level initiatives through organizational performance and workforce strategies. We work collaboratively with clients and leave behind long-term capabilities and mission results.

OUR APPROACH

Driving change and strengthening the workforce through a human-centered approach to achieve mission goals.

Arc Aspicio applies industry insights, research, and analytics to design and implement solutions that address mission needs. Our innovative, customizable, and proven methods incorporate:

- The rigor, experience, and best practices of traditional human capital approaches combined with a focus on innovation
- Intense client empathy and iterative design approaches from Design Thinking
- A collaborative approach that aligns and accounts for stakeholder needs and capabilities through intense, engaging communication

OUR SERVICES



Supporting organizations to transform, lead, and innovate by providing services in:

- · Strategic and Organizational Planning
- Organizational Performance Improvement
- · Organizational Change Management
- Business Process Improvement
- Data Visualization / People Analytics
- Human Resources Consulting Services
- Personnel Management Consulting Services
- Organizational Development
- Customer Services Management
- Marketing Consulting Services
- Leadership Training and Development
- Knowledge Management

OUR CLIENTS

- Department of Homeland Security
- Federal Emergency Management Agency
- U.S. Customs and Border Protection

- U.S. Coast Guard
- Immigration and Customs Enforcement
- Transportation and Security Administration
- U.S. Citizenship and Immigration Services
- Cybersecurity and Infrastructure Security Agency
- U.S. Secret Service
- Department of Justice
- Federal Bureau of Investigation
- Drug Enforcement Administration

GSA Human Capital and Training Support (HCaTS) Small Business, Pool 2

Human Capital Services and Organizational Performance Improvement

Contract #GS02Q17DCR000; DUNS number 16-871-9552; NAICS Codes 541612, 541611, 541613, and 541618

- Woman-owned Small Business with a Top Secret Facility Clearance
- Personnel Certified in Project Management, Change Management, Strategic Workforce Planning
- Contact us at: **Program Manager**, Tim Faulkner, <u>tdf@arcaspicio.com</u>; **Contracts Manager**, Lynn Ann Casey, lac@arcaspicio.com; 1.703.465.2060, Information Requests: HCaTS@arcaspicio.com



Arc Aspicio employs the resources and assets of our **Strategy Innovation Lab** (SILab) to serve our clients on every project. Our SILab is a knowledge hub offering methods, tools, thought leadership, events, and other resources. The SILab helps our employees and clients solve complex problems with innovative thinking. Learn more at www.arcaspicio.com.



Atlas Research

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DUNS: 82-756-0744



RECENT AWARDS

75 Fastest Growing Companies (#25) (2018)Washington Business Journal

Innovation Award (2018)
FedHealthIT

Top GovCon Exec To Watch— CEO, Robin Portman (2018) WashingtonExec

Inc 5000 - Fastest Growing Private Companies, #1,538 (2018)

Inc. Magazine





ABOUT US

Founded in 2008 by military, health and academic leaders, Atlas Research works with Federal clients by effectively partnering in the development and implementation of impactful and cost-effective solutions to plan and execute enterprise-level transformation and performance improvement initiatives. We empower creative, mission-driven employees to deliver efficient and sustainable solutions that fuse deep domain knowledge with industry best practices. Our staff's knowledge and insights about how government works and our expertise in human capital enables us to deliver solutions that accelerate organizations' performance to meet their mission. We partner with clients to design and execute solutions to advance workforce development and reskilling, fill mission critical vacancies, implement program and enterprise-wide modernization initiatives, and improve employee performance and accountability.

CLIENT BASE

Department of Veterans Affairs

- Veterans Health Administration
- Veterans Benefits Administration
- Office of Human Resources and Administration
- Office of Enterprise Integration
- Veterans Experience Office
- Office of Information and Technology
- Office of Public and Intergovernmental Affairs
- Office of Research and Development

Department of Defense

- Defense Security Service
- Defense Health Agency
- Program Executive Office, Assembled Chemical Weapons Alternative's Occupational Health Program

Department of Health and Human Services

- Agency for Healthcare Research and Quality
- Centers for Disease Control and Prevention
- Centers for Medicaid and Medicare Services
- Health Resources and Services Administration
- · National Institutes of Health
- · Office of Minority Health
- Substance Abuse and Mental Health Services Administration

Department of Treasury National Science Foundation Small Business Administration Georgetown University

CONTRACT VEHICLE DETAILS

Unrestricted Pool 1 GS02Q16DCR0004 Unrestricted Pool 2 GS02Q16DCR0037

CAPABILITIES

Human Capital Strategy

- Human Capital Management
- Workforce Planning and Development
- Talent Management
- Performance Management

Organizational Excellence and

Strategic Planning

Transformation

- · Organizational Assessment and Design
- Strategic Communications
- Employee Engagement
- Organizational Performance Improvement

Small Business Pool 1 GS02Q16DCR0075S Small Business Pool 2 GS02Q16DCR0084

Learning and Performance

- Needs Analysis
- Curriculum/Course Design and Development
- Training and Education Program Management
- · Leadership Development
- Learning Systems

Change Management

- Policy Analysis
- Business Process Improvement and Reengineering
- Project/Program Management
- Facility /Services Activation
- Digital Solutions
- Human-Centered Design

BARBARICUM

HUMAN CAPITAL AND TRAINING SOLUTIONS (HCaTS)

Barbaricum Introduction

Barbaricum is an **ISO 9001:2015-certified and CMMI Level 3-appraised**, Service-Disabled Veteran-Owned Small Business **(SDVOSB)** providing full-scale Mission Support, Integrated Communication, and Cyber / Intel services to the federal government. Since 2008, Barbaricum has been awarded over 80 contracts, leading more than half as prime. We focus on providing our clients with full-scale professional support services, backed by cutting-edge business practices and innovative technologies.

Clients

Barbaricum works across government to support our clients' needs. A selection of current clients can be found below:

- Department of Defense, Office of the Inspector General
- Deparment of State
- Department of Veterans Affairs
- US Army Office of the Chief of Public Affairs
- US Citizenship and Immigration Services
- Defense Security Service
- Department of the Interior
- Department of Energy
- US SOCOM

Contract Overview

As a prime contractor on the **Small Business Pool 2**, Barbaricum leverages its in house expertise to deliver client based solutions To learn more about Barbaricum's full solution, please visit:

Contract Number - GS02Q17DCR0002

DUNS Number - 827620308

Barbarium Key Capabilities

The HCaTS vehicle provides the whole of government a highly customizable human capital contracting vehicle with Key Services Areas including:

- Integrated Communications and Marketing
- Change Management
- Process Improvement
- Data Analytics
- Program Management
- Metrics and Evaluation
- Multidisciplinary Training

Contact Information

Barbaricum HCaTS Email – HCaTS@barbaricum.com

Barbaricum HCaTS Lead - Noah Albro Email: noah.albro@barbaricum.com

More Information - https://barbaricum.com/hcats/

1714 N St NW, Washington, DC 20036 202.393.0873 **barbaricum.com**



KEY FEATURES

.75% Contract Access Fee (CAF) for Direct Acquisitions

Selective Small Business Pool – only 35 Vetted Small Business awardees

Both *Direct*and Assisted
Acquisition
Support
Available

Highly specialized and customizable Human Capital Services











CG Strategy & Human Capital and Training Solutions



Certified Women Owned Small Business (WOSB)

GSA HCaTS SB Pool 2 No. GS02Q16DCR0085

GSA PSS Contract No.GS-10F-106CA

NAICS codes: 541611, 541612, 541618, 541690, 541720, 541910, 561990

DUNS No. 838295400

Point of Contact: Allison Gurnitz allison.gurnitz@ cgstrategy.com (703) 527-7001

www.cgstrategy.com

CG Strategy is a woman-owned small business with 30 years of experience applying organizational science methods to help our clients deliver on their public promise.

CUSTOMIZED ORGANIZATIONAL PERFORMANCE IMPROVEMENT

- ✓ Organizational Change Management
- ✓ Strategic Planning & Alignment
- ✓ Performance Metrics & Improvement
- ✓ Business Process Improvement & Reengineering
- ✓ Facilitation & Meeting Design
- ✓ Data Analytics
- Organizational Assessment & Transformation

CUSTOMIZED HUMAN CAPITAL STRATEGY SERVICES

- ✓ Organizational & Resource Analysis
- ✓ Human Capital Management
- ✓ Performance Management
- ✓ Knowledge & Competency Management

CUSTOMIZED TRAINING AND DEVELOPMENT SERVICES

- ✓ Individual & Group Assessments
- ✓ Executive & Team Coaching
- ✓ Leadership, Management, and Supervisory Training & Development
- ✓ General Skills & Knowledge Training Development



HCaTS Contract Number: GS02Q17DCR0003 Program Manager: Brian Perry

Brian.Perry@cn-

bus.com

Lakewood, CO DUNS:

07 -908-9292

Certified:

Small Business Tribal 8a

Top Secret Clearance

SB -Pool 2:

HCaTs Contract: GS02Q17DCR0003

Data Universal Numbering System (DUNS) number: 079089292

System of Award (SAM) database: 6YW97

Cherokee Nation Management and Consulting (CNMC)



About Us:

Cherokee Nation Management & Consulting, LLC (CNMC) is a Small Business Administration (SBA) certified 8(a), tribally-owned small disadvantaged, business (SDB) whose primary mission is to provide professional and technical support services across defense and civilian agency clients.

CNMC is part of, and backed by, Cherokee Nation Businesses (CNB) – the \$1.04 billion economic engine of the Cherokee Nation of Oklahoma. We share the advantages of CNB's outstanding employee benefit programs, organizational maturity, financial strength, enterprise solutions, and nationwide recruiting capabilities. This support includes mature business tools and mission tested inhouse Program Management features that enable our firm to take on unique missions and complex programs such as this.

Client Base:

Air Force

Navy/Marine Corps

Army

Department of Homeland Security, Customs and Border Patrol

Defense Logistics Agency

United State Army Corps of Engineers

Capabilities:

Instructional Systems Design

Instructor-led Training Development

Web-based Training Development

Develop and Maintain Standard Operating Procedures

Human Capital classification

Gap Analysis

Onsite Training Staffing

Training Metrics development and tracking

Instructor-led training provided (Insructors/Content)



Contract Information

Human Capital and Training Solutions
Small Business Pool 1
Contract 47QREB19D0023
hcats@ciinternational.com



Corporate HCaTS Program Manager

Robb Heaton, President rheaton@ciinternational.com 303-356-0000

Corporate HCaTS Contract Manager

Peg Melberg, PMP, CRM pegmelberg@ciinternational.com 703-888-8549

Company Information

Small Business
DUNS: 825487234
CAGE: 1Q1P7
7852 S. Elati Street
Suite 201
Littleton, CO 80120-2079
800.559.9785 (Main)
303.583.9590 (Fax)
www.ciinternational.com

Certifications





International Coach Federation

Section 508 Compliance Voluntary Product Accessibility Template (VPAT) www.ciinternational.com/508c



ABOUT US

CI International is a small business which has been providing high-impact, customized human capital management, training, and coaching solutions since 1996. Our Mile Marker 360 assessment is aligned with the Office of Personnel Management (OPM) Executive Core Qualifications (ECQs) and is accessible for individuals with disabilities.

