



FEDERAL ACQUISITION SERVICE  
**INDUSTRY  
PARTNER**  
SYMPOSIUM  

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**2023**

Growing a Diverse, Resilient Government Marketplace

# Session 3.1: Policy Landscape



**Peter Bastone**  
Program Analyst  
U.S. General Administration Services

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All Industry | Track 3

# What are we going to cover?

- GSA Advantage
- GSA eBuy
- GSA eLibrary
- History and Background
- Business Statistics
- Buyer side functionality
- Seller side functionality
- Training available
- Additional discussion
- Q&A



# Desired Takeaways

- How government buyers use these tools to buy
- How contract holders can use these tools to sell
- What training is available and how to sign up
- Where to find additional information



# GSA Advantage

The screenshot shows the GSA Advantage website interface. At the top, there is a navigation bar with the GSA Advantage logo on the left and links for MY ACCOUNT, NSN ORDERING, eTOOLS, HELP, REGISTER, and LOGIN on the right. Below the navigation bar is a search bar with a dropdown menu set to 'Products' and a search input field containing 'Enter search keyword(s)'. To the right of the search bar is an 'Advanced Search' button and a shopping cart icon.

The main content area features a carousel of three news items:

- OCONUS**: OCONUS pricing for GSA Global Supply items. Includes a 'Learn More' button.
- Before You Buy... Remember the FAR**: Includes a 'Learn More' button.
- Protect Yourself. Protect Your Information. Don't Get Hooked By Phishing**: Includes a 'Learn More' button.

To the right of the carousel is a 'Strategic Sourcing' section with the text 'Leveraging Government buying power to get you the best value and price.' It includes dropdown menus for 'Products' and 'Services', and a 'View All Offerings' button.

Below the carousel is a blue banner with the text 'How are we doing?' and 'We want to hear from you.' It includes a 'Send us your feedback!' button and a paragraph: 'In an ongoing effort to refine and improve Advantage, please provide some quick feedback and let us know what you think.'

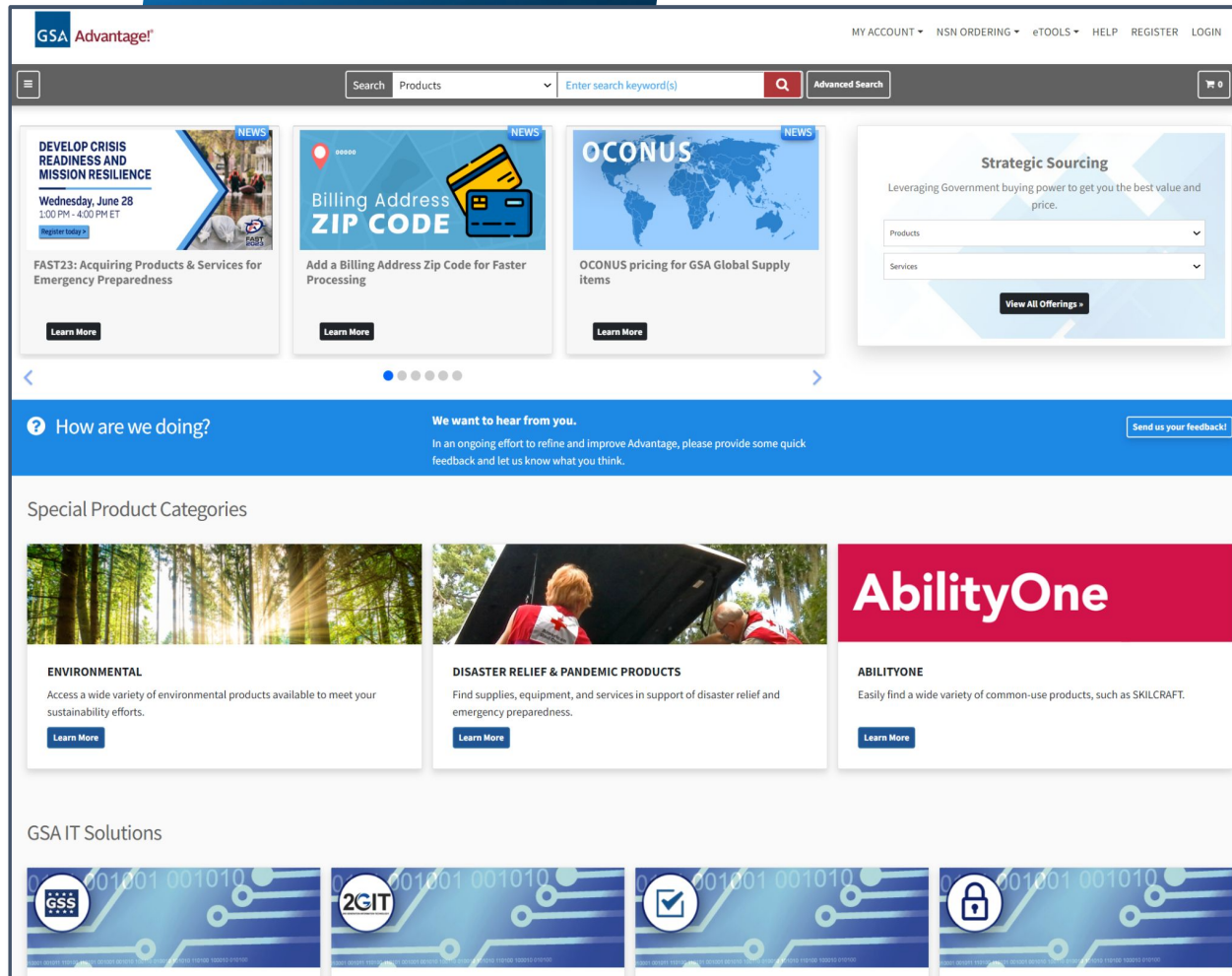
The 'Special Product Categories' section features three cards:

- ENVIRONMENTAL**: Access a wide variety of environmental products available to meet your sustainability efforts. Includes a 'Learn More' button.
- DISASTER RELIEF & PANDEMIC PRODUCTS**: Find supplies, equipment, and services in support of disaster relief and emergency preparedness. Includes a 'Learn More' button.
- ABILITYONE**: Easily find a wide variety of common-use products, such as SKILCRAFT. Includes a 'Learn More' button.

The 'GSA IT Solutions' section features four cards:

- LAPTOP/DESKTOP SOLUTIONS**: Browse through OMB approved standard configurations for desktop and laptop.
- 2GIT**: Provides Federal agencies easy access to innovative and efficient technology.
- ADVANTAGESELECT**: Access to FAR compliant, pre-competed products without having to perform any.
- IT SECURITY**: Offering approved cybersecurity products and services that you can customize to.

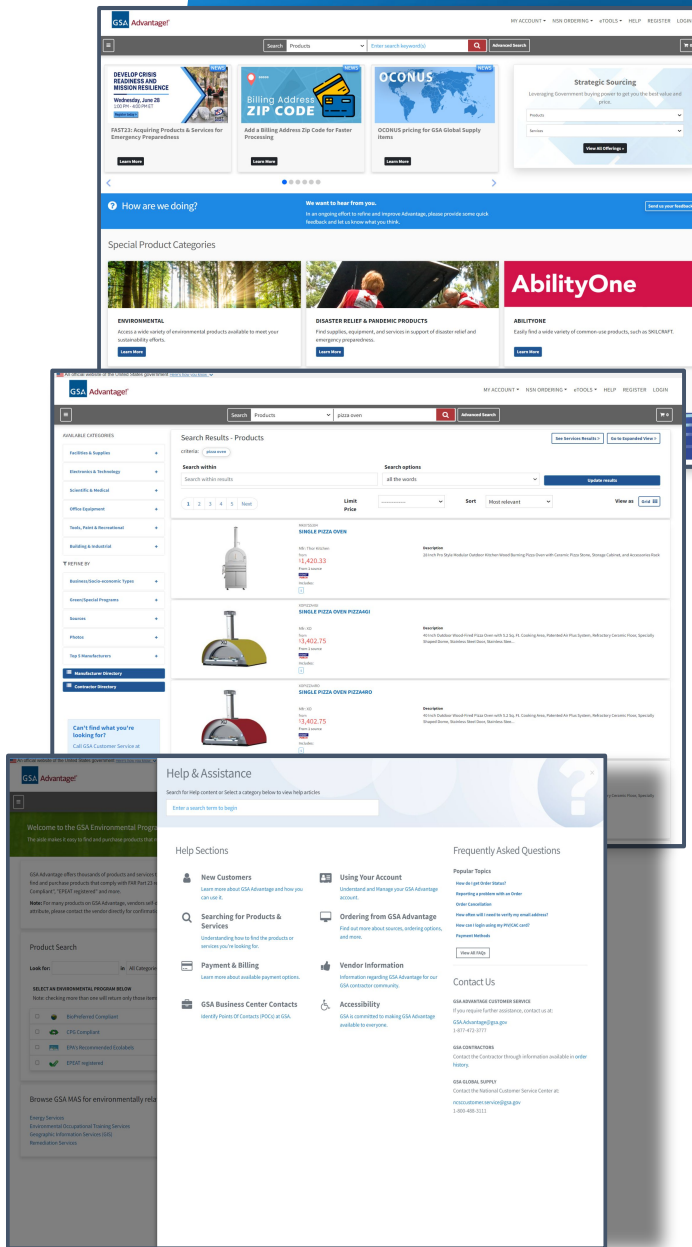
# GSA Advantage! An Overview:



- GSA Advantage is the government's central online shopping superstore.
- 70 Million Products and Services from 13,000 contracts.
- GSA Advantage ensures that you are getting GSA-negotiated prices, and dealing with GSA-approved sources.
- The site is used by federal buyers, and certain state and local government entities.

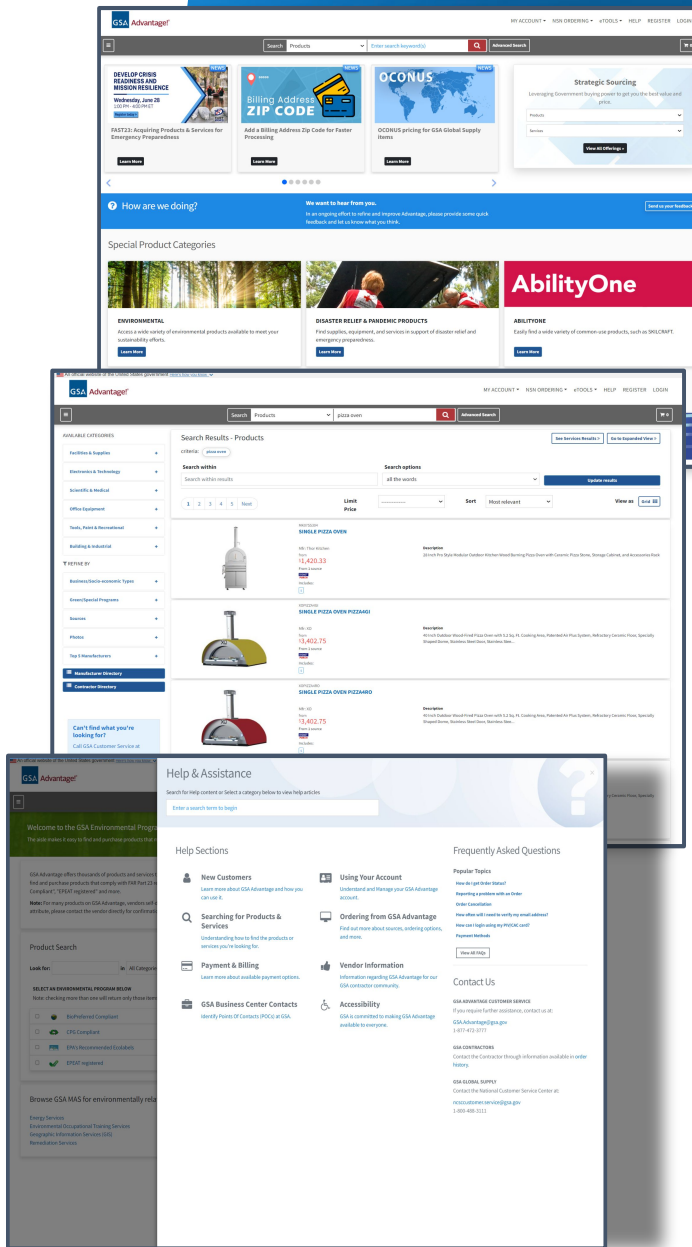
# GSA Advantage! Business Statistics

- FY2023 to date:
  - Overview (awaiting July numbers)
- FY2022
  - \$733M total sales
  - 604,000 shopping sessions
  - 84M products online.
- FY2021
  - \$643M
  - 618,083 shopping sessions



# GSA Advantage! As a buyer:

- Perform keyword searches for products and services and get results instantly.
- Filter results by manufacturer, green, socio-economic type, and more.
- Browse specially curated product categories and IT solutions tailored for specific needs.
- Ensure competition and compliance.
- Create a shopping cart to checkout, save, or forward.
- Manage shipping addresses and payment methods.





