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GSA Schedules (also referred to as Multiple Award Schedules (MAS) and Federal Supply Schedules) are long-term governmentwide contracts with commercial firms providing federal, state, and local government buyers access to more than 11 million commercial supplies

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# What our clients say...



## CUSTOMER AND STAKEHOLDER ENGAGEMENT



### Tyndall Air Force Base Uses GSA Schedules for Hurricane Recovery

**Challenge:** The primary mission of the 325th Fighter Wing (325th FW) at Tyndall Air Force Base, Florida is to provide air dominance training for F-22 Raptor pilots and maintenance personnel and air battle managers to support the combat Air Force.

During the first week in October 2018, a Caribbean tropical system generated which intensified into a major hurricane as it moved north towards the Florida panhandle. On October 8, 2018, the 325th Base Commander issued a direct order for all military members and their families to evacuate the area. After a two day long intensification period over the eastern Gulf, Hurricane Michael made landfall as a category 5. Estimates of initial damages on Tyndall Air Force Base (AFB) were more than \$4 billion with all base facilities receiving damage and more than 50% of all facilities damaged beyond repair. Due to critical missions operated from Tyndall AFB, the base needed to stay operational during the recovery and rebuilding phases while bringing all major operations back to 100% capability.

The 325th FW in conjunction with the 325th Contracting Squadron (325 CONS) required immediate help with the purchase of 120 dormitory beds, mattresses, as well as 120 beds-in-a-bag (which includes the mattress pad, sheet set, blanket and pillow). These items were required to return dorm residents to livable rooms on Tyndall AFB and to keep the base missions running. This purchase needed to be completed and delivered by December 9, 2018 for the returning airmen. The 325 CONS reached out to the General Services Administration's (GSA) local Customer Service Director (CSD) for assistance.

**Action:** The GSA's Federal Acquisition Services (FAS) [Customer Service Directors \(CSDs\)](#) are assigned to a geographical territory to provide assistance, resolve problems and answer questions from customers and industry partners while serving as a valuable source of information on all of GSA's programs. The CSD researched the requirements of the 325th and determined that the GSA Multiple Award Schedules program was a good acquisition solution to procure these critical items.

GSA Global Supply and [GSA Multiple Award Schedules](#) are requisition and acquisition programs available for civilian agencies and the Department of Defense (DOD) to order a broad range of products through GSA. GSA Schedules allow customers to purchase products and services through GSA contractors while experiencing shorter procurement cycles, gaining direct access to qualified suppliers already under contract and enjoying flexible terms and conditions. These acquisitions allow the customers to negotiate additional discounts to established GSA ceiling prices. With GSA's Global Supply, customers benefit from leveraged pricing and administrative savings, because GSA has already completed a competitive procurement process for each item. Customers can use a variety of ordering mechanisms to submit requisitions to GSA for delivery globally.

**Solution:** With the acquisition exceeding the \$10,000 micro-purchase threshold, the contracting officer requested competition for this acquisition via [Schedule 71](#) and received four quotes. The Schedule program proved competitive for Tyndall AFB, because of its ease of use and Federal Acquisition Regulation compliance.

**Result:** By using the GSA Schedules, the 325th FW was able to award a \$68,424 dollar contract to a GSA vendor in twelve calendar days compared to thirty calendar days through normal Air Force contracting procedures. The customer saved \$16,576 from the original independent government cost estimate representing a savings of 19.51%. All dormitory requirements were delivered to Tyndall AFB on December 9, 2018.



**Reference:**

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