Known in industry as the small business with big business capabilities, we have made working with the Federal Government our specialty and we have been privileged to serve individuals and teams at all levels, reaching across the United States and internationally with our web-based, traditional-based, integrated modules and platforms.

We transform individuals, organizations, and communities through custom solutions that lead to lasting results.

KSA 1 Customized Training and Development Services

Training Program Management Support

Technical Skills and Knowledge Training / Learning

Career Development and Management

Leadership, Management, and Supervisory Training

General Skills and Knowledge Training Development and Coaching

KSA 2 Customized Human Capital Strategy Services

Talent Management

Human Capital Management

Integrated Business Management

Change Management

Performance Management

Employee Value Proposition

Knowledge and Competency Management

KSA 3 Organizational Performance Improvement

Performance Metrics and Improvement

Change Management

Strategic Planning and Alignment

Facilitation

Data Analytics

Employee Value Proposition

Business Process Improvement and Reengineering

Organizational Assessment and Transformation



Small Business

DUNS #: 13-705-8413

Contract Information

HCaTS SB Pool 1: GS02Q17DCR0010 HCaTS U Pool 1: GS02Q16DCR0116

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*The PMI Registered Education Provider logo is a registered mark of the Project Management Institute. Inc.



About Us — Partners in Performance

Colleague Consulting (Colleague) is a small business with a more than 20-year history of providing expert training and development services to federal agencies. Specializing in grants, acquisition, and program and project management training, and multi-level leadership development, we maintain a sharp focus on *performance improvement*. Our training provides federal personnel with more than just an understanding of content. We move beyond *understanding* to *action*. Our performance improvement services include professional coaching, competency assessment and modeling, competency-based integrated curriculum design, and course development and delivery in sophisticated classroom and on-line (webinar) formats. Areas of expertise also include federal financial assistance, and PMIAA program management training requirements.

What We're Proud Of

- **4.6** Average CPARS score across all contracts
- **9.6** Average score for quality of instructor on 10-point scale
- 100+ Courses in our catalog
- **1,800** Federal employees we have coached

Sample Client List

- U.S. Department of Energy
- U.S. Agency for International Development, Office of the Inspector General
- U.S. Defense Logistics Agency
- U.S. Federal Housing Finance Agency
- U.S. General Services Administration
- U.S. Department of the Treasury
- U.S. Office of Personnel Management

National Nuclear Security Administration

Capabilities

Training Development and Delivery

VIEW COURSE CATALOG

- We offer a catalog of more than 100 off-the-shelf, but customizable, courses. All courses are delivered in classroom or virtual formats
 - Program and Project Management (26 courses)
 - Federal Financial Management (8 courses)
 - Acquisition and Contract Management (17 courses)
 - Supervision, Middle Management and SES Leadership Development (30 courses)
 - Federal Grants and Financial Assistance (16 courses)
 - Career Development (13 courses)

Coaching

 High potential, middle management, and executive coaching with International Coaching Federation-certified coaches

Competency Analysis and Modeling

Mapping to curriculum design



Bringing Inspiration and Innovation to the World of Work

About Us

Data Management Services Inc., is an award-winning professional services firm with over 25 years of experience in delivering business solutions to both government and commercial clients.

At DMS, we bring knowledge and experience to employ **strategic advisory services**, **professional development** and **innovative technologies** to enhance organizational performance.

What We Do

We have an uncompromising focus to mission completion, quality standards and a clear commitment to service.



Advisory Services

Strategic Consulting & Program Management

- Program Management
- Quality Assurance/Control



Learning Services

Professional Development & Workforce Transformation

- Enterprise Learning
- Production Services (audio, video/live stream, manuals)
- Gaming & Simulation
- Learning Analytics



Information Technology Services

Technology Solutions & Information Assurance

- Platform Development
- Cybersecurity
- Data Analytics

Our team of experienced architects and designers prepare our customer's workforce to meet the demands of an ever-changing world.

We produce **creative**, **unique** and **engaging** learning experiences that enhance capabilities of the workforce and optimize the productivity of organizations.



75,505

LEARNERS



160 INSTRUCTORS



92% Customer Satisfaction



90 Custom Courses Designed



12848 Courses Delivered

Our Core Values

We do business with the following values in mind.



HCATS Capability

To provide reliable, flexible, fast and efficient ways to obtain best-value, customized solutions for human capital management and training requirements.

Training and Development

- Training needs analysis
- Curriculum development and maintenance
- Instructor-led training
- Program management
- Training support
- Mobile training teams
- Technical skills training
- Career enhancement training
- Leadership management and supervisory training
- General skills and knowledge training
- Virtual instructor-led training (vILT)
- Podcasts

Human Capital Strategy

- Change management
- Performance management
- Talent management
- Human capital management
- Knowledge and competency management

Organizational Performance Improvement

- Business process improvement
- Change management
- Performance metrics and improvement
- Data Analytics

Why DMS?

Our clients' mission is our mission.



Information Security Management System



Quality Management System



Quality Standards

 $maintained \ through \ continuous \ improvement$



Control & Compliance

adhered through internal & external audits



Corporate Culture

defined by focusing on our customers & employees



Social Engagement

towards the betterment of the world around us

Market Recognition

Satisfied customers as demonstrated by our numerous awards.

Sample Client Base:

- Department of Defense
- Department of the Navy
- Department of the Army
- Department of the State
- United States Air Force
- Department of TransportationFederal Aviation Adminitration



Inc 500 - Fastest Growing Companies Nationwide



Top 50 Women-Owned Company











Brian O'Neill

General Manager

hcats_sb@deepmile.com

703.786.8581

DUNS: 790984186

3100 Clarendon Blvd, Ste 200 Arlington, VA 22201

http://www.deepmile.com

CAPABILTIES:

- Custom Training Solutions
- Program Management
- Human Capital Management
- Training Analysis
- Distance Learning
- Curriculum Design
- Learning Management Systems
- Management Consulting
- Organizational Change Management
- Business ProcessOptimization
- Software Engineering
- Data Analytics
- Predictive Modeling
- Intelligence Services
- Cybersecurity Services
- User Experience
- Information Technology

"Knowledge Solutions built around a core of world class expertise in data science and analytics"

Human Capital and Training Solutions Small Business (HCaTS SB), POOL 1: GS02Q16DCR0076

ABOUT US:

DeepMile Networks, LLC is a premier provider of custom training solutions, data science services, and management consulting to the Federal government.

The Company's industry best practices, technically sophisticated solutions, and advanced methodologies have been developed and refined through years of experience across the Department of Defense (DoD) and the Intelligence Community (IC), the broader U.S. Government, as well as the Commercial sector.

Founded in 2006, DeepMile is a small business based in Arlington, Virginia.

CLIENT BASE:

- Department of Defense
- Defense Intelligence Agency
- Department of Health and Human Services
- Department of Homeland Security
- Federal Bureau of Investigation
- Central Intelligence Agency
- Center for Innovative Technology
- State and Local Governments

CASE STUDIES:

BUSINESS CHALLENGE: An Intelligence Community (IC) agency wanted to bring innovative training programs to a global workforce and enhance overall human capital management capabilities, while simultaneously reducing costs agency-wide and maximizing return on investment.

HOW DEEPMILE HELPED: DeepMile supported the agency in its design, development, execution, and management of live, webinar-based leadership and professional development programs.

BUSINESS CHALLENGE: A unified Combatant Command needed support in managing the full life-cycle of training, and in delivering operationally relevant training for every phase of the intelligence cycle.

HOW DEEPMILE HELPED: DeepMile supported the agency in designing, developing, implementing, and optimizing a broad range of training and development solutions and services.

BUSINESS CHALLENGE: During a time of fiscal constraint, a defense intelligence enterprise wanted to fund and deliver the most relevant, valuable, impactful training and professional development opportunities to maximize their return on investment.

HOW DEEPMILE HELPED: DeepMile designed, developed, and implemented an initiative to incorporate rigor into the processes of identifying skill gaps, articulating training needs, and prioritizing training requirements and expenditures.



HCaTS Contract# GS02Q16DCR0086 hcats@dsfederal.com

Program Manager:
Erwin Coleman,
Erwin. Coleman
@dsfederal.com
(713) 539-4134
1803 Research Blvd.,
Suite 601, Rockville,
MD 20850
DUNS: 805643546

- Women-Owned Small Business (WOSB)
- ISO 9001:2015
- CMMI- DEV 3 (Appraisal #30333)
- Secret Facility Clearance

HCaTS SB -Pool 2: GS02Q16DCR0086

DSFederal



About Us:

Founded in 2007, DSFederal is a 160-person, woman-owned small business (WOSB) headquartered in Rockville, MD. We combine world-class technical expertise with a broad understanding of our clients' missions and a passion for making the world a better place. Our research, IT, business process improvement, and training solutions help our clients to improve health and safety for people around the world. Through leading-edge capabilities in data analytics, training, mobile development, and process improvement, DSFederal "connects the dots" between data, organizations, outcomes, and individuals.

Client Base:

- Health and Human Services (HHS)
- United States Department of Agriculture (USDA)
- National Aeronautics and Space Agency (NASA)
- Consumer Product Safety Commission (CPSC)
- Homeland Security Federal Emergency Management Agency (FEMA)
- Department of Army
- United States Army Medical Research Institute of Infectious Diseases (USAMRIID)
- Defense Health Agency (DHA)
- Defense Human Resource Activity (DHRA)
- Army Research Laboratory (ARL)

Capabilities:

DSFederal's Training and Curriculum Development Team brings an overall focus on adult learning, instructional design, higher education, innovative delivery methods, classroom facilitation, and evaluation/assessment development linked to learning standards. Functional competencies include: Training Support Services, Learning Management System (LMS) Support, Program and Project Management, Human Capital Management (e.g., leadership development, coaching, agile coaching, agile organizational development, agile organizational development, performance improvement services, workforce planning, and change management), and Strategic Communications Services.









Driven by Duty. First in Results.



About Us

As a company founded by service-disabled Veterans, we at Duty First Consulting (DFC) are driven by a duty to serve our clients, our employees, and our community. We are committed to helping organizations achieve their goals by cultivating a team of talented professionals that delivers exceptional service, creative insights, and high-quality results. DFC offers a broad range of human capital and change management services to help our clients train, develop, and ultimately transform the people-side of their organizations. Leveraging our insights and experience

to address organizational and personnel challenges, DFC offers human resource solutions that allow clients to reach mission objectives. Our activities develop workforces, manage organizational change, and improve performance.

