



# IT ACQUISITION SUMMIT 2018

U.S. GENERAL SERVICES ADMINISTRATION  
INFORMATION TECHNOLOGY CATEGORY (ITC)

**June 14, 2018**

**8:30 a.m. - 3:45 p.m.**

**MLK Jr. Federal Building  
77 Forsyth Street, SW  
Atlanta, GA 30303**

**PROGRAM SPEAKERS**

[www.gsa.gov/itsummit2018](http://www.gsa.gov/itsummit2018)



## SPEAKER BIOGRAPHIES



**Brian Stern**  
GSA Regional Administrator  
Region 4

As the Southeast Sunbelt Regional Administrator, Brian Stern oversees all of GSA's operations in Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee; including management of federal real estate and information technology. He will also be responsible for an inventory of 1,545 government-owned or leased buildings and 1,089 employees.

Mr. Stern has a strong record of leadership in real estate development. He served as a partner and developer at Stern & Stern Commercial Developers where he facilitated the development of retail, industrial and office projects throughout the southeastern region of the United States.

Stern received a Bachelor of Arts degree from College of Charleston in Charleston, South Carolina.



## SPEAKER BIOGRAPHIES



**Joel Rogero**  
Acting FAS Regional  
Commissioner  
Region 4

Joel Rogero was appointed as the Acting Regional Commissioner for the Federal Acquisition Service, Southeast Sunbelt Region of the U.S. General Services Administration in October 2017. The GSA Southeast Sunbelt Region (Region 4) encompasses Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina, and Tennessee. Mr. Rogero leads a team of dedicated public servants who provide vehicles, supplies, network services, personal property disposal, IT commodities and acquisition support to federal agencies and the military.

Prior to becoming the Acting Regional Commissioner, Mr. Rogero served as the Deputy Regional Commissioner assisting the Regional Commissioner in leading the regional execution of two FAS business lines (Assisted Acquisition Services and Personal Property Management), the office of Customer and Stakeholder Engagement Division, as well as two national programs that are unique to Region 4 (Reverse Auction Division and Direct Client Support Division). Rogero has 29 years of federal experience working in the Federal Acquisition Service (FAS) and Public Buildings Service (PBS).

Mr. Rogero has seventeen years' experience successfully managing federal acquisition programs and initiatives. Mr. Rogero has worked in the acquisition field his entire federal career, is Level III Federal Acquisition Certification in Contracting (FAC-C) and has held an unlimited contracting officer's warrant since 1994. Mr. Rogero earned a Bachelor of Business Administration from Kennesaw State University.

## SPEAKER BIOGRAPHIES



**Keith Nakasone**  
ITC Deputy Assistant  
Commissioner of Acquisition  
GSA Headquarters  
"Keynote Speaker"

Mr. Keith Nakasone is the Deputy Assistant Commissioner, Acquisition Management, within the Office of Information Technology Category (ITC) in GSA's Federal Acquisition Service (FAS). The Federal Acquisition Service provides buying platforms and acquisition services to Federal, State and Local governments for a broad range of items from office supplies to motor vehicles to information technology and telecommunications products and services. As an organization within FAS, ITC provides access to a wide range of commercial and custom IT products, services and solutions.

Acquisition Management provides oversight of strategy development, internal training for the acquisition workforce, and system support for executing ITC's acquisition, some of the largest in government, such as Schedule 70, Governmentwide Acquisition Contracts (GWACs) and Telecommunications contracts such as Network and the upcoming EIS. Additionally, the office establishes training and development programs to ensure a trained, engaged, innovative, and forward-thinking acquisition workforce.

