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US Air Force GSA Multiple Award Schedules (MAS)

Challenge: The Medical Group with the United States Air Force installation at Hurlburt Field in Florida had a Substance Abuse Outreach Services Program with an upcoming, expiring contract. Unfortunately, the contract period expired before a replacement contract was put in place which prompted the need to expedite a new award. The incumbent vendor was not on the General Services Administration (GSA) Multiple Award Schedule (MAS). The Medical Group elected to use the fast, flexible, cost-effective procurement solution, MAS Program, to replace the expiring contract.

Action: The 1st Special Operations Contracting Squadron (1st SOCONS) experienced difficulty locating the correct GSA vendors to respond to their requirement. GSA's Customer Service Director (CSD) provided expertise regarding the proper Schedule to satisfy the requirement - GSA Schedule 738 X category 595-28 titled Social Services, Professional Counseling and Veterans Readjustment and Behavioral Health Services. By using this Schedule, the 1st SOCONS was able reach 47 vendors including 23 vendors with a small business or socio-economic status.

The Schedule features a full array of pre-qualified, professional Human Resources (HR) service providers. This Schedule addresses the full spectrum of highly demanding HR, Equal Employment Opportunity (EEO) requirements and Social Services. GSA recently expanded Schedule 738 X to provide social services, including Behavioral Health Services for individuals and professional counseling for veterans' readjustment.

Solution: The 1st SOCONS posted the Sources Sought Request for Quote (RFQ) for a critically needed Substance Abuse Outreach Technician. GSA's CSD worked with 1st SOCONS to contact every small business to help increase awareness and competition. The Sources Sought RFQ closed in early April with the 1st SOCONS receiving seven responses. The contracting officer issued the formal RFQ to the seven qualified GSA vendors that responded. An award was made for \$330,000.

Result: Using the GSA Schedules program not only saved the customer time but saved them dollars in the overall spend. The GSA recommendation used to satisfy the Medical Group's requirement involved knowing the correct GSA Schedule and category. This process saved the customer over two months of work for the procurement while also saving them \$20,000 compared to the Independent Government Cost Estimate (IGCE).

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