Capabilities

- Talent Management
- Organizational Change Management
- Competency Modeling and Professional Development
- HCM Project and Program Management
- HR Process Improvement
- Workforce Planning
- Employee Onboarding
- Succession Planning
- Human Resource Consulting
- Organization Development Support
- Professional and Management Development Training

DUNS Number: 362623170

SIN 874-1: Integrated Consulting Services

SIN 874-4: Training Services

SIN 874-7: Integrated Business Program Support

Services

SIN 00CORP 500: Order-Level Materials

SIN C595 21: Agency Human Capital Strategy, Policy, and Operational Planning

Details

- Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Veteran-Owned Small Business (VOSB)
- Under \$15 million
- HCaTS Small Business
- Professional Services Schedule (PSS)

Client Base

- Department of Housing and Urban Development
 - Office of Chief Human Capital Officer
 - Office of Public and Indian Housing
- Department of Health and Human Services
 - The Centers for Medicare & Medicaid Services (CMS)
- Department of Veterans Affairs
 - Office of Human Resources Administration
 - Office of Information Technology
 - Veterans Health Administration

Connect with DFC

kevin.waugh@dutyfirst.com

Jennifer Smiley, Vice President Corporate HCaTS SB Program Manager (CHPM) 703.462.1431 jen.smiley@dutyfirst.com

Kevin Waugh, Senior Vice President Corporate HCaTS SB Contract Manager (CHCM) 703.462.1424



Dynamis, Inc.



Contact Information:

Dynamis, Inc.
8260 Willow Oaks Corporate
Drive., Suite 800
Fairfax, VA 22031
www.dynamis.com
DUNS Number: 809429728
POC: Sarah Smith, Director,
Business Administration
P: 703-465-4400, ext. 105
E: hcats@dynamis.com

Testimonial:

"Dynamis provided
Transportation Security
Administration's Office of
Training and Development
with exceptional capability and
support for over two years.

They are at the forefront of our organizational realignment and were essential in developing and implementing a new strategic direction that will transform TSA and our training for years to come."

Brett Gunter, Assistant Administrator Office of Training and Development (OTD)

HCaTS SB -Pool 2: CONTRACT# GS02Q16DCR0088

About Us:

Dynamis, Inc. is a small professional services business that specializes in providing low risk, best value solutions to address our customers' human capital requirements. As an HCaTS SB Pool 2 awardee, we have the breadth and depth of human capital and organizational development expertise to provide our clients with tailored solutions. Our subject matter experts possess the necessary skills, responsiveness, and experience to effectively provide the variety of analytical, strategic human resource planning, workforce assessment, and human capital expertise that HCaTS customers can rely upon to achieve mission-specific human capital goals and objectives. We specialize in Training, Exercises, Organizational Development, and Strategy Development and Implementation to build institutional preparedness and resilience.

Client Base:

Department of Homeland Security

- Cybersecurity and Infrastructure Security Agency (CISA)
- Homeland Security Acquisition Institute (HSAI)
- Immigration and Customs Enforcement (ICE)
- DHS Science and Technology Directorate (S&T)
- Transportation Security Administration (TSA)
- *United States Secret Service (USSS)*

Department of Defense

- Defense Threat Reduction Agency (DTRA)
- United States Air Force (USAF)
- Office of Net Assessment (DoD)

Department of Transportation

• Federal Aviation Administration (FAA)

Department of Treasury

• Terrorism and Financial Intelligence, Office of Foreign Asset Control

Capabilities:

541611 – Administrative & General Management Consulting Services

- Administrative management consulting services
- Strategic & organizational planning consulting services
- Business management consulting services
- Financial planning, budgeting, & records management
- Reorganizational consulting services
- Business process improvement

514612- Human Resources Consulting Services

- Professional & management development training
- Employee assessment consulting services
- Organization development consulting services





Eagle Hill Consulting: HCaTS Capability Statement

Founded in 2003, Eagle Hill Consulting is a 200-employee boutique consulting firm with offices in DC, Seattle, and Boston. We are a family-run, woman-owned business applying the best practices and methodologies of larger consultancies, together with the flexibility and collaborative approach of a smaller firm. We specialize in Strategy & Performance, Talent, and Change.



Forbes' "America's Best Management Consulting Firms" (2019-2016)



Vault's "Vault Consulting 50" (2018-2016)



ALM Intelligence "Leader in Communications and Change Management" (2018)

CAPABILITIES

STRATEGY & PERFORMANCE

- Strategy Development
- Strategy Assessment
- Customer Experience Strategy
- Operational Planning
- Organizational Design
- Program Leadership
- Operational Effectiveness
- Workload Capacity Analysis
- Scenario-Based Planning
- Business Performance
 Measurement
- Quality Management

TALENT

- Talent/Hiring Strategy
- Strategic Workforce Planning
- Organizational Design
- Culture & Core Values
- Diversity & Inclusion
- Training & Exercises
- Competency Modeling
- Performance Management
- Leadership Development

CHANGE

- Change Management
- Impact Analysis
- Risk Management
- Stakeholder
 - **Engagement & Analysis**
- Change Improvement
- Leadership Support
- Change Monitoring
- Strategic Communications

CLIENT BASE

Eagle Hill Consulting has 90+ Clients Across the Private, Public, and Nonprofit Sectors

Dept. of Agriculture (USDA)

Dept. of Health/Human Srvcs. (HHS)

Dept. of Homeland Security (DHS)

Dept. of Justice (DOJ)

Dept. of the Treasury (USDT)

Fannie Mae

Federal Bureau of Investigation (FBI)

Federal Emergency Mgmt. Agency (FEMA)

Freddie Mac

General Services Administration (GSA) Transportation Security Administration

(TSA)

U.S. Coast Guard (USCG)

U.S. Customs and Border

Protection (CBP)

U.S. Food & Drug

Administration (FDA)

U.S. Secret Service (USSS)

HCaTS CONTRACT OVERVIEW

DUNS Number: 137206202

Contract Number: GS02Q16DCR0089

Eagle Hill Category: Small Business (SB) Pool 2

Small Business Size Standard: EDWOSB

HCaTS NAICS Codes:

- 541611 Administrative Management and General Management Consulting Services
- 541612 Human Resource Consulting Services

Expiration: November 9, 2021



HCaTS CONTACTS

Matt Pettinato, Director mpettinato@eaglehillconsulting.com 914.329.2583



Nathan Weinman, Director nweinman@eaglehillconsulting.com 202.437.0710



Eagle Hill Consulting
241 18th Street S., Suite 615
Arlington, VA 22202

https://www.eaglehillconsulting.com/



E-PAGA, INC. is a strong small business steadily adding to its full-time staff and cadre of consultants. We have invested in people, processes, and infrastructure to fulfill our

vision of becoming a top-tier professional services firm that is energized by delivering value to its customers. Our corporate culture centers on the philosophy of *high-performing teams* defined by the willingness of each team member to help the other. Our expert staff serves as trusted advisers to clients ensuring strong communications, expert solutioning, and quality outcomes. We are a capable prime and have been awarded seventeen task orders on the HCaTS SB Pool 2 contract, to date, all with exceptional CPARS ratings.

CAPABILITIES

Human Capital Solutions

Our expert industrial-organizational psychologists, consultants, and executive coaches utilize best practices and apply their expert knowledge to provide customized solution-sets to meet your human capital business needs.

Customized Training Development

Every training development project has a unique target audience, but all share a single common goal – improved employee and organizational performance. Our expert Instructional Systems Designers and performance improvement consultants will work closely with you to analyze, design, develop, implement, and evaluate the training program solutions that best serve your organization's needs.







E-PAGA CONTRACT GS02Q16DCR0090

Joseph M. Cheek, HCaTS SB Contract Manager jcheek@e-paga.com (703) 994-3732

Sophia Ni, HCaTS SB Program Manager sni@e-paga.com

Group Email sbhcats@e-paga.com

Corporate Address

9201 Corporate Boulevard, Suite 430 Rockville, MD 20850

CORPORATE IDENTITY

E-PAGA, INC. Asian Pacific American, Other Minority Owned, Self-Certified Small Disadvantaged Business (SDB) **DUNS** 624889189

CLIENT BASE AS PRIME

U.S. Department of Defense
USARMY Headquarters, DCS, G-3/5/7
USARMY PEO Missiles and Space

U.S. Department of Health & Human Services
Food and Drug Administration
National Institutes of Health

U.S. Department of Homeland Security
Federal Emergency Management Agency
United States Coast Guard

HCaTS SB POOL 2 NAICS CODES

611710 - Educational Support Services

541612 - Human Resources Consulting Services

541613 – Marketing Consulting Services

541618 – Other Management Consulting Services



Founded in 1994, Evolution Management, Inc. (EMI) is the preferred management consulting firm for government and private sector clients.

Deborah A. King, SPHR, SHRM-CP, RCC™ President and CEO

OFFICE: 770.587.9032 **CELL:** 404.643.8771 **FAX:** 770.587.9806

EMAIL: debbie@evolutionmgt.com





Human Capital and Training Solutions (HCaTS) Contract # 47QREB19D0027

EMI is a prime contractor for the Human Capital and Training Solutions Small Business (HCaTS SB) – Pool 1. This is a 100% small business set-aside, multiple award indefinite delivery, indefinite quantity (MA-IDIQ) government-wide contract vehicle. HCaTS is a Best-in-Class (BIC) solution for human capital and training solutions. HCaTS contract vehicles provide reliable, flexible, fast, and efficient ways to obtain best-value, customized solutions for human capital management and training requirements. Through HCaTS SB, EMI can provide any government agency with customized, "good-for-government" purchasing solutions in *training and development*, *human capital strategy, and organizational performance improvement*.

Excellent CPARS, D&B Open Rating, and Past Performance References





HCaTS SB











WORKING SEAMLESSLY



NAICS CODES

541611 Admin & Gen Mgmt Consulting

541612 HR Consulting Services

541618 Other Mgmt Consulting

541720 Research & Development

561110 Office Adm Services

561320 Temporary Help Services

611430 Professional & Mgmt Training

PSC CODES

B542, B550, B552, B553, B599, R408, R410, R426, R431, R497, R499, R702, U001, U002, U008, U009, U099

DUNS Number

92-962-8089

CAGE CODE

1ZAM9

EMI Capabilities for HCaTS SB

KSA 1: Training & Development Services

Assess, Design,
Develop, & Facilitate
Career Transition
Executive Coaching
eLearning
Leadership
Development

KSA 2: Human Capital Strategy Services

Competency Models Employee Engagement HR Strategy & Management Staffing Support KSA 3: Organizational Performance Improvement

Change Management
Organization
Assessment &
Development
Process
Improvement
Strategic Planning

EMI's eLearning modules,

EMI's eLearning modules, developed for the CDC, were recognized for excellence by each program winning **OMNI Awards** in the Government and General Education Training Categories!

"In conducting the OCFO organizational assessment, EMI demonstrated a thorough understanding of OD techniques and methodologies. Their holistic approach incorporated an unbiased view of past and future requirements and alignment of people and processes for improving organizational efficiencies and effectiveness. The resulting phased-approach recommendations included actionable solutions reflecting an innovative approach for CDC to satisfy the diverse needs of our customers."