Mr. Nakasone started his civil service career in 1989 specializing in the field of Procurement with an emphasis in Telecommunications and IT Services, Hardware and Software. Prior to joining ITC, Mr. Nakasone served as Senior Procurement Executive at the FCC overseeing the Acquisitions and Procurements, Contracting Officer's and Contracting Officer's Representatives Certification Programs, as well as responsible for the Small Business goals for the agency. Mr. Nakasone's 24 years of work experience included:

- Technical Director/JELA Program Manager, Procurement Directorate, DISA, PLD
- Deputy, Strategic Planning, Analysis, and Governance Division, DISA, SI1
- Agile Implementation Manager, DoD/VA Interagency Program Office (IPO)
- Chief, Hawaii Procurement Division and the Deputy for the Defense Information Technology Contracting Organization-Pacific (DITCO-PAC)
- Chief, Hawaii Product and Services Branch, DITCO-PAC

His education includes a Master of Science, National Resource Strategy, National Defense University, Industrial College of the Armed Forces, Ft. McNair, Washington D.C.; Bachelor of Science, Business Administration w/Distinction Cum Laude, Hawaii Pacific University, Honolulu, HI. And he currently holds certifications in Change Agent, Implementation Management Associate; Scrum Master, CSM, Winnow Management; Level III Certified – Acquisition Career Field of Contracting; Certification of Completion – Defense Senior Leadership Development Program (DSLDP); Senior Acquisition Certificate – National Defense University, Industrial College of the Armed Forces; and Executive Leadership Training Certificate – George Washington University.



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## SPEAKER BIOGRAPHIES



**Julia B. Wise**  
Acting Director  
IT Schedule 70  
GSA Headquarters

Julia B. Wise, Acting Director of IT 70 Schedule Contract Operations, General Services Administration. In this position, Ms. Wise leads Schedule 70, the largest IT prepositioned contracts with approximately \$16 billion in sales per year. Ms. Wise provides technology acquisition leadership to workforce distributed across five states with customers at the federal, state, and local levels of government.

Ms. Wise served as a Senior Procurement Analyst and Federal Acquisition Regulatory Manager at the Office of Federal Procurement Policy (OFPP), Office of Management and Budget (OMB). There she was responsible for reviewing and approving regulatory changes to the Federal Acquisition Regulation (FAR) and agency acquisition supplements. In this role, Ms. Wise managed and advised agency and OFPP staff analysts on the direction of proposed regulatory changes. Prior to joining OFPP, Ms. Wise was the Director of the Office of Government-wide Acquisition Policy at the General Services Administration (GSA) managing, directing, and coaching a staff of professional Procurement Analysts. She was also the Civilian Agency Acquisition Council Chair leading meetings and facilitating discussions with senior procurement professionals, and soliciting the views of agencies, associations, and other stakeholders on proposed acquisition regulatory and policy changes. Ms. Wise has extensive contracting experience working for numerous agencies and organizations, such as the U.S. House of Representative's Small Business Committee, GSA, Environmental Protection Agency, and the Department of Defense/U.S. Army Corps of Engineers and traveling abroad to China and Tunisia to share U.S. acquisition best practices.

Ms. Wise has an MBA/MS degree in Management from Johns Hopkins University. She is a graduate of the Harvard Kennedy School Senior Executive Fellows program and OMB's Senior Executive Service Candidate Development Program. Julia is currently a coach in training in OPM's Federal Internal Coach Training Program.



## SPEAKER BIOGRAPHIES



**Warren J. Blankenship**  
ITC Senior Policy Advisor  
GSA Headquarters

Warren J. Blankenship serves as the Senior Policy Advisor for the Federal Acquisition Service's (FAS) Information Technology Category (ITC) within the General Services Administration (GSA). As such, he is responsible for the organization's overall acquisition policy direction as it relates to the IT Schedule 70 contract vehicle under the Multiple Award Schedule (MAS) Program, the Government-wide Acquisition Contracts (GWACs) and the Enterprise Infrastructure Solutions (EIS) contract vehicle. Mr. Blankenship oversees the creation and execution of ITC internal guidance as well as external guidance based on changes in the Federal procurement landscape and continuously collaborates with the Office of Management and Budget (OMB), the Department of Defense (DoD), the Federal Acquisition Regulation (FAR) Council and various industry associations to assess new policy on the horizon.

