# LEASE NO. GS-05P-LMI18990

This Lease is made and entered into between

#### Lessor's Name Cooloff Group, LLC

(Lessor), whose principal place of business is 2501 Coolidge Road, Suite 501, East Lansing, MI 48823-6352and whose interest in the Property described herein is that of Fee Owner, and

The United States of America

(Government), acting by and through the designated representative of the General Services Administration (GSA), upon the terms and conditions set forth herein.

Witnesseth: The parties hereto, for the consideration hereinafter mentioned, covenant and agree as follows:

Lessor hereby leases to the Government the Premises described herein, being all or a portion of the Property located at

### 3001 Coolidge Road, East Lansing, MI 48823-6321

and more fully described in Section 1, together with rights to the use of parking and other areas as set forth herein, to be used for such purposes as determined by GSA.

#### LEASE TERM

To Have and To Hold the said Premises with its appurtenances for the term beginning on June 1, 2014 and continuing for a period of

#### 10 Years, 5 Years Firm,

subject to termination and renewal rights as may be hereinafter set forth. If modifications are made to this lease prior to the commencement date set forth herein, a Lease Amendment shall be issued to modify any and all terms of this Lease Contract.

In Witness Whereof, the parties to this Lease evidence their agreement to all terms and conditions set forth herein by their signatures below, to be effective as of the date of delivery of the fully executed Lease to the Lessor.

FOR '	F
Name:	N
Title: Manager/Munber	Title: Lease Contracting Officer
Entity Name: Cocloff Group	General Services Administration, Public Buildings Service
Date: 4-) 8-/4	Date: 4/30/14
WITNESSED FOR THE LESSOR BY:	
Name:	
Title: Rebelda Cum	
Date: 4/28/14	
The information collection requirements contained in this Colicitation/	Contract that are not required by the regulation, here hear approved by

The information collection requirements contained in this Solicitation/Contract, that are not required by the regulation, have been approved by the Office of Management and Budget pursuant to the Paperwork Reduction Act and assigned the OMB Control No. 3090-0163.

#### SECTION 1 THE PREMISES, RENT, AND OTHER TERMS

#### 1.01 THE PREMISES (JUN 2012)

The Premises are described as follows:

- Office and Related Space: 35,884 rentable square feet (RSF), yielding 31,519 ANSI/BOMA Office Area (ABOA) square feet (SF) of office and related Space located on the first, second and third floors of the Building, as depicted on the floor plans attached hereto as Exhibit E. An additional 591 rentable square feet, yielding 519 ANSI/BOMA Office Area (ABOA) square feet, of free space (located on the north side of the third floor as part of the tenant's IT space), for which the Government will not be charged rent, including real estate taxes and operating cost escalations, in excess of the total 35,884 RSF, yielding 31,519 ABOA SF indicated above, for a total of 36,475 RSF, yielding 32,038 ABOA SF. All rentable square foot rates are calculated based on a square footage of 35,884 RSF yielding 31,519 ABOA square feet which does not include the free space.
- Common Area Factor: The Common Area Factor (CAF) is established as 1.138487896 percent. This factor, which represents the conversion from ABOA to rentable square feet, rounded to the nearest whole percentage, shall be used for purposes of rental adjustments in accordance with the Payment Clause of the General Clauses and is calculated using 35,884 RSF (31,519 ABOA SF).

#### **EXPRESS APPURTENANT RIGHTS (JUN 2012)**

The Government shall have the non-exclusive right to the use of Appurtenant Areas, and shall have the right to post Rules and Regulations Governing Conduct on Federal Property, Title 41, CFR, Part 102-74, Subpart C within such areas. The Government will coordinate with Lessor to ensure signage is consistent with Lessor's standards. Appurtenant to the Premises and included in the Lease are rights to use the following:

- Parking: 24 parking spaces reserved for the exclusive use of the Government, of which all shall be surface/outside parking spaces. In addition, the Lessor shall provide such additional parking spaces as required by the applicable code of the local government entity having jurisdiction over the Property.
- Antennas, Satellite Dishes, and Related Transmission Devices: Space located on the roof of the Building sufficient in size for the installation and placement of the telecommunications equipment as such may be described herein, together with the right to access the roof and use of, all Building areas (e.g., chases, plenums) necessary for the use, operation and maintenance of such equipment at all times during the term of this Lease.