M. Brown, Former CFO, Centers for Disease Control and Prevention

Evolution Management, Inc. 770.587.9032 • www.evolutionmgt.com



Fors Marsh Group



CONTACT

Ben Garthwaite

Senior Vice President bgarthwaite@forsmarshgroup.com (571) 858-3799

AWARDS AND CERTIFICATIONS

- Certified B Corp
- + Inc. 5000 Fastest Growing Companies
- + AMA Top 50 Research Firms
- + CMMI Maturity Level 3
- FMG has passed annual external security reviews at the FISMA moderate risk level and has received Authority to Operate (ATO) from multiple government agencies.









FORS MARSH GROUP, LLC (FMG) combines the power of science and strategy to improve people's lives. Each day, we work with organizations that seek to disrupt markets, understand or influence behavior, drive action on a global scale, and create a positive impact on the world. FMG offers human capital consulting, training and organizational behavior research under the HCaTS program. FMG has significant experience conducting program evaluations, needs assessments, process improvement and change management initiatives. FMG conducts full life-cycle training development in support of instructor-led, eLearning and blended programs. FMG has conducted experimental, survey, and meta-analytic research related to models of training evaluation, training outcomes, motivational and self-regulatory processes during training, and web-based instructional design. FMG provides organizational and learning development services in defense and civilian agencies throughout the Federal Government.

OUR CLIENTS

- + United States Air Force
- + United States Army
- + Army National Guard
- + Centers for Medicare & Medicaid Services
- + Consumer Financial Protection Bureau
- + Consumer Product Safety Commission
- + Council of State Governments
- + Defense Human Resources Activity
- + Department of Health and Human Services
- + Food and Drug Administration
- + Federal Emergency Management Agency

- General Services
 Administration
- + Internal Revenue Service
- United States International Trade Commission
- United States Navy
- + National Highway Traffic Safety Administration
- + National Institutes of Health
- + National Institute of Standards and Technology
- National Protection and Programs Directorate
- United States Postal Service
- + Substance Abuse and Mental Health Services Administration

CONTRACT INFORMATION

HCaTS Small Business Pool 2 (GS02Q17DCR0004)

OUR CAPABILITIES

- + Program Evaluation
- + Needs Assessment
- + Business Process Improvement
- + Learning and Development
- Operational Planning
- + Career Development Programs
- + Competency Modeling
- + Knowledge Management Consulting



<u>dobusiness@forwardmomentum.net</u> | +1.972.489.2029 hcats@forwardmomentum.net HCaTS Contract #47QREB-20-D-0001

Company Profile

Name: Forward Momentum, LLC

URL: www.forwardmomentum.net

Headquarters: Cornelius, NC (USA)

Founded: 2000

President: Vicki Wrona

Mailing Address: 19701 Bethel Church Rd, Suite 103-

315, Cornelius, NC 28031 (USA)

Global Reach: Business physically conducted on 5

continents, virtually on all 7

DUNS: 10 59 30122

NAICS: 541519 611420 541611

611430 541618 611691

Contracting:

- HCaTS SB Pool 1 Contract #47QREB-20-D-0001
- Economically Disadvantaged Woman-Owned Small Business (EDWOSB and WOSB)
- Project Management Institute (PMI®) Global Registered Education Provider (REP) (#2727)
- Registered & Current in SAM

Just A Few of Our Successes

- Completed multi-year Job Task Analysis (336 tasks), and instructor-led and web-based curriculum design & development (170.25 hours) for large Federal Government agency.
- Co-developed innovative blended learning program earning PMI's Professional Development Product of the Year Award.
- Created processes & templates to decrease Federal Agency long-term planning cycle from 2 years to 3 months on approx.
 200 projects annually.
- Ranked as #1 or #2 speaker for 2016-2018 based on downloaded recordings for a leader in online PDUs.
- PMP® class participants achieve 92% first-time pass rate; industry average is 74%.
- Designed / created custom curriculum in a variety of industries.
- Recommended one streamlined curriculum for large State Government by completing gap analysis (383 hours of training, 33 courses, 491 files).
- Updated & delivered annual 5-month Project Management Mentoring Program for large State Government; led for 4 years.
- Selected to serve on PMI's committee to write & review the PMBOK® Guide 4th edition.
- Earned awards from PMI, Skillsoft, ITMPI, Global Knowledge

Our Award-Winning Team

Just like you, we expect the best from our people. We hire those who expect a lot from themselves and are naturally curious. While the accolades and awards we've earned help showcase our successes, what matters is how well we do for you.

- The Forward Momentum staff led by training & leadership veteran Vicki Wrona, PMP – each boasts over 15 years of experience in project management and/or learning & development in a variety of industries
- Certified and current, including PMP®, CPLP, CRI, Langevin, and more
- Experience spans across the globe in a myriad of industries, in both F500® & government organizations
- Consistently deliver successful projects, both large and small
- Mentor and coach employees, as desired
- Successfully design, launch, & implement platforms, including managing complex platform migrations
- Passionate about sharing our knowledge through free resources and speaking engagements

Business Stats

Clients Trained: >13,000

Modalities: Instructor-Led Classroom

(ILT)

Virtual Classroom (vILT)

eLearning

Web-Based Training (WBT)
Blended or Hybrid Approach

PMP® Exam Prep: >6,000 Trained

PMP® Pass Rate: 92% (PMI® target is 74%)

Off-the-Shelf

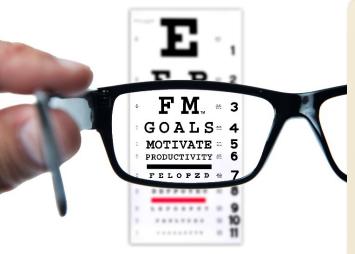
Courses (for PDUs): >50

Contact Forward Momentum Today:

dobusiness@forwardmomentum.net , +1.972.489.2029 hcats@forwardmomentum.net , HCaTS SB Pool 1 Contract #47QREB-20-D-0001



Realize Your Organization's Potential Today!



- ✓ **Focus** & **clarity** on how to best address the right learning solutions for my organization
- Employees that stick with the program & apply what they've learned
- Globally dispersed populations ramped-up quickly
- ✓ Resources that provide custom design & delivery.
- ✓ Consistent learning & development that's leveraged... everywhere
- Resources to effectively implement large, complex programs
- ✓ High-impact, measurable employee & team performance
- Develop employees by mapping learning & talent development to job roles & competencies
- ✓ Technology-based learning solution expertise
- ✓ Unique solutions to meet MY unique needs

Learning Solutions

- Instructional Design services, including Job Task Analysis, Gap Analysis, Curriculum Design and Development
- Off-The-Shelf & Custom Development & Delivery
- Classroom (ILT), Virtual (vILT), Self-Paced, eLearning, Blended Learning Solutions
- Over 50 Globally Available Off-the-Shelf Courses & Workshops in Project Management, PM Certification, Leadership, Communication, Professional Skills
- Learning Strategy Road Map
- Expert Classroom & Virtual Facilitators for Classes, Meetings & Conferences
- Learning Design, Implementation & Management
- eBooks, White Papers, Blogs & Templates

Project & Program Management

- Certification Boot Camps (PMP®, CAPM®)
- Off-The-Shelf and Custom Project Management, Leadership and Communication Classes
- Design or Improve Processes and Templates
- Establish or Enhance a PMO
- Coach & Mentor Individuals or Teams
- Design and Implement Organizational Changes, Initiatives, Improvements, Upgrades
- Rescue Troubled Projects
- eBooks, White Papers, Blogs & Templates

Contact Forward Momentum Today:
dobusiness@forwardmomentum.net , +1.972.489.2029
hcats@forwardmomentum.net , HCaTS SB Pool 1 Contract #47QREB-20-D-0001



FYI-For Your Information, Inc.

FYI specializes in providing the highest quality Human Capital, Management, IT and Educational services. With 30 years of Federal Government experience, FYI delivers dependable, low risk solutions customized to meet specific requirements and exceed all expectations. Since 1987, FYI has successfully completed hundreds of task orders without canceling a single project. While striving for 100% customer satisfaction, FYI enhances the skills and abilities of all FYI professionals, keeping pace with new technologies, techniques, and regulations. No matter the question, rest assured, FYI has the answer.

COMPANY OVERVIEW

- 30 years Federal experience!
- Located in the DC Metropolitan area
- Woman Owned Small Business

CONTRACT VEHICLES

- GSA HCaTS: GS02Q16DCR0091
- GSA IT Schedule 70: GS-35F-0104L
- GSA HR Schedule 738X: GS-02F-0009U

CAPABILITIES

- Staffing & Recruiting
- Position Classification
- Labor & Employee Relations
- HRIS
- Organization Design
- HR Administration
- Records / E-OPF Management

- Benefits / Retirements
- Executive Resources
- Program / Project Management
- Position Management
- Pay Administration
- Policies & Procedures
- Employee Assistance Programs

- Performance Management
- Training & Development
- Workforce Planning
- Payroll & Timekeeping
- Workforce Development
- Personnel Security
- Arbitration

YOUR NEEDS - OUR SOLUTIONS

- Competency Modeling
- ISO 9001:2015 Certified
- Top Secret Facility Clearance
- Project Management Professionals (PMP)
- Process reengineering
- Succession planning
- Organizational design
- Human Resource Information Systems

OUR CLIENTS

- WHCA
- USCG
- DEA

- DOI
- NAVY
- DOL

- NGA
- HUD
- NOAA

USDA

USMC

DHS

HHS

EEOC

USCIS

- WASHING UMAN
 GREAT PLACES
 TO WORK
 TO W











Contact

Jeremy Arensdorf Senior Vice President jarensdorf@jeffersonconsulting.com (202) 626-8775

Data

DUNS: 059493648 CAGE: 1VTW3

Facility Clearance: Secret

NAICS: 541611, 541612, 541613, 541618, 541690, 541990, 561110,

611430





HCaTS SB-Pool 2

Contract Number: GS02Q16DCR0093

Jefferson Solutions (Jefferson) is the government consulting company of Jefferson Consulting Group, LLC, a Washington, DC-based, woman-owned small business. Jefferson provides human capital, acquisition, program management support and policy analysis to help federal agencies successfully achieve their missions through sound, results-focused solutions.

