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IT Schedule 70 delivers federal, state, and local customer agencies the tools and expertise needed to shorten procurement cycles, ensure compliance, and obtain the best value for innovative technology products, services, and solutions.

REGION 4 FEDERAL ACQUISITION SERVICE CUSTOMER TESTIMONIALS

What our clients say...



ASSISTED ACQUISITION SERVICES DIVISION



U.S. CENTCOM Benefits from GSA Solutions

Challenge: The U.S. Central Command's (USCENTCOM) Control, Communication, and Computers, Resource Acquisition and Contracting (RAC) had an immediate need for end of year assistance to prevent a loss of Microsoft software maintenance for a mission critical operating system. Microsoft Enterprise products are currently installed and deployed throughout CENTCOM's area of responsibility, and it is not economically practicable to replace them with alternative products without a lapse in coverage during the replacement period. The CENTCOM Microsoft Enterprise agreement has been supported through various contracting agencies since 2007. USCENTCOM determined that only Microsoft Enterprise products meet their requirements, because Microsoft Enterprise is the only brand certified.

Action: This requirement became a mission critical issue for USCENTCOM as their contract support was expiring on September 30, 2016. GSA was charged with finding an acceptable solution in less than two months. A bridge contract needed to be put in place until a permanent solution could be identified.

Solution: GSA's R4 Assisted Acquisition Services Division (AASD) first sought a competitive solution by seeking other sources for competition. However, research showed that Microsoft Corporation's internal supplier agreements prevented competition. In addition, since CENTCOM's operating system is on the Microsoft platform, only one source could be utilized to meet the needs of the Government.

AASD team built a limited source justification. GSA was able to make an award using IT Schedule 70 and prevented a break in critical service for the customer. While the bridge contract was underway, GSA was working to satisfy the long-term needs of USCENTCOM.

Result: On September 26, 2016, GSA made a firm-fixed price award for \$927,000 saving the customer \$163,000 representing a 15% savings compared to the independent government estimate of \$1.1 million.

Reference:

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