#### 1.03 RENT AND OTHER CONSIDERATION (SEP 2012)

A. The Government shall pay the Lessor annual rent, payable in monthly installments in arrears, at the following rates:

<u></u>	FIRM TERM	Non Firm Term	
	ANNUAL RENT	ANNUAL RENT	
SHELL RENT <sup>1</sup>	\$651,294.60	\$728,445.20	
TENANT IMPROVEMENTS RENT <sup>2</sup>	\$ 36,476.04	\$0.00	
OPERATING COSTS <sup>3</sup>	\$ 128,823.56	\$ 128,823.56	
BUILDING SPECIFIC AMORTIZED CAPITAL4	\$ 0.00	\$ 0.00	
Parking <sup>5</sup>	\$ 0.00	\$ 0.00	
TOTAL ANNUAL RENT	\$816,594.20	\$857,268.76	

- B. Rent is subject to adjustment based upon a mutual on-site measurement of the Space upon acceptance, not to exceed 31,519 ABOA SF based upon the methodology outlined under the "Payment" clause of GSA Form 3517.
- Rent is subject to adjustment based upon the final Tenant Improvement (TI) cost to be amortized in the rental rate, as agreed upon by the parties subsequent to the Lease Award Date.
- If the Government occupies the Premises for less than a full calendar month, then rent shall be prorated based on the actual number of days of occupancy for that month.
- Rent shall be paid to Lessor by electronic funds transfer in accordance with the provisions of the General Clauses. Rent shall be payable to the Payee designated in the Lessor's Central Contractor Registration (CCR). If the payee is different from the Lessor, both payee and Lessor must be registered in CCR.
- F. Lessor shall provide to the Government, in exchange for the payment of rental and other specified consideration, the following:
  - 1. The leasehold interest in the Property described in the paragraph entitled "The Premises."

LESSOR: 5 GOVERNMENT:

Shell rent (Firm Term) calculation: \$18.15 per RSF multiplied by 35,884 RSF

The Tenant Improvement Allowance of \$161,074.27 is amortized at a rate of 5 percent per annum over 5 years.

Operating Costs rent calculation: \$3.59 per RSF multiplied by 35,884 RSF

- 2. All costs, expenses and fees to perform the work required for acceptance of the Premises in accordance with this Lease, including all costs for labor, materials, and equipment, professional fees, contractor fees, attorney fees, permit fees, inspection fees, and similar such fees, and all related expenses;
- 3. Performance or satisfaction of all other obligations set forth in this Lease; and all services, utilities, and maintenance required for the proper operation of the Property, the Building, and the Premises in accordance with the terms of the Lease, including, but not limited to, all inspections, modifications, repairs, replacements, and improvements required to be made thereto to meet the requirements of this Lease.

#### 1.04 TERMINATION RIGHTS (AUG 2011)

The Government may terminate this Lease, in whole or in part, at any time effective after the Firm Term of this Lease, by providing not less than 90 days' prior written notice to the Lessor. The effective date of the termination shall be the day following the expiration of the required notice period or the termination date set forth in the notice, whichever is later. No rental shall accrue after the effective date of termination.

#### 1.05 DOCUMENTS INCORPORATED IN THE LEASE (SEP 2012)

The following documents are attached to and made part of the Lease:

DOCUMENT NAME	No. of Pages	EXHIBIT
FLOOR PLAN(S)	3	E
AGENCY ITS REQUIREMENTS	6	Α
SECURITY REQUIREMENTS	8	В
GSA FORM 3517B GENERAL CLAUSES	47	C
GSA FORM 3518, REPRESENTATIONS AND CERTIFICATIONS	10	D

#### 1.06 TENANT IMPROVEMENT ALLOWANCE (AUG 2011)

The Tenant Improvement Allowance (TIA) for purposes of this Lease is \$5.11 per ABOA SF (\$161,074.27 total) based on 31,519 ABOA SF. The TIA is the amount that the Lessor shall make available for the Government to be used for TIs. This amount is amortized in the rent over the Firm Term of this Lease at an annual interest rate of 5 percent.