Since its formation in 1996, Jefferson has supported more than 50 federal agencies on a host of human capital, acquisition and program management initiatives, including:

- USAID
- Agriculture
- Energy
- Commerce
- Homeland Security
- Veterans Affairs
- Defense
- GSA
- State
- Transportation

Human Capital Strategy Services

- Talent Management
- Human Capital Management
- Change Management
- Performance Management
- Knowledge and Competency Management

Organizational Performance Improvement

- Performance Metrics and Improvement
- Strategic Planning and Alignment
- Facilitation
- Data Analysis
- Business Process Improvement and Reengineering
- Organizational Assessment and Transformation

Operational Human Resources Solutions

Position Classification

- Write and classify position descriptions (PD) Needs assessments
- Position evaluation statements
- Desk Audits
- Appeals
- Build and maintain PD libraries

HR Management

- Employment Contracts
- Personnel files and record retention
- Tracking and reporting
- Employee development
- Awards programs

Policy and Procedure

- Federal regulations
- Policy interpretation and development
- Internal controls
- Standard operating procedures
- Streamline processes

Position Management

- .
- O Treeds assessments
- Counseling managers
- Competency based career ladders
- Reorganization & Realignment
- Organizational Structure
- Workforce Planning

Recruitment and Selection

- Prepare and post job solicitations
- Determine eligibility and qualifications
- Rating and ranking candidates
- Interviews and reference checks
- Salary determinations and job offers

Training

- Leadership Development
- Competency and soft skills
- Professional, Technical, Compliance

1666 K St. NW Washington, DC 20006 Suite 1250



Doug Rosenthal 100 N. Pitt St. STE 425 Alexandria VA, 22314

Phone 571 278 3509 HCaTS-SB@jps-usa.com

JPS is a Small Business

DUNS: 956123053

Cage: 3CEQ7

HCaTS SB -Pool 2

Contract #: GS02Q16DCR0094

Job Performance Systems, Inc.



About Us:

Founded in 1997, Job Performance Systems (JPS) has worked with more than 40 federal agencies to align and improve their human capital and training systems. Having performed on projects ranging in value from \$20,000 to \$7.1 million, JPS is composed of highly experienced and talented behavioral scientists, project managers, HR professionals, management analysts, instructional designers, and trainers. Many JPS staff members have had distinguished careers as executives and managers in federal government HR and other offices.

Client Base:

DOE	USCIS	FEC
VA	DOJ	USDA
FAA	DOS	CNCS
EEOC	FLRA	DLA
DOL	DOT	FCC
DOC	DOD	Army
Navv	OPM	•

Capabilities:

Organizational Analysis and Redesign

Training Needs Assessment

Morale Studies

Talent Management

Workforce Studies

Employee Selection

Diversity and Inclusion

Leadership Development

KnowledgeBank

Human Capital and Training Solutions (HCaTS) Contract

KnowledgeBank has been recognized for providing exceptional contract management execution and customer service regarding the management, oversight, and execution of human capital (HC) contracts involving a wide variety of strategic and operational task assignments and labor categories. Our primary services include human capital, organizational effectiveness, and learning solutions. KnowledgeBank is currently providing human capital consulting services on 17 separate human capital/resource contracts (four as a subcontractor), employing 80+ human capital professionals around the country performing a wide variety of both strategic and operational services.

Overview

- Small Business Founded in 2003
- Headquartered in Ashburn, Virginia
- Seasoned leadership team combining both former federal sector and private sector professionals with varied backgrounds
- Named to Inc. Magazine's list of fastest growing private companies in the United States in 2007, 2008, 2017 and 2018
- Washington SmartCEO Magazine's "Future 50" list of fastest growing companies for three straight years
- Department of Agriculture Small Business Contractor of the Year
- Small and Emerging Contractor Advisory Forum's (SECAF) Special Recognition award

Contract No: GS02Q16DCR0095

DUNS No: 132498200

Clients

- National Oceanic and Atmospheric Administration
- Patent and Trademark Office
- Department of Commerce
- Immigration and Customs Enforcement
- Federal Emergency Management Agency
- U.S. Citizenship and Immigration Services
- Transportation Security Administration
- U.S. Citizenship and Immigration Services
- Department of Transportation
- Federal Highway Administration
- Bureau of Alcohol, Tobacco, Firearms and Explosives
- Executive Office for United States Attorneys
- Department of Education
- Small Business Administration

- Animal and Plant Health Inspection Service
- Foreign Agricultural Service
- Farm Service Agency
- Food Safety and Inspection Service
- Department of Housing and Urban Development
- Department of Labor
- Internal Revenue Service
- Office of the Comptroller of the Currency
- Department of Veterans Affairs
- Consumer Financial Protection
 Bureau
- Securities and Exchange Commission
- U.S. Geological Survey
- National Park Service
- Bureau of Land Management

Program Support Areas

Human Capital

- Strategic Planning
- Business Process Engineering and Assessment
- Lifecycle Workforce Planning and Succession Planning
- Talent Management
- Leadership Assessment, Development and Coaching
- Strategic Recruitment and Executive Search
- HR Operation Support
- Classification and Staffing
- Compensation and Performance Management
- Talent Management, Recruitment and Hiring Solutions

Organization Effectiveness

- Strategic Planning, Development, Execution and Implementation Support
- Organizational Assessments and Analysis
- Business Process Engineering
- Change Management and Communications
- Customer Relationship Management
- Leadership Development and Executive Coaching
- Program and Project Management

Learning

- Strategy and Management Consulting
- Instructional Systems Design
- Web-based Training
- Blended Learning Development and Delivery
- Print-Based Instructional Materials
- Instructor Led Training and Facilitation
- Performance Support Tools
- Program and Project Management



hcats@linkvisum.com

Keith Moody, 703.442.4575 kmoody@LinkVisum.com

Lolita Johnson, 571.348.0958, ljohnson@linkvisum.com

8300 Boone Blvd., Suite 730 Vienna, VA 22182

DUNS: 798244468

Woman-owned Small Business (WOSB)

ISO 9001-2015

SB – **Pool 2**: GS-02Q-16DCR0096

LinkVisum Consulting Group, Inc.



About Us:

LinkVisum is a woman-owned management consulting firm that brings over 10 years of corporate experience, human capital professionals and subject matter experts, and leadingedge tools and methodologies to supporting client human capital and training requirements. Our strong record of delivering low-risk, high-impact results has garnered LinkVisum with a Dunn & Bradstreet Open Ratings score of 96.

Client Base:

LinkVisum has served most federal agencies, including U.S. Departments of Agriculture, Commerce, Defense, Education, Health and Human Services, Homeland Security, Housing and Urban Development, Justice, Labor, Transportation and Treasury, as well as the National Aeronautics and Space Administration and the Nuclear Regulatory Commission.

Capabilities:

Human Capital Consulting: HC/HR strategy, professional development training and coaching, HR and personnel management consulting, employee assessment, organizational development, position classification, workforce planning, diversity and inclusion, HR and learning management systems

Marketing Consulting: public relations, customer service management, communications, social media

Management Consulting: strategic planning, change management, business process reengineering, program and project management

Educational Support: processes, systems, knowledge management

Management Solutions

Consulting Group



Management Solutions Consulting Group, Inc. (MSCG) is a woman-owned small business (WOSB), which has the talent, subject matter expertise, and years of successful government contracting experience to provide a wide range of customized <u>training solutions</u> to help Federal agencies in accomplishing their mission-critical goals and other key objectives. Since its inception in 2001, MSCG helps clients to enhance the quality of their programs through training, onsite technical assistance, and program management.

Training and Technical Assistance Services

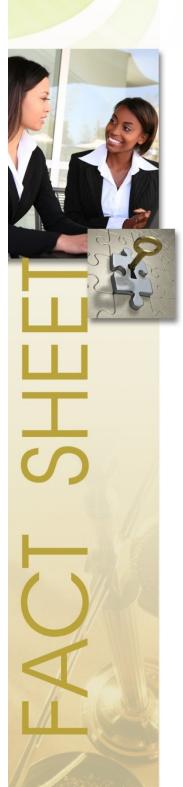
We offer training solutions for an audience of just a few attendees to a session that involves up to 2,000 participants. MSCG uses the latest technology to provide cost-effective distance learning through live and recorded webinars, webcasts, and interactive computer-based training sessions. We develop customized training for a variety of topics dependent on the client's needs—most of which revolve around effective leadership and business/program management practices:

- Assessments of operational efficiencies within an organization for baseline (front-end analyses) and post-training performance indicators (evaluation of transfer of training to job performance)
- Impact analyses of business management changes on quality and financial sustainability
- Leadership development training and coaching for the organization's "C-level" managers and/or board of directors
- Financial management training to help organizations sustain their operations in the face of budget and/or staff reductions
- Practice management training geared toward nonprofit organizations to learn methods for providing services more efficiently while maintaining or improving quality outcomes
- Cultural competency and diversity awareness training

Our technical assistance support services are also client driven. Whether it is onsite individualized guidance, helpline support, or information made accessible to an infinite number of staff using an online resource center, MSCG provides the expertise, technology, and innovation to resolve organizational and technological challenges. We are proactive in our approach and recommend assistance or training based on trending data collected from staff. We believe in mitigating risk by attacking problems while they are small.

MSCG's Federal Government Clients - Sample List

- DOD: Defense Intelligence Agency (DIA); Office of Military Commissions (OMC)
- DHS: Federal Emergency Management Agency (FEMA)
- DHHS: Centers for Medicare and Medicaid Services (CMS); Health Resources and Services Administration (HRSA); National Institutes of Health (NIH)
- Dept. of Transportation (DOT)
- GSA, Office of Civil Right
- Dept. of Housing and Urban Development (HUD)
- National Credit Union Administration (NCUA)



MSCG views each client as a partner and sees each engagement as a unique opportunity to make a positive impact at the individual, organizational, community, and national level.



Solutions Tailored to Meet Your Goals and Budget

MSCG's training solutions are tailored around the needs of our clients. We are adept at using multiple channels to provide the type of session you need—webinar, classroom instruction, individual and group coaching, facilitated listening sessions, and digital-on-demand. After an interview and careful analysis, we will propose the training solution for your objectives, budget, and schedule.

MSCG's sample list of training and human capital topics are:

- <u>Leadership development</u>
- Administration/leadership transition support and change management
- Strategic planning/implementation
- Organizational management
- Operational assessment and planning
- Financial management
- Teambuilding
- Quality assessment and improvement planning/implementation

MSCG is also uniquely qualified to provide <u>employee relations</u> expertise for training, special emphasis programs, coaching, counseling, and analyses including:

- Diversity awareness and inclusion
- Environmental assessment, e.g., barrier analysis and reporting
- Facilitated listening sessions, mediations, conflict resolution, and management inquiries
- Certified trauma stress specialists (CTSS) and behavioral health experts to offer training and coaching to resolve workplace stress, emotional trauma, and other behavioral health concerns that impede a peaceful and productive workplace

Ancillary Support Services

In conjunction with the delivery of our key service areas, MSCG is fully equipped to provide ancillary support services, such as, IT services and/or components to offer a <u>technology-based solution</u>, administrative support, <u>logistics support</u>, data entry, <u>training materials development</u>, and <u>subject matter expertise</u>.

For more information, contact:

Kelly Garry Burks, RN, MBA

Corporate HCaTS Contract Manager
Management Solutions Consulting Group, Inc.
4601 Presidents Drive, Suite 200
Lanham, MD 20706
301.577.3100, ext. 111
kburks@mscginc.com

Contract information:

Contract No. Pool 2 - GS02Q16DCR0097 Period of Performance: 11/10/16 - 11/09/26 Website: www.mscginc.com/clients/hcats

GSA HCaTS PMO Website:

http://www.gsa.gov/portal/content/236199



Christopher Wynes CEO / President 2001 Jefferson Davis Hwy. Ste. 401 Arlington, VA, 22202 DUNS 833266500

METIS qualifies to bid as a small business under the GSA Human Capital and Training Solutions (HCaTS) Small Business (SB) IDIQ contract vehicle.