Prior to this appointment, Mr. Blankenship served as the Deputy Director of IT Schedule 70 Business Programs within ITC. In this role, Mr. Blankenship was responsible for fostering the image and brand of the program. He led a cadre of staff that focused on strategic initiatives as well as customer and vendor support with regard to the overall mission and vision of the Center. Some of the functions included meeting with customers to assist with program needs and requirements, assisting current vendors with training and marketing to ensure successful Schedule contracts and researching new and emerging technologies that could be incorporated into the program. He was also responsible for driving business volume and developing revenue forecasts that ultimately sought to keep the program sustainable and primed for growth.

Prior to this appointment, Mr. Blankenship served as the Deputy Director, IT Schedule 70 Contract Operations in the Office of IT Schedule Programs. In this capacity, he was responsible for the management of over 5,000 contracts with annual sales revenue of \$15 Billion along with leading a diverse workforce that included developing, coordinating and revising a wide variety of GSA and Government-wide procurement policies and for reviewing proposed changes to existing regulations and determining whether they should be addressed. These policies and regulations had far-reaching implications for all acquisitions throughout the federal government.

Mr. Blankenship is also a very active member in the DC Chapter of the National Contract Management Association (NCMA). He has served on the Executive Committee Board since 2009 and has served in the role of Vice President of Membership for two years and most recently serving as Chapter President for his second term. In 2018, he was selected as an NCMA Fellow, the second highest honor from the organization.



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## SPEAKER BIOGRAPHIES



**Cheryl Thornton**  
ITC Division Director  
Region 4

Ms. Cheryl Thornton is Division Director for ITC Hardware Division in IT Schedule 70 (Region 4) and currently acting for the Software Division within ITC. She is currently assigned to the Washington D.C. office with duty assignment in Region 4. Ms. Thornton was originally assigned to Region 4 to set up a new IT Schedule 70 Office for the purpose of supporting the National Commodity Program (NITCP) in addition to other business portfolios in GSA.

Prior to being reassigned to Atlanta, Ms. Thornton was a Branch Chief in the GSA central office with leadership and oversight responsibility for pre-award and post-award functions and managed a staff with responsibility of 836 contracts with a total value of over \$2.5 billion.

Ms. Thornton's previous work assignments include the Department of Defense at the Pentagon where she was employed for 15 years before joining GSA in 2001. Ms. Thornton's duty assignments with the Department of Defense were as follows; Assistant Manager for Defense Supply and Logistic Directorate where as a buyer her responsibilities included the ordering of all equipment and supplies for five Department Of Defense Self Service Supply Center Stores located throughout the National Capital Region. In addition, Ms. Thornton also worked for the Deputy Chief of Staff, Department Of Logistics; with responsibilities including the requisitioning of all products and services needed for "Special Programs". Lastly, Ms. Thornton worked for the United States Army Congressional Office where responsibilities allowed for the investigation and response to the United States Congress on complaints and issues relevant to the concerns of active duty military personnel. This investigation consisted of the careful examination of each inquiry; taking the necessary actions and replying with a timely response to the appropriate congressional member. Currently, Ms. Thornton has over total of 28 years of combined government service.



## SPEAKER BIOGRAPHIES



**Misty J. Claypole**  
ITC Contracting Officer  
Region 6

Misty J. Claypole is a Contracting Officer with the IT Services Contract Operations Division. Ms. Claypole is responsible for the 8(a) Streamlined Technology Acquisition Resources for Services (STARS) II, a Governmentwide Acquisition Contract (GWAC) reserved exclusively for SBA certified 8(a) Information Technology firms. Ms. Claypole has worked with 8(a) firms on GSA's 8(a) GWACs for more than 13 years. Most recently, she served as the Procuring Contracting Officer for GSA's first-ever GWAC open season, giving hundreds of additional 8(a) firms the opportunity to participate in the STARS II GWAC. Prior to her current position in the IT Services Contract Operations Division, Ms. Claypole worked in the GSA Schedules program. Ms. Claypole holds an unlimited warrant, FAC-C Level III certification, and is a member of the National Contract Management Association.