Search Products Enter search keyword(s) Advanced Search

**DEVELOP CRISIS READINESS AND MISSION RESILIENCE**  
Wednesday, June 28  
1:00 PM - 4:00 PM ET  
FAST23: Acquiring Products & Services for Emergency Preparedness  
[Learn More](#)

**Billing Address ZIP CODE**  
Add a Billing Address Zip Code for Faster Processing  
[Learn More](#)

**OCONUS**  
OCONUS pricing for GSA Global Supply items  
[Learn More](#)

**Strategic Sourcing**  
Leveraging Government buying power to get you the best value and price.  
Products  
Services  
[View All Offerings >](#)

**How are we doing?** We want to hear from you.  
In an ongoing effort to refine and improve Advantage, please provide some quick feedback and let us know what you think.  
[Send us your feedback!](#)

Special Product Categories

**ENVIRONMENTAL**  
Access a wide variety of environmental products available to meet your sustainability efforts.  
[Learn More](#)

**DISASTER RELIEF & PANDEMIC PRODUCTS**  
Find supplies, equipment, and services in support of disaster relief and emergency preparedness.  
[Learn More](#)

**AbilityOne**  
Easily find a wide variety of common-use products, such as SKILCRAFT.  
[Learn More](#)

GSA IT Solutions



AVAILABLE CATEGORIES

- Electronics & Technology +
- Building & Industrial +
- 2GIT +

REFINE BY

- Business/Socio-economic Types +
- Green/Special Programs +
- Sources +
- Photos +
- Top 5 Manufacturers +
- Manufacturer Directory
- Contractor Directory

Can't find what you're looking for?

Call GSA Customer Service at  
**800-488-3111**  
 Available 24 hours a day  
 Monday - Friday  
 (8 AM Central Sunday through 8:30 PM Central Friday)

Search Results - Products

criteria: gigabit network switch

Search within

Search within results

Search options

all the words

Update results

1 2 3 4 5 Next

Limit Price

Sort

Most relevant

View as

Grid



ATX51028GTXJITC90  
STACKABLE GIGABIT SWITCH

Mfr: Allied Telesis, Inc  
 from  
**\$2,864.41**  
 From 17 sources  
 Includes:  
 S d h Ba v w ew dv o wo

**Description**  
 Allied Telesis x510 Series switches are a high-performing and feature-rich choice for today's networks. They offer a versatile solution for Enterprise applications. With a choice o...



SM24TAT4XBNA  
MANAGED GIGABIT ETHERNET POE+ SWITCH

Mfr: Transition Networks, Inc  
 from  
**\$596.36**  
 From 57 sources  
 Includes:  
 S d w wo h ew o Ba dv v

**Description**  
 This switch is a high performance managed PoE+ switch with (24) 10/100/1000 copper ports and (4) dual speed 1G/10G SFP+ slots.



SM48TAT4XARPNA  
MANAGED GIGABIT ETHERNET POE+ SWITCH

Mfr: Transition Networks, Inc  
 from  
**\$1,260.14**  
 From 52 sources  
 Includes:  
 S d w wo h ew o Ba dv v

**Description**  
 This switch is a high performance managed PoE+ switch with (48) 10/100/1000 copper ports and (4) dual speed 1G/10G SFP+ slots.



SISGM1040284LRT  
MANAGED HARDENED GIGABIT ETHERNET SWITCH

Mfr: Transition Networks, Inc  
 from  
**\$297.07**  
 From 56 sources  
 Includes:

**Description**  
 The SISGM1040-284-LRT is a managed switch suitable for connecting devices in hardened environments. The switch has 24Gbps switching capacity. The switch also includes the embedded ...

network traffic demands. All x510 24-port models are Software-Defined Networking (SDN) ready and are able to support OpenFlow v1.3.

**Description Provided by GOOGOZ.COM, INC.**

Allied Telesis Stackable Gigabit Switch - 24 Ports - Manageable - 3 Layer Supported - Modular - Twisted Pair, Optical Fiber - Desktop, Rack-mountable 24X 10/100/1000T 4X10G SFP+ PORTS

**Specifications**

**Compare Available Sources**

**Instructions:** Select price below, enter qty at left, then Add to Cart. To view another contractor description, simply select the Contractor in the list below.