#### 1.07 TENANT IMPROVEMENT RENTAL ADJUSTMENT (AUG 2011)

- A. The Government, at its sole discretion, shall make all decisions as to the use of the TIA. The Government may use all or part of the TIA. The Government may return to the Lessor any unused portion of the TIA in exchange for a decrease in rent according to the agreed-upon amortization rate over the Firm Term.
- B. The Government may elect to make lump sum payments for any or all work covered by the TIA. That part of the TIA amortized in the rent shall be reduced accordingly. At any time after occupancy and during the Firm Term of the Lease, the Government, at its sole discretion, may elect to pay lump sum for any part or all of the remaining unpaid amortized balance of the TIA. If the Government elects to make a lump sum payment for the TIA after occupancy, the payment of the TIA by the Government will result in a decrease in the rent according to the amortization rate over the Firm Term of the Lease.
- C. If it is anticipated that the Government will spend more than the allowance identified above, the Government shall have the right to either:
  - 1. Reduce the TI requirements;
  - Pay lump sum for the overage upon substantial completion in accordance with the "Acceptance of Space and Certificate of Occupancy" paragraph;
  - Negotiate an increase in the rent.
- 1.08 INTENTIONALLY DELETED
- 1.09 INTENTIONALLY DELETED
- 1.10 INTENTIONALLY DELETED

### 1.11 PERCENTAGE OF OCCUPANCY FOR TAX ADJUSTMENT (JUN 2012)

As of the Lease Award Date, the Government's Percentage of Occupancy, as defined in the "Real Estate Tax Adjustment" paragraph of this Lease is 49.8 percent. The Percentage of Occupancy is derived by dividing the total Government Space of 35,884 RSF by the total Building space of 72,000 RSF.

# 1.12 REAL ESTATE TAX BASE (JUN 2012)

The Real Estate Tax Base, as defined in the "Real Estate Tax Adjustment" paragraph of the Lease is \$109,446.20 (\$3.05 RSF x 35,884 RSF). Parcel number of the properly is 33-200102276026.

## 1.13 OPERATING COST BASE (AUG 2011)

LEASE NO. GS-05P-LMI18990, PAGE 2

LESSOR: 55 GOVERNMENT: GSA FORM L201C (10/12)

The parties agree that for the purpose of applying the paragraph titled "Operating Costs Adjustment" that the Lessor's base rate for operating costs shall be \$3.59 per RSF based on 35,884 RSF (\$128,823.56/annum).

### 1.14 RATE FOR ADJUSTMENT FOR VACANT LEASED PREMISES (JUN 2012)

In accordance with the paragraph entitled "Adjustment for Vacant Premises," if the Government fails to occupy or vacates the entire or any portion of the leased Premises prior to expiration of the term of the Lease, the operating costs paid by the Government as part of the rent shall be reduced by \$2.23 per ABOA SF of Space vacated by the Government based on 31,519 ABOA SF.

### 1.15 HOURLY OVERTIME HVAC RATES (AUG 2011)

Overtime HVAC shall be provided by the Lessor at no additional cost to the Government.

- 1.16 INTENTIONALLY DELETED
- 1.17 INTENTIONALLY DELETED

#### 1.18 HUBZONE SMALL BUSINESS CONCERNS ADDITITIONAL PERFORMANCE REQUIREMENTS (MAR 2012)

If the Lessor is a qualified HUBZone small business concern (SBC) that did not waive the price evaluation preference then as required by 13 C.F.R. 126.700, the HUBZone SBC must spend at least 50% of the cost of the contract incurred for personnel on its own employees or employees of other qualified HUBZone SBC's and must meet the performance of the work requirements for subcontracting in 13 C.F.R. § 125.6(c). If the Lessor is a HUBZone joint venture, the aggregate of the qualified HUBZone SBC's to the joint venture, not each concern separately, must perform the applicable percentage of work required by this clause.

LESSOR: 5C GOVERNMENT: 4 GSA FORM L201C (10/12)

LEASE NO. GS-05P-LMI18990, PAGE 3