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ASSISTED ACQUISITION SERVICES DIVISION



AASD uses OASIS Small Business to aid the Army's Counter-Rocket, Artillery, Mortar Mission

Challenge: The Army's Counter-Rocket, Artillery, Mortar (C-RAM) mission is to provide indirect fire protection capability to United States and multinational forces in combat areas and the National Capital Region. This capability provides the war-fighter with the ability to shape the battlefield for tactical advantage, sense indirect fire threat munitions, warn personnel in the impact area, intercept threat munitions in flight, respond immediately with lethal and non-lethal force against the launch threat, and protect personnel, equipment and facilities from blast damage.

Historically, C-RAM Support Services were provided through several individual contracts. As C-RAM evolved, contracts were awarded as needed and this resulted in the administration of multiple contracts for support services. The C-RAM Program Directorate determined that in an effort to minimize the administrative burden of multiple contracts for similar services a consolidation of efforts was needed. The Army identified three similar contracts identified for consolidation.

Action: The C-RAM Program Directorate contacted the General Services Administration's (GSA) Assisted Acquisition Services Division (AASD) for help with analyzing the benefits of consolidating these three separate contracts into one task order.

In conjunction with the C-RAM Program Directorate, the AASD team conducted extensive market research regarding these necessary services, which included in-

person industry meetings, requests for information. Several acquisition options were considered including GSA's **Professional Services Schedule** and One Acquisition Solution for Integrated Services (OASIS) and well as the U.S. Army Aviation and Missile Command (AMCOM) Expedited Professional and Engineering Support Services (EXPRESS) contract vehicle which uses a suite of blanket purchase agreements (BPAs) awarded against Schedule contracts. While two of the three current contracts were being performed by large businesses, this market research indicated that two or more responsible small businesses were offering the needed support services.

Solution: After conducting the market research, AASD determined that all three previously awarded C-RAM support contracts could be consolidated into one task order with an acquisition strategy centered around a 100% small business set-aside utilizing **OASIS Small Business**. OASIS and OASIS Small Business (SB) are multiple award, Indefinite Delivery Indefinite Quantity (IDIQ) contracts that provide flexible and innovative solutions for complex professional services.

AASD completed a consolidation analysis projecting a total cost savings of 9% or \$23M, consisting of Government pre-award and post-award administrative costs savings and contract cost savings, and additional savings in efficiencies related to the award of only one task order with no negative effects to small businesses.

Result: By partnering with AASD and using the GSA OASIS Small Business, the Army C-RAM Program Directorate was able to consolidate all three contracts into one and help meet their small business goals. Upon award, the Army realized an actual cost savings of 15.7% or \$37M.

Reference:

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