◆ Indicates when volume discounts are offered.

	Price/Unit	Features	Contractor	Socio	Photo	Deliv Days	Min Order	FOB/Shipping
Selected	\$2,864.41	EA	◆ GOOGOZ.COM, INC.	[s] [d]		5 days shipped ARO	\$100.00	D-CONUS/O-AK,PR,HI
Select	\$3,154.46	EA	◆ 2GIT BETTER DIRECT	[s] [d] [dv] [h]		5 days shipped ARO	\$100.00	D-CONUS/O-AK,PR,HI
Select	\$3,252.02	EA	WESTEND ENTERPRISES UNLIMITED, INC.	[s] [d]		15 days shipped ARO	\$100.00	D-CONUS/O-AK,PR,HI
Select	\$3,263.10	EA	2GIT TD SYNnex CORPORATION	[o]		30 days delivered ARO	\$100.00	D-CONUS/AK,PR,HI
Select	\$3,296.06	EA	TD SYNnex CORPORATION	[o]		30 days delivered ARO	\$100.00	D-CONUS/AK,PR,HI
Select	\$3,357.27	EA 1	DIVINE IMAGING INC.	[s] [d] [w] [wo] [ew]		10 days delivered ARO	\$100.00	D-CONUS/O-AK,PR,HI
Select	\$3,362.07	EA	◆ BETTER DIRECT	[s] [d] [dv] [h]		5 days shipped ARO	\$100.00	D-CONUS/O-AK,PR,HI
Select	\$3,499.01	EA	2GIT FEDERAL MERCHANTS CORP	[s] [d] [h]		5 days	\$80.00	D-CONUS/O-AK,PR,HI
Select	\$3,637.12	EA	EN-NET SERVICES, LLC	[s]		30 days delivered ARO	\$100.00	D-CONUS/O-AK,PR,HI
Select	\$3,637.12	EA	2GIT EN-NET SERVICES, LLC	[s]		30 days delivered ARO	\$100.00	D-CONUS/O-AK,PR,HI
Select	\$3,863.50	EA	◆ 2GIT BAHFED CORP	[s] [d] [Sa] [v] [h]		5 days delivered ARO	\$60.00	D-CONUS/O-AK,PR,HI
Select	\$3,902.53	EA	◆ BAHFED CORP	[s] [d] [Sa] [v] [h]		5 days delivered ARO	\$60.00	D-CONUS/O-AK,PR,HI
Select	\$4,025.45	EA	FEDERAL MERCHANTS CORP	[s] [d] [h]		5 days	\$80.00	D-CONUS/O-AK,PR,HI

Service disabled veteran owned small business

**Product Details**

**Description**

**Product Description**

Allied Telesis x510 Series switches are connect anything from a small workgroup to a large enterprise network. Complete network can be managed as a single entity. Features include: auto-configuration, and monitoring. AMF (Advanced Management Framework) for configuration with link aggregation, port mirroring, and the standards-based IEEE 802.1Q. The x510 Series is the perfect choice for distributed environments. The x510DP features dual hosts for high availability. Unprecedented control and remediation is offered. Secure access ready for future network traffic demands.

**Description Provided by GOOGOZ.COM**

Allied Telesis Stackable Gigabit Switch

**Specifications**

**Compare Available Sources**

**Instructions:** Select price below, enter qty at left, then Add to Cart. To view another contractor description, simply select the Contractor in the list below.

◆ Indicates when volume discounts are offered.

	Price/Unit
Selected	\$2,864.41
Select	\$3,154.46
Select	\$3,252.02
Select	\$3,263.10
Select	\$3,296.06
Select	\$3,357.27
Select	\$3,362.07
Select	\$3,499.01
Select	\$3,637.12

An official website of the United States government [Here's how you know](#)

**GSA Advantage!** MY ACCOUNT NSN ORDERING eTOOLS HELP REGISTER LOGIN

Search Environmental Products Enter search keyword(s) Advanced Search

Welcome to the GSA Environmental Program Aisle on GSA Advantage.  
The aisle makes it easy to find and purchase products that meet mandatory or voluntary sustainability programs.

GSA Advantage offers thousands of products and services that meet federal sustainable purchasing requirements. The Environmental Program Aisle is designed to help purchasers easily find and purchase products that comply with FAR Part 23 requirements and other sustainability programs. Use the aisle to purchase products designated as "ENERGY STAR Certified", "CPG Compliant", "EPEAT registered" and more.

