GSA Acquisition Policy Federal Advisory
Committee - GAP FAC
Industry Partnerships Subcommittee
Public Meeting

GSA's OFFICE OF THE PROCUREMENT OMBUDSMAN (OPO)

PURPOSE OF GSA'S OPO

OPO was created in 2014 to foster healthy and productive relationships between GSA and its Industry Partners to:

- Provide early intervention to resolve differences and reduce the likelihood of formal protests, disputes, and lawsuits
- > Collaborate with GSA services and staff offices
- > Buy smarter and strengthen the acquisition workforce
- ➤ Ensure equitable treatment of all parties participating in GSA's acquisition activities

GSA's partnership with industry is key to our success!

OPO STAKEHOLDERS



GSA

- Federal Acquisition Service (FAS)
- Office of Acquisition Policy (OAP)
- Office of Administrative Services (OAS)
- Office of General Counsel (OGC)
- Office of Small Business Utilization (OSBU)
- Office of Strategic Communications (OSC)
- Public Building Service (PBS)



FUNCTIONS OF THE PROCUREMENT OMBUDSMAN

We.... Foster Healthy
Relationships

We are the

OFFP Industry Liaison

We are the

Task And Delivery Order Ombudsman

Program Requirements:



Foster Healthy and Productive Relationships with Industry

Source/Authority:

• Senior Procurement Executive Priorities

OPO Work:

- Provide early intercession in acquisition process to resolve disputes before they escalate to protests, disputes, lawsuits
- Conduct Education and Awareness Campaigns
- Shepherd recommendations for improving GSA Acquisition Policies and practices
- Share Lessons Learned and Best Practices

Program Requirements:

Serve as the OFPP Industry Liaison

Source/Authority:



 Myth-Buster #4 Engaging with Industry through Innovation

OPO Work:

- Help to Improve vendor and GSA relationships.
- De Escalate issues with industry
- Collaborate on industry feedback processes to identify and assess improvement opportunities

Program Requirements:

 Serve as the GSA Task and Delivery Order Ombudsman

Source/Authority:

• FAR 16.5, GSAM 516.505



OPO Work:

- Review and resolve complaints from contractors concerning task and delivery order actions made by GSA
- Issue written written decisions of Task-Order and Delivery-Order Ombudsman complaint resolution

EDUCATION AND AWARENESS CAMPAIGNS

OPO CONDUCTION EDUCATION AND AWARENESS CAMPAIGNS ON NEW LAWS, REGULATIONS, EXECUTIVE ORDERS, ETC. PERTAINING TO ACQUISITION THAT:

- Have GSA-wide and/or federal government-wide applicability
- Highly impact GSA's contractor community.
- Have high visibility and/or may controversial
- Are complicated and difficult to understand

CAMPAIGN GOALS

- ➤ Take complicated laws, regulations, etc. and translate them into non-technical language that contractors can understand
- ➤ Let contractors know how these new laws, regulations, etc. impact them, what is required of them and when
- ➤ Inform contractors about how GSA will implement them on both a policy level and an operational contracting level

INDUSTRY ENGAGEMENT CAMPAIGN — VACCINE MANDATE

EXECUTIVE ORDER 14042 – Directed agencies and departments to implement the policy mandating vaccination for contractors that do business with the federal government

- Affected every federal contractor and federal contractor employee in the U.S.
- Caused high anxiety in the contractor community
- Unprecedented use of acquisition policy in this manner

OPO CONDUCTED AN INDUSTRY EDUCATION CAMPAIGN:

- ➤ Gathered feedback from industry associations and contractors on E.O. 14042 and used feedback to inform GSA policy re the mandate
- ➤ Conducted a live webinar where GSA senior procurement officials presented on the requirements of the mandate and how GSA would implement E.O. 14042 and answered questions
- Created a website to communicate resources and education material re the vaccine mandate to public. See <u>COVID WEBSITE</u>

INDUSTRY ENGAGEMENT AND THE ACQUISITION WORKFORCE

CHALLENGE:

GSA wants the AWF to emphasize industry engagement but there were no resources on effective engagement practices

OPPORTUNITY: OPO FILLS THE GAP

- Created an Industry Engagement 101 Course for GSA Acquisition Workforce on GSA Online University (internal to GSA)
- ➤ Published Government/ Industry Engagement article in the FAI News Letter
- Created a Youtube version of the <u>Government/Industry Engagement course</u> and posted in on FAI's Youtube station which is available to all of the federal government acquisition workforce and the public

CHALLENGES AND OPPORTUNITIES

CHALLENGES:

- ➤GSA is looking to increase business with small businesses, especially from underserved communities
- ➤ While there is funding available for projects which advance climate goals, GSA does not have a sense of key resources to help communicate about climate and sustainability with this audience

OPPORTUNITIES FOR GAP FAC SUBCOMMITTEE TO HELP:

- ➤ Curate content to help companies, generally unfamiliar with Federal acquisition, understand key concepts in climate and sustainability
- ➤ Assist GSA in key messaging to help prospective contractors :
 - Understand requirements
 - Make the internal business case to pursue GSA opportunities
 - Evaluate costs, timing, etc.

Thank You!

Written comments can be submitted through Regulations.gov to:

Docket Number: GAPFAC-2022-0001

You can stay up to date on our committee activities by visiting our website: https://www.gsa.gov/policy-regulations/policy/acquisition-policy/gsa-acquisition-policy-federal-advisory-committee