Ms. Claypole's federal career began in 1999 as an acquisition team member in Palace Acquire Intern Program with the Air Force. After working at Kelly Air Force Base in San Antonio, Texas, through Base Realignment and Closure (BRAC) and relocating to Tinker Air Force Base in Oklahoma, Ms. Claypole transitioned to the U.S. General Services Administration in 2002. She earned a Bachelor of Science degree in Geography from Missouri State University and completed more than 30 hours of post-graduate work in Geography at Oklahoma State University.





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## SPEAKER BIOGRAPHIES



**Yolanda Collins**  
ITC Contracting Officer  
Region 4

Yolanda Collins is a FAC-C Level III Contracting Officer with over fifteen (15) years Contracting Experience. Prior to joining General Services Administration (GSA) in July 2014, Ms. Collins worked for the Air Force Material Command (AFMC), Department of Defense. Ms. Collins started her career as a Student Career Experience Program (SCEP) at Maxwell-Gunter Air Force Base, Montgomery, AL. Upon graduation, Ms. Collins was accepted into the Copper Cap Program and relocated to Crestview, FL, where she worked on Eglin Air Force Base. While working with the Air Force on both programs, Ms. Collins performed a variety of acquisitions from being a buyer on the Quarterly Enterprise Buying Team (QEB), executing a BPAs, procuring IT equipment for the Air Force, to working in the Special Program Operation (SPO) Offices buying major weapon systems, and all components for the systems, as well as any services needed to maintain systems.

In 2014, Ms. Collins joined the Public Building Services (PBS), where she worked as a Contracting Officer awarding Construction Acquisitions from SAT to \$1 Million dollars. Currently, Ms. Collins works for the IT Schedule 70 Division as a Team Lead for the FASTLane Branch. Ms. Collins has an Associate's Degree in Traffic Management from the Community College of the Air Force, a Bachelor's Degree in Research and Technology Management from Troy University, and a Master's Degree in Contract Management from American Graduate University.



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## SPEAKER BIOGRAPHIES



**Hassan A. Harris**  
ITC Contracting Officer  
Region 4

Hassan A. Harris is a Senior Contracting Officer for the Office of Information Technology Category (ITC) in GSA's Federal Acquisition Service (FAS). The Federal Acquisition Service provides buying platforms and acquisition services to federal, state, and local governments for a broad range of items from office supplies to motor vehicles to information technology and telecommunications products and services. As an organization within FAS, ITC provides access to a wide range of commercial and custom information technology (IT) products, services, and solutions. Since March 2015, Mr. Harris has served as a lead Senior Contracting Officer and Acquisition Subject Matter Expert within the Office of IT Schedule 70 Contract Operations which is under the ITC Portfolio. In this role, he performs the full arena of acquisitions including category management solutions for IT commodities and services such as Agile Delivery Services BPA, Government Strategic Solutions Initiative, and GSA AdvantageSelect program.

Prior to joining the Office of IT Schedule 70 contract operations, from September 2011 to March 2015, Mr. Harris served as a Senior Contracting Officer with the GSA National Information Technology Commodity program. In this capacity he served as Lead Senior Contracting Officer with an Unlimited Warrant Signature Authority. He performed the full arena of acquisitions including awarding strategic sourcing Blanket Purchase Agreements for IT Commodities against IT Schedule 70 and Blanket Purchase Agreements for GSA's Enterprise Supply Chain Solutions 4th Party Logistics Program for the United States Air Force Sustainment Center. Mr. Harris also served as a subject matter expert and one of the project leads for GSA's Reverse Auction Platform.



**SPEAKER BIOGRAPHIES**



**Justin "Doc" Herman**  
Lead  
GSA Emerging Citizen  
Technology Office  
GSA Headquarters

Justin Herman leads the U.S. General Services Administration's inter-agency Emerging Citizen Technology Office, coordinating and supporting emerging technology programs among 320 federal, state and local government agencies, including Artificial Intelligence, Blockchain, Robotic Process Automation, Virtual/Augmented Reality and Social Technologies. This program works with experts on emerging disruptive technologies that operationalize data and finds practical use cases for their application in government by engaging agencies, industry, civic organizations and Congress. Justin sits on the White House's National Science and Technology Council subcommittee for Machine Learning and Artificial Intelligence. Mr. Herman has been recognized as Fedscoop's 2017 Tech Champion of the Year, as one of the five people reshaping Washington DC by Capitol File magazine, and by Washington Life magazine as one of the most accomplished young leaders in the Capitol.