**Note:** For many products on GSA Advantage, vendors self-designate the environmental symbols listed with a product. If you have a question about a specific product environmental attribute, please contact the vendor directly for confirmation prior to placing the order.

Product Search

Look for: in All Categories Search

**SELECT AN ENVIRONMENTAL PROGRAM BELOW**  
Note: checking more than one will return only those items having all the indicators selected

<input type="checkbox"/> BioPreferred Compliant	<input type="checkbox"/> Energy Star Certified	<input type="checkbox"/> SNAP Compliant
<input type="checkbox"/> CPG Compliant	<input type="checkbox"/> FEMP Energy Efficient	<input type="checkbox"/> Safer Choice Certified
<input type="checkbox"/> EPA's Recommended Ecolabels	<input type="checkbox"/> LOW VOC	<input type="checkbox"/> WaterSense Certified
<input type="checkbox"/> EPEAT registered	<input type="checkbox"/> PRIME Program Items	

Browse GSA MAS for environmentally related services

Energy Services	Environmental Advisory Services
Environmental Occupational Training Services	Environmental Planning Services & Documentation
Geographic Information Services (GIS)	Reclamation, Recycling & Disposal Services
Remediation Services	Waste Management Services

Find out more about...

**GSA: Tackling the Climate Crisis**  
The federal government is leading the nation's effort to combat the climate crisis and to spur the creation of good jobs and stimulate clean energy industries by revitalizing federal sustainability. GSA is developing robust and resilient capacity to manage climate change risks and secure federal real property and supply chain investments.  
[View GSA's Climate Approach »](#)

**GSA's Environmental Services**  
Reduce your agency's environmental footprint and meet agency goals through the environmental consulting services available on GSA's Multiple Award Schedule.  
[Learn more »](#)

**Environmental Symbols**  
What do the environmental symbols on GSA Advantage mean?  
[View the Symbol definitions »](#)

**Recycling & Property Disposal**  
GSA helps federal agencies protect the environment through programs such as waste collection, recycling, and energy-saving property disposal practices.  
[Learn more »](#)

Visit the

An official website of the United States government [Here's how you know](#)

**GSA Advantage!** MY ACCOUNT NSN ORDERING eTOOLS HELP REGISTER LOGIN

Search Disaster Relief & Pandemic Pro Enter search keyword(s) Advanced Search

Welcome to the GSA Disaster Relief & Pandemic Products Program aisle on GSA Advantage.

The General Services Administration is committed to assisting Federal agencies as well as State and Local governments in the acquisition of supplies, equipment, and services needed in support of disaster relief and emergency preparedness. This aisle provides quick access to full range of disaster and emergency related supplies, equipment and services.

Find out more about...

**COVID-19 Buying Guides**  
GSA created buying guides for key products and services that agencies need to respond to COVID-19:  
Building Screening Services  
Cleaning Products and Services  
Telework and IT  
[learn more](#)

**Coronavirus 2019 (COVID-19)**  
An informational resource with the latest guidance and the latest and most accurate coronavirus information by the Center for Disease Control and Prevention (CDC).  
[learn more](#)

**GSA Emergency Response**  
GSA provides resources for emergency preparedness, including information on hotlines, how to acquire supplies, equipment and services during an emergency situation.

Products

Find needed supplies and equipment on GSA Advantage for immediate purchase.

Cleanup and Rebuilding **includes:** disinfectants, water treatments, brooms/mops, hand tools, plastic sheeting, exterior materials ...

Electronic/Power equipment **includes:** power generators, pumps, batteries, heating & ventilation, 2-way radios, extension cords ...

Emergency and Rescue **includes:** fire fighting equipment, life vests, fire/rescue trucks, rescue watercraft, emergency lighting, ladders ...

Food and Cooking supplies **includes:** preserved foods, ice chests, beverages, kitchenware, MREs, bottled water ...

Medical supplies **includes:** first aid kits, resuscitation products, wound care products, body bags, lifts/stretchers ...

Personal Care and Hygiene **includes:** soap, hand cleaner/sanitizers, skin care, towels, decontamination showers ...

Personal Safety and Protection **includes:** safety apparel/footwear, respiratory, vision, hearing, and head protection, detectors, horns ...

Security and Control **includes:** security and crowd control equipment, traffic control ...