METIS holds contracts under both HCaTS SB Pool 1 and HCaTS SB Pool 2.

> HCaTS SB Contract Numbers:

HCaTS SB Pool 1: GS02Q16DCR0077

HCaTS SB Pool 2: GS02Q16DCR0098



For more information contact:

Jennifer Sammons
HCaTS SB Program Manager
jsammons@METISolutions.com

Visit us online at: www.METISolutions.com

METIS Solutions, LLC



About Us:

METIS Solutions, LLC (METIS) is an AS9100 certified company providing customized professional support services to the defense and intelligence communities. Our focus is on the highly-specialized requirements of our clients, education and training needs of our professionals, dedicated recruiting efforts necessary to support our tasks, expertise in complex OCONUS deployment and human resources support, and retention programs that ensure mission continuity, all while providing our clients the best possible value. METIS is a premier provider of training and education, program management, and intelligence and security professional support services.

METIS' Global Professional Support Services:

METIS offers services such as: training and education, intelligence and security, and program management to our customers across the globe. Since 2010, METIS has performed on tasks in over 37 countries. METIS has permanently located employees across 21 states and in countries such as: Afghanistan, Kuwait, Qatar, Bahrain, Jordan, England, Djibouti.

METIS personnel include, but are not limited to: training and education professionals, intelligence analysts, counter threat finance SMEs, security specialists, business & policy analysts, program managers, and operational advisors who provide a wide variety of capabilities and expertise for agencies across the United States Government and for commercial clients.

METIS HCaTS SB Capabilities:

HCaTS SB POOL 1:

611430 - Professional & Management Development Training (611699 & 624310)

- > Training and Education
- ➤ Electronic and Distance-Learning Methods
- Military Training
- Professional Development
- Educational Institution Support
- Classroom Training

HCaTS SB POOL 2:

541611 Administrative and General Management Consulting Services (**514612**, **541613**, **541618**, **611710**)

- Professional Support Services
- Counter Threat Finance Support
- > Training and Education
- Management Consulting Services
- > Strategic and Organizational Planning
- Policy and Advisory Support

Program Management

Intelligence Analysis

- Administrative Management
- > Business Process Improvement
- Financial Planning, Budgeting, Asset Management, Records Management



Contact us:

Jeffrey Rocha, CEO, jeffrocha@tmgi.net

Julie Coccari, Director of Marketing

703-260-6716, extension 3008 HCaTS@tmgi.net www.tmgi.net

DUNS Number: 128132094

Small, Small -Disadvantaged Business (SDB)

TMG is recognized for industry leadership & innovative practices

- Inc. 500|5000 list of the fastestgrowing private companies in America –2013-15 &2018
- Top 10 Most Powerful Technology Companies in the Government –2015
- Top Business Award by DiversityBusiness.com –2013, 2014 & 2015
- SECAF Government Contractor of the Year Award, Finalist – 2015

GSA/OPM Human Capital and Training Solutions Small Business (HCaTS SB) Pool 2

Contract #: GS02Q16DCR0109

Government-Wide, Multiple Award, Indefinite-Delivery, Indefinite-Quantity (MA-IDIQ)

The Millennium Group International, LLC



About Us:

The Millennium Group International, LLC (TMG) is a small disadvantaged business (SDB) dedicated to strengthening organizational capacity. TMG has over 20 years of experience in providing high impact organizational performance improvement consulting, particularly in the areas of organizational transformation and business process transformation. TMG is a trusted, well-respected management consulting partner noted for our exemplary credentials, objective advice and recommendations, and our consultants' specialized business experience and expertise.

Client Base:

- Department of the Army
- Congressional Budget Office
- Department of Commerce
- Department of Agriculture
- Department of Defense
- Department of Education
- Department of Energy
- Department of Health and Human Services
- Department of Homeland Security
- Department of Housing and Urban Development

- Department of the Interior
- Department of Transportation
- Department of the Treasury
- Environmental Protection Agency
- General Services Administration
- Library of Congress
- Military Sealift Command
- NASA
- Social Security Administration
- United States Postal Service
- USAID

Capabilities:

Organizational Transformation

- Organizational Assessment & Design
- Reorganization Support
- Surveys
- Stakeholder Analysis
- Strategic Planning
- Change Management
- Strategic Communications

Human Resources

- Classification
- HR Service Delivery
- Onboarding
- Job Design
- Compensation
- Recruitment & Retention
- Performance Management

Training & Development Solutions

- Learning Needs Assessment
- Curriculum Development
- Instructor Led Delivery
- Virtual Training
- Training Planning & Logistics
- Off-the-Shelf Classes

Human Capital Strategies

- Strategy Development
- Talent Management
- Diversity & Inclusion
- Facilitation
- Employee Engagement
- Workforce Planning
- Competency Development

Business Process Support

- Program Management
- Program Support Staff
- Business Process Improvement
- Standard Operating Procedures
- Knowledge Management
- Financial & Budget Management
- Project Management

Leadership Development

- Design, Development & Delivery
- Executive Coaching
- Succession Management
- Strategic Thinking
- Teambuilding
- Mentorship Programs



8300 Boone Blvd, Suite 500 Vienna, VA 22182 | www.oban-corp.com

CONTACT INFORMATION

Ron Irondi

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SOCIO-ECONOMIC STATUS

- Service-Disabled Veteran-Owned Small Business
- 8(a)
- Minority-Owned Small Business

NAICS CODE

- 541130 Engineering Services
- 541611* Administration Management and General Management Consulting Services
- 541612* Human Resources Consulting Services
- 541618* Other Management Consulting Services
- 541712 Research and Development in the Physical, Engineering and Life Sciences
- 541990 All Other Professional, Scientific, and Technical Services
- 561110 Office of
- Administrative Support Services
- 561499 All Other Business Support Services
- 611430 Professional and Development Training

*Top Three NAICS Capabilities

GSA HCaTS SB-Pool 2 #GS02Q17DCR0006



ABOUT US

Established in 2008 and headquartered in the Washington Metro Area, OBAN Corporation is a Service-Disabled Veteran-Owned Small Business and SBA-certified 8(a) participant that provides practical, strategic and tactical management solutions to public and private sector clients.

OBAN works with our clients to meet their mission-critical objectives through expert advisory, administrative and implementation support solutions. We develop and implement efficient and effective near-term and long-term roadmaps to build client success and help our clients navigate through some of their toughest and most complex business challenges.

CLIENT BASE

- U.S. Department of Agriculture
- U.S. Department of Commerce
- U.S. Department of Defense
- U.S. Department of Health and Human Services
- U.S. Department of State, Diplomatic Security Service
- U.S. Department of Veterans Affairs
- U.S. Food and Drug Administration
- U.S. Small Business Administration
- U.S. Department of Transportation, Transportation Security Administration
- Genesis Health Systems

CAPABILITIES

Human Capital and Workforce Solutions

- Workforce Assessment
- Workforce Modeling and Analytics
- Resource Optimization
- Survey Research and Design
- Succession Planning
- Career Management
- Training and Development

Human Resources Solutions

- Position Classification
- Benefits Administration
- Personnel Processing
- Recruitment and Staffing
- Employee and Labor RelationsEmployment Administration
- Retirement Counseling and Calculations
- Performance Management
- Lean HR Process Improvements
- Non-core HR Capabilities
- HRIT Implementation

Program Management Solutions

- Program and Project Management and Tracking
- Data Analysis and Quality Verification
- Earned-Value Management
- Portfolio Planning and Analysis
- Program Evaluation and Audit
- Quality Management
- Requirements
- Development/Analysis
- Reporting
- Risk Analysis and Mitigation

Business Management Solutions

- Business Case Development
- Benchmarking
- Cost-Benefit Analysis
- Knowledge Management
- Organizational Performance Measures and Analysis
- Performance Management Training
- Process Reengineering
- Service Delivery Models
- Strategic Planning
- Procurement Support
- Procurement Support
- Budget Formulation Support

Organizational Change Management Solutions

- Organizational Performance Metrics and Improvement
- Organizational Assessment and Transformation
- Strategic Communications
- Business Process Improvement
- Change Readiness Assessment
- Shared Services Migration and Transition Support



Contractor Key Personnel POCs

HCaTS SB Program Manager

• Chris Embert, VP Corporate Strategy and Development

> cembert@pal-tech.com Tel: 703-243-0495

HCaTS SB Contract Manager

• Cherise Haskins, VP of Contracts chaskins@pal-tech.com Tel: 703-243-0495

Paltech DUNS Number

• 192252377

Company Headquarters:

PAL Technologies, Inc. 3201 Jermantown Road, Suite 230 Fairfax, VA 22030

Tel: 703.243.0495 Fax: 703.243.0496

Business Size: Veteran-Owned Small Business (VOSB)

ISO 9001:2015 Certification





HCaTS SB Contract

• Pool 2: Contract Number: GS02Q17DCR0009

PAL Technologies, Inc.



About Us:

An ISO-certified Veteran-Owned Small Business, Paltech has been a provider of innovative technology solutions, helping government agencies adapt to changing environments and achieve their goals since 1987. Paltech specializes in training and education, technical assistance, human capital, and the integration of technologies and learning management systems. Paltech has led the way in improving and adapting to the maturing landscape of training and learning management services, beginning with traditional classroom training and evolving to include distance learning solutions to provide cost and time efficiencies. Our personnel provide the most advanced and effective technologies, methods, and tools to support our clients with a broad spectrum of training and administrative services.

Client Base:

Paltech supports a broad spectrum of Departments and Agencies, to include:

- Department of Commerce
- Department of Defense
- Department of Education
- Department of Energy
- Department of Homeland Security
- Department of Labor
- Department of State
- Department of Health and Human Services
- Department of Veterans Affairs
- Federal Deposit Insurance Corporation
- Office of Personnel Management
- Social Security Administration

Capabilities:

The below represent Paltech's capabilities in the HCaTS service areas:

Key Service Area (KSA) 1: Customized Training and Development Services

- Training Program Management Support
- Technical Skills & Knowledge Training/Learning
- Career Development & Management
- Leadership, Management & Supervisory Training and Development
- General Skills & Knowledge Training Development & Coaching
- Web-Based, Traditional-Based, Integrated Modules and Platforms

Key Service Area (KSA) 2: Customized Human Capital Strategy Services

- Talent Management
- Human Capital Management
- Integrated Business Management
- Change Management
- Performance Management



Human Capital and Training Solutions

(HCaTS)

Human Capital and Training Solutions (GS02Q16DCR0100)

HCaTS SB - Pool 2

818 Connecticut Avenue, NW Suite 325 Washington, DC 20006

202.833.6100 www.parkertide.com

DUNS: 009043600





738X: Human Capital Management (GS-02F-0224R)

736: Temporary Administrative and Professional Staffing (GS-07F-0601N)

OOCORP: The Professional Services Schedule (PSS) (GS-10F-0116W)

Julie Malherek, HCaTS SB Program Manager,

malherek@parkertide.com 202-833-6100

John Malherek, HCaTS SB Contract Manager, mal@parkertide.com 202-833-6100

Parker Tide NAICS Codes

About Us

Parker Tide offers human capital management services that provide critical support to existing federal HR staff and resources. Our services range from providing a complete human resources function to project based efforts in support of existing HR, acquisition, and personnel security departments. At Parker Tide, our people are our greatest strength. We are seasoned, national recruiters and are well versed in managing geographically dispersed staff.

As a veteran-owned, small business operating in downtown Washington DC, we have a cost effective strategy that improves efficiency and compliance in all human capital areas. Our service offerings include:

- Classification and Position Management
- Recruitment and Hiring
- Delegated Examining Certified Specialists
- Human Capital Strategy and Accountability
- Performance Management and Awards
- Employee and Labor Relations
- Retirement and Benefits
- Personnel Action Processing
- Records Management/eOPF Review and Audit
- Separations
- Executive Resources
- HR Administrative Support
- Personnel Security and National Security Adjudication
- Learning and Development

Client Base

Agency for International Development
American Battle Monuments Commission
Corporation for National and Community Service

Defense Intelligence Agency Department of Agriculture Department of Commerce Department of Defense

Department of Health & Human Services
Department of Homeland Security

Department of Interior
Department of Justice
Department of Labor
Department of State
Department of the Navy
Department of Transportation
Department of Treasury

Department of Veterans Affairs
Environmental Protection Agency
Federal Communications Commission
Federal Election Commission
Federal Housing Finance Agency
Federal Reserve Board
Federal Trade Commission
General Services Administration
Internal Revenue Service
International Trade Commission
National Gallery of Art
National Institutes of Health
Securities and Exchange Commission
Smithsonian Institution
Trade and Development Agency

Capabilities

Human Resources

- Federal staffing, recruitment and outplacement support management
- Personnel and payroll processing, human capital strategy

Acquisition Support

o Budgeting, planning, administration, closeout

Personnel Security

 Suitability and national security adjudication, HSPD-12 compliance, case processing and case management, administrative support

Professional Services

- Human capital strategy and executive consulting
- Senior executive service program operations support
- o Administrative and clerical support (temporary and long-term)
- Leadership and employee development

U.S. Department of Energy

Woman-Owned Small Business of the Year, 2013 Protégé of the Year, 2011





CAPABILITIES STATEMENT

Since 1999, Performance Excellence Partners (PEP), an award-winning management consulting firm and certified woman-owned small business, has been improving the efficiency and effectiveness of people and processes for federal and state agencies, public companies, and non-profit organizations. Year after year, PEP has successfully executed complex, multi-task projects, bringing in-depth experience in a wide range of management and operations areas.

Completing more than 45 projects for the Department of Labor alone, PEP has supported some of the most crucial national priorities. From cybersecurity to workforce development, with work in Departments of Energy, Homeland Security, Health and Human Services and the Air Force, PEP has established itself as a trusted partner in both the public and private sectors.

Human Capital Services

- Customized Training
- Talent Management
- Strategic Planning and Alignment
- Organization and Team Effectiveness
- Performance Improvement Solutions
- Change Management and Communications

Workforce Development

- Career ladders
- Employer engagement strategies
- Industry-driven education and training
- Sector- and place-based employment strategies
- Sustainable employment and economic stability strategies
- Work readiness programs
- Workforce data and labor market research

Program Management & Business Operations Support

- Executive secretariat operations and front office administration
- Project and program management
- Surge and transition support
- Federal travel support using GOVTrip

POINT OF CONTACT

Jaime Ramirez, Vice President
Phone 714.374.1140 | Mobile 714.614.5674
jramirez@PerformExcel.com
www.PerformExcel.com

Technical Assistance and Training

- Coaching, virtual and in-person
- Conference planning and event logistics
- Content development and facilitation
- Grant implementation support
- In-person and virtual trainings
- Technical assistance program development, implementation, and evaluation

Communications and Outreach

- Communities of practice
- Information campaigns
- Section 508 compliance
- Virtual meetings, webinars and web casts
- Websites and social media sites

GOVERNMENT CONTRACTING MECHANISMS

DUNS: 062756759

CAGE CODE: 3GCN4

Primary NAICS Code 541611: Administrative Management

& General Management Consulting Services

GSA HCaTS SB Pool 2: Contract # GS02Q16DCR0101

General Services Administration (GSA) PSS:

Contract # GS-10F-0281T

874-1: Consulting Services

874-4: Training Services

WOSB, DBE/ACDBE

PERFORMANCE EXCELLENCE PARTNERS, LLC

7911 Professional Circle, Huntington Beach, CA 92648 714.374.1140 | www.PerformExcel.com

Offices located in California and the Washington D.C. Area

PHERSON ASSOCIATES

We are committed to developing clearthinking analysts and leaders who will help our nation foresee and prepare to meet new threats and challenges.

HCaTS SMALL BUSINESS - POOL I

Contract No: GS02Q16DCR0078 POC: HCaTS@pherson.org



Experienced Prime Contractor

- Woman-Owned Small Business
- Serving Federal agencies for 16 years
- Top Secret Facility Clearance



Since our founding in 2003, we have implemented programs for the federal government, private sector, and academia that help clarify complex issues, elicit and reflect group input, advance concepts into actions, and anticipate the future.

Experience ranges from starting and managing programs to building analytic cultures in government and private industry, developing and managing leadership and coaching programs, and consulting on security issues.

ORGANIZATIONAL TRANSFORMATION CONSULTING

Pherson provides expert advice and guidance to support government agencies, organizations, and commercial enterprises transform their processes and cultures through building shared knowledge, designing innovative solutions, and forging consequential change. Strategy planning, development, implementation, and execution support to client's executive leadership, directorates, and offices.

Pherson executes defined requirements through innovative, substantive, and programmatic advice that adapts solid thinking and decision-making techniques to specialized problem sets. We assist clients in a broad range of areas to include culture and organizational assessments, strategic planning, leadership development, program management, operations improvement, and the implementation of innovative solutions.

LEADERSHIP DEVELOPMENT INSTRUCTION AND COACHING

Our certified coaches use well-established, proven, and comprehensive coaching methodologies to help government managers and leaders navigate professional challenges and recognize opportunities, enhance critical thinking and decision making, and drive leaders and emerging leaders to bring out the best in their teams and collaborative groups. We provide an integrated approach to building a leadership culture within our clients' complex environments by educating and training supervisors in coaching skills and techniques and cascading this learning down and across organizational boundaries.

FACILITATION AND TRAINING

Pherson provides facilitation, coaching, mentoring, and instruction to all levels of management, including senior government executives across the intelligence, homeland security, and defense communities on political, technical, managerial, and operational issues.

Over the past 16 years, we have developed over 300 courses of varying lengths and cover the entire analytic process from learning about an issue to finding and evaluating sources and data to conceptualizing, drafting, and fine-tuning analytic products, as well as leadership development and communications skill-building.

Our specialty includes tailoring instructional materials to the specific needs of the customer environment. We have refined our courses and instructional methods through substantively relevant exercises, cross-training, and the application of critical thinking best practices.



Program Manager
Dr. William Murphy
President & CEO
703-349-3879

Contact Manager Charles Pate, COO

Small Business Email shcats@pitonscience.com

Unrestricted Email uhcats@pitonscience.com

Address
2696 Linda Marie Drive
Oakton, VA 22124

DUNS 786931050

Service Disabled Veteran Owned Small Business (SDVOSB)

HCaTS Contract Numbers

Unrestricted – Pool 1: GS02Q16DCR0025

Unrestricted – Pool 2: GS02Q16DCR0062

Small Business – Pool 1: GS02Q16DCR0079

Small Business – Pool 2: GS02Q16DCR0102

Piton Science & Technology



About Us: Piton's systems engineering focused "Team-as-One" movement extends and magnifies "Best in Class" benefits by assembling subcontractor company teams whose core competencies are synchronized and optimized with the federal agency and the unique solicitation requirements.

Client Base: Defense Health Agency (DHA), Defense Security Service (DSS), Defense Insider Threat Management and Analysis Center (DITMAC), Department of the Army, Defense Medical Readiness Training Institute (DMRTI), Defense Threat Reduction Agency (DTRA), Veteran Affairs (VA)

Capabilities: Administration; benefits; communications; customer services management; educational consultants, services and testing; employee assessment and benefits; executive search; human capital; management; organizational improvement; personnel management, policies, and planning; management development training; reorganization; research and development; strategic planning; training; vocational rehabilitation services; wage and salary administration





Lisa Sergent, Vice President 8201 Corporate Drive, Suite 580 Landover, MD 20785 DUNS: 837788223

<u>sbhcats@powertrain.com</u> <u>hcats@powertrain.com</u>

PowerTrain.com











HCaTS Small Business:
Pool 1: GS02Q16DCR0080

Pool 2: GS02Q16DCR0103

HCaTS Unrestricted: Pool 1: GS02Q16DCR0026 Pool 2: GS02Q16DCR00

Turning Your Ideas into Powerful Results

At PowerTrain, we offer a variety of learning, human capital, and web solutions. PowerTrain was founded in 1994 as a woman-owned, small business. Since then, we have supported thousands of government and commercial clients on a wide variety of human capital and training initiatives. In a rapidly evolving industry in which adaptability and innovation are critical, we are proud to be celebrating 25 years in the business.

Training and Development

- Section 508 compliant web-based, instructor-led, micro, and blended learning solutions
- Leadership development
- xAPI and SCORM implementation
- Training analysis, assessment, and evaluation
- Technical skills and knowledge training
- Virtual conferences, webinars, and hiring fairs

Cloud-Based Solutions

- FedRAMP-authorized hosting
- Responsive design solutions
- User experience design (UX/UI)
- Learning management solutions

Talent Management

- Talent acquisition and onboarding
- Workforce planning
- Performance management
- Knowledge management
- Competency management
- Succession planning
- Executive coaching
- Career mapping

Multimedia Design

- Audio production
- Custom animation
- Game creation
- Graphic and interface design
- Video production and editing
- Flash to HTML 5 conversion

Our Team

Our creative, multidisciplinary staff is the best in the business. We'll make sure you receive a dynamic, expertly produced product that meets your needs. Known for our flexibility and innovative ideas in project design and development, we've been on the cutting edge of training, learning management, and performance solutions since our inception. With everything from analysis, design, and development through implementation and evaluation — we've got you covered.

We're experts in developing blended learning solutions as well as interactive and informative web-based training, instructor-facilitated distance learning, and mobile apps.

Our Goal

Improving the engagement, productivity, performance, safety, health, and job satisfaction of your employees. In short – you've already got good people. Let us help you make them great.



PRAIRIE QUEST INC.

COMPANY DETAILS

4211 Hobson Ct., Suite A Fort Wayne, IN 46815 www.pqcworks.com 260-420-7374 DUNS: 154694298

Points of Contact

Stacey Smith HCaTS SB Program Manager 260-420-7374 Stacey@PQCworks.com

Patrick Sidey HCaTS SB Contract Manager 260-420-7374 PSidey@PQCworks.com

Awards/Certifications

2019 National 8(a) Graduate of the Year





CONTRACT

HCaTS SB – Pool 2: GS02Q16DCR0104



ABOUT Us

Founded in 2004, PQC is an accomplished professional services firm dedicated to providing innovative and costeffective solutions that create significant value for our clients. We specialize in performing program/project management, acquisition management, health and medical support, and emergency and response planning services. PQC is a successful 8(a) graduate – honored as the SBA's 2019 national 8(a) Graduate of the Year – with 200+ employees in more than 20 states who are committed to exceeding client expectations in support of their most critical mission requirements.

CLIENT BASE

- U.S. Army
- U.S. Air Force
- U.S. Navv
- Army National Guard
- Air Force Medical Service
- Defense Health Agency
- Federal Emergency Management Agency
- Food and Drug Administration
- Department of Agriculture
- U.S. Patent and Trademark Office
- Commercial Clients

CAPABILITIES

- Project management
- Medical support services
- Acquisition management
- Human capital management
- Emergency management & response planning
- Office administrative services
- Records management

- Administrative management
- Organizational development consulting
- Marketing consulting
- Logistics
- Business process improvement
- Vocational rehabilitation

R3 Government Solutions, LLC









4601 N. Fairfax Drive Suite 1200 Arlington, VA 22203

HCaTS SB — Pool 2

Contract #
GS02Q16DCR0105

DUNS: 831-214-619

Kristin Berry, President Phone: 703.662.4525

HCaTS-SB@r3consulting.com

Small Business

Veteran-Owned (VOSB)

Service-disabled Veteranowned Small Business (SDVOSB)

NAICS Codes: 541611, 541612, 611430

2017 & 2016 DHS CFO's Excellence Award

2015 DHS Secretary's Award

2015 DHS CFO Innovation
Award

2015 DHS Comptroller's Award for Superior Mission Achievement

About Us

R3 Government Solutions (R3) enables Federal Chief Human Capital Officers to provide exceptional services for the organization's most critical asset – their workforce. Many of R3's personnel have held positions in Federal Human Resource organizations and bring a passion for delivering Strategic Human Capital Services and Human Resource Operations support that produce tangible, mission-aligned results. R3 prides itself in being an organization that not only does continuous process improvement to enhance our methods and continuous monitoring of regulatory changes impacting our customers, but also continuous personnel improvement as we recognize education and training is essential for our most critical asset – R3's workforce.

Client Base

- Department of Commerce, National Oceanic and Atmospheric Administration
- Department of Education
 - Office of Human Resources
 - Federal Student Aid
- Department of Homeland Security
 - Office of the Chief Financial Officer
 - Federal Emergency Management Agency
 - US Citizenship and Immigration Services
- Department of Transportation, Federal Railroad Administration
- Department of Veterans Affairs
- Office of Personnel Management

Capabilities

HR Operations Support

- Classification and Position Management
- Recruiting and Staffing
- Personnel and Payroll Processing
- Timekeeping
- Performance Management
- Records Management
- Retirement and Benefits
- Surge Support

Human Capital Consulting

- Human Capital Strategic
 Planning
- Organizational Assessment and Design
- Workforce Planning
- Studies and Analysis
- HR Efficiency and Effectiveness
- Employee and Labor Relations
- Leadership
 Development

Business Consulting

- Program and Project
 Management
- Strategic Planning
- Communications and Stakeholder
 Management
- Change Management
- Business Process
 Improvement
- Policy and Procedure Development
- Administrative Services

Training • Design • Development • Delivery • Evaluation

Human Capital and Training Solution (HCaTS)

Organizational transformation solutions that raise workforce productivity, improve customer service, and deliver long-term value.



Rigil's D³ Collaborative Approach



1. DISCOVER

Facilitated Assessment
Collaborative Storyboarding
Identify Organizational
Symptoms

2. DIAGNOSE

Thematic Synthesis -Identify Core Themes Perform Gap Analysis Establish Strategic Clarity

2

3. DEVELOP

Strategic Focus (Model)
Determine Path & Solution
Establish an
Execution Framework
Seek Organizational
& Team Alignment
Implement &
Integrate Solution

Set Performance Metrics

EXPERIENCE

 30+ contracts with government agencies including DOC, FAA, GSA, USDA, DOL, DHS, SSA, U.S. Navy, and NASA

STRENGTHS

- 93% Past Performance Rating
- DiSC[©] Assessment Authorized Partner
- The Five Behaviors of a Cohesive Team® Authorized Partner
- ICF Certified Coaches
- Certified CoreClarity (StrengthsFinder) Faciliators

CERTIFICATIONS

- GSA HCaTS #: GS02Q16DCR0081, GS02Q16DCR0106
- DCAA Audited Financial System
- Top Secret Facility Clearance Certifications
- CMMI Maturity Level 3 for Software Development
- ISO 9001 Quality Management System (QMS) Certified
- ISO 27001 Security Management System (SMS) Certified
- ISO 20000-1 IT Service Management (ITSM) Certified

NOTABLE ACCOLADES

- Named "Best of the Best" woman-owned small business by FAA's Small Business Development Office (2012)
- Ranked 8th in Inc. Magazine's Top 100 D.C. Companies list and 385th in the 500/5000 list (2013)
- Best Overall Mobile App for iViews™ at ACT-IAC Mobile App Conference (2015)
- Washington Business Journal: Fifty Fastest Growing Companies (2017)

HCaTS CAPABILITIES & SERVICES

Organizational Culture

- Culture Shift
- Culture Audit
- · Organizational Design
- Employee Engagement
- · Change Management

Strategy & Execution

- Data Driven Strategic Planning
- Execution Framework
- · Metric-based Dashboard
- Execution Coaching

Business Process

- Performance Management
- Business Intelligence
- Communication
- Talent Management: Acquisition, Recruitment, Learning & Development, and Training

People: Individuals, Teams, Groups

- Data-driven Performance Development: Competency-based model
- Individualized development and training
- Executive Coaching/Advising
- Skill-specific Training
- Talent Development Process
- Succession Planning
- Workforce Planning
- Facilitation
- · Conflict Navigation

RIGIL CORPORATION CONTACT INFORMATION

Manny Rivera President/CEO

Gene Hubbard
Senior Vice President
Human Capital HCaTS
PM

703-366-3900

10530 Linden Lake Plaza Suite 200 Manassas, VA 20109

DUNS: 827489035

SBA-certified 8(a)

VA-verified Service Disabled Veteran Owned Small Business (SDVOSB)

Capability Maturity
Model Integration
(CMMI) Level 2

International
Organization for
Standardization (ISO)
9001-2015 certified

HCaTS SB - Pool 2 Contract # GS02Q16DCR0107





About Us:

For over 10 years, RiVidium, Inc. (dba TripleCyber) has been providing human capital management services to our federal clients. RiVidium has four Service Business Units (Human Capital Management, Logistics, Health & IT, and Cyber). To prepare our Clients for the future, RiVidium has balanced all parts of its organization to attract the finest employees in order to "strive to be the missing element defining tomorrow's technology." With a lean organization, less overhead, reformed Lines of Business and Operational Structures, RiVidium keeps pace and surpasses competitors. RiVidium meets the challenges of Logistics, Cyber, advancements in Capital, Human Intelligence & Technology. RiVidium has earned impeccable reputation in providing client services effectively and efficiently.

Our Client Base includes, but is not limited to:

- Department of Defense
- Environmental Protection Agency
- U.S. Secret Service
- U.S. Department of Agriculture
- Department of Energy
- Veterans Affairs

- National Science
 Foundation
- Armed Forces Retirement Home
- General Services
 Administration

HCaTS Capabilities/Strengths include:

- Human Resources Lifecycle Operations, including Workforce Planning, Staffing, Recruitment, Position Management, Classification, Benefits, Consulting, ER/LR, Organizational Design, Salary Administration, Training
- Marketing/Public Affairs
- Management, Logistics Consulting
- Education Support



8280 Willow Oaks Corporate Drive, Suite 620, Fairfax, VA 22031

> www.teamconsult.com DUNS 14700451 CAGE 013E5

TeAM HCaTS SB Program Manager: Mr. John Edgar, 703-347-7634, jedgar@teamconsult.com

TeAM HCaTS SB Contracts Manager: Ms. Letitia Janifer, 703-347-7825, ljanifer@teamconsult.com

- ✓ Veteran Owned Small Business (VOSB), founded in 1985
- ✓ CMMI Development Level 3 Appraised; current to August 8, 2020
- ✓ ISO/IEC 9001:2015 Registered
- ✓ ISO/IEC 20000-1:2011 Registered
- ✓ NIST 800-17 Compliant
- ✓ Successfully passed DCAA Pre-award Accounting System Audit on April 12, 2017; Also utilizes a DCAA compliant timekeeping system

GSA Human Capital and Training Solutions (HCATS) SB: Pool 2, Contract # GS02Q16DCR0108

NAICS Codes: 541611 / 541612 / 541613 / 541618 / 611710

Technology, Automation & Management, Inc.



About Us:

Technology, Automation & Management, Inc. (TeAM), a Veteran-Owned Small Business (VOSB), was founded in 1985 on the principle that innovation, quality service, and client satisfaction are the keys to a successful business. Through the years, we have applied this principle to ensure that our corporate reputation demonstrated our Competence, Integrity and Accountability. As we study the past, make note of the present and prepare for a successful future TeAM aims to Adapt: Innovate: Create.

TeAM is an International Standards Organization (ISO) 9001:2015 and 20000-1:2011 certified company that has been providing a wide range of professional support services for U.S. government agencies for over 30 years.

Client Base:

Defense Health Agency (DHA)

Walter Reed National Military Medical Center (WRNMMC)

Defense Health Information Management Systems (DHIMS)

Navy Bureau of Medicine and Surgery (BUMED)

Regional Healthcare Command—Atlantic (RHC-A)

Air Force Medical Operations Agency (AFMOA)

Air Force Medical Support Agency (AFMSA)

AF Medical Education and Training Campus (METC)

AF Air University (AU)

59th Medical Wing: Wilford Hall Ambulatory Surgical Center

Capabilities:

TeAM is a provider of training program management services, services and technical support services for instructional institutions. government and educational TeAM applies methodologies and processes based on Project Management Knowledge (PMBoK), Information Infrastructure Library (ITIL), Capability Maturity Model Integration (CMMI), and Lean Six Sigma best practices. Our training staff apply Educational Community accepted methodologies, such as Instructional Systems Design (ISD) and Systems Approach to Training (SAT) as well as the ADDIE model in Defense training programs. We utilize automated support tools, such as Interactive Courseware (ICIS), Implementation System Go2Training, Blackboard and QuestionMark.