## SPEAKER BIOGRAPHIES



**Le Phan**  
ITC Contracting Officer  
GSA Headquarters

Le Phan joined the U.S. General Services Administration in 2004 as a Contracting Officer for the GSA Region 9 Pacific Rim Assisted Acquisition Division, and then transferred to the Enterprise Acquisition Division in 2008. Within the GSA Assisted Acquisition Division, Ms. Phan supported civilian agencies and the Department of Defense clients procuring information technology, logistical, professional and engineering services. Ms. Phan has experience in awarding and administering complex acquisitions utilizing the full spectrum of contract types. In her current position, Ms. Phan is the ANSWER Procuring Contracting Officer overseeing the \$25 billion Government-wide Acquisition Contract; and successfully leading the scope compatibility review team for the Alliant GWAC.

Le Phan holds a Federal Acquisition Certificate in Contracting (FAC-C) Level III, and was awarded a Master's Certificate in Government Contracting from The George Washington University. She received a Master's Degree in Finance from University of Baltimore, Maryland, a Bachelor's Degree in Biological Sciences and an Associate's Degree in Nursing.



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## SPEAKER BIOGRAPHIES



**Terence Rountree**  
Deputy Director  
IT Security Subcategory  
GSA Headquarters

Terence Rountree is the Deputy Director of IT Security Subcategory (ITSS) within the Office of Information Technology Category (ITC) in GSA's Federal Acquisition Service (FAS). The FAS provides buying platforms and acquisition services to federal, state and local governments for a broad range of items from office supplies to motor vehicles to information technology and telecommunications products and services. As an organization within FAS, ITC provides access to a wide range of commercial and custom IT products, services and solutions. Mr. Rountree has more than twenty years of Information Technology experience which includes ten years dedicated to Cybersecurity, Information Assurance, and Privacy (CIAP). As the ITSS' Deputy Director, Mr. Rountree has oversight of the Highly Adaptive Cybersecurity Services (HACS) Special Item Numbers (SINs), Continuous Diagnostics and Mitigation (CDM) Tools SIN and Supply Chain Risk Management (SCRM). In collaboration with DHS and OMB, Mr. Rountree has provided innovative input and solutions addressing IT Modernization, the Cybersecurity Strategy and Implementation Plan and the Cybersecurity National Action Plan.

Prior to joining GSA in 2010, Mr. Rountree was a consultant in the IT industry where he served multiple federal agencies and enhanced their security posture. Prior to that, Mr. Rountree served the private sector as the Vice President and Business Information Security Officer (BISO) for Citigroup's Global Consumer Group.

Mr. Rountree received a Bachelor of Science Degree in Computer and Information Technology and a Masters in Business Administration from the University of Maryland University College. He also holds numerous industry certifications to include Certified Information Systems Security Professional (CISSP) and Certified Information Security Manager (CISM).



## SPEAKER BIOGRAPHIES



**Warren Reddick**  
ITC Branch Chief  
Region 4

Warren Reddick serves as Branch Chief of IT Contracts Special Projects in the GSA/FAS IT 70 Schedule office. Warren manages a team that conducts pre-award & award activities to ensure actions are supported and are in compliance with regulatory (FAR, DFARS, GSAM) and internal guidelines. Through his guidance the team evaluates vendor proposals for a potential Multiple Award Schedule contract and conducts pre-award & award activities for contract option and renewals. The team provides training and individual counseling and assistance to customer agencies, industry partners and business concerns on a variety of matters to enhance interest and participation in government procurement. They plan, conduct, promote and participate in numerous outreach events sponsored by GSA, other Federal agencies, and industry groups to promote and advance federal procurement. Warren and his team interface primarily with internal and external clients and act as business advisors, offering possible acquisition solutions using BPAs, e-buy, GSA Reverse Auctions or other procurement tools. Warren serves as the Subject Matter Expert for IT related issues and brief federal and state agencies on the IT 70 Schedule program capabilities to include Cloud, Device as a Service, IT Health Service, Simulation Modeling and various IT Solutions.



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## SPEAKER BIOGRAPHIES



**Glenda Urgiles**  
ITC Acting Branch Chief  
IT Schedule 70  
GSA Headquarters

Glenda Urgiles is the Contracting Officer/Acting Branch Chief for the Information Technology (IT) Schedule Operations, Information Technology Category (ITC), and Federal Acquisition Service (FAS) within the General Services Administration (GSA). Ms. Urgiles responsibilities include managing more than one hundred contracts, as well as providing assistance in the Making it Easier (MIE) campaign, which included the FAS Lane and Startup Springboard. Prior to joining GSA, Ms. Urgiles' served in the United States Army for four years. Ms. Urgiles also served as the Contracting Officer within the Veterans Affairs (VA). Ms. Urgiles has a Master's of Business Administration (M.B.A) from Strayer University with a concentration in Project Management, as well as a Bachelor's Degree from Fordham University with a concentration in Organizational Leadership. Ms. Urgiles also has her Federal Acquisition Certification in Contracting (FAC-C) Level III and Federal Acquisition Certification in Contracting Officer's Representative (FAC-COR) Level III. Additionally, she has an unlimited Warrant. Ms. Urgiles was recently recognized as one of the rising stars in contract management by the National Contract Management Association (NCMA) and received the NCMA's Advancing Professionals Award in 2017.



## SPEAKER BIOGRAPHIES



**Charles Wingate**  
ITC Contracting Officer  
Region 4

Charles Wingate is a Branch Chief and Contracting Officer with the Atlanta based Schedule 70 Branch. He recently transferred from the role of Branch Manager in the National IT Commodity Program. In that role, he oversaw the launch of two game changers: GSA Government Managed Reverse Auction System and GSA Advantage Select. Mr. Wingate also provided guidance on several strategic sourcing acquisitions and solutions for IT commodities valued over \$500 million. Mr. Wingate began his GSA career in 2007 as Senior Contracting Officer for the Assisted Acquisitions Services Division. In this capacity, he directed acquisition support to various federal agencies, including DOD agencies for orders valued over \$200 million dollars annually. Prior to GSA, he worked at NASA Langley Research Center, VA. Mr. Wingate started his contracting career with the Air Force in 1985 and has held various positions covering all spectrums of acquisitions. He currently holds an unlimited contracting officer warrant and is FAC -C Level III certified.





## SPEAKER BIOGRAPHIES



**Sherri Wyatt**  
ITC Branch Chief  
Region 4

Sherri Wyatt serves as the Branch Chief and Sr. Contracting Officer for the U.S. General Services Administration supporting IT Schedule 70 Hardware Category Management Division in Atlanta, Georgia. Ms. Wyatt began her Federal career with GSA in 2005 as a COOP Student; in 2007 she was accepted in the Intern Program with Assisted Acquisition Services Division as a Contract Specialist. Ms. Wyatt received her Bachelor of Science Degree in Business Administration from Georgia Gwinnett College after joining ITC Schedule 70 in Atlanta. Currently, Ms. Wyatt holds an unlimited warrant as a Contracting Officer and is FAC-C Level III Certified. Ms. Wyatt's Branch is responsible for awarding new vendors Schedule 70 contracts under the FASTlane Program within thirty days and the processing of modifications within 24-48 hours for contracts within the branch. Additionally, as leader of the FASTlane Branch in Atlanta, GA. Ms. Wyatt and her team are working in collaboration with the states of Florida, Mississippi, and Hawaii to assist with the on-boarding of new vendors from those states onto the Schedule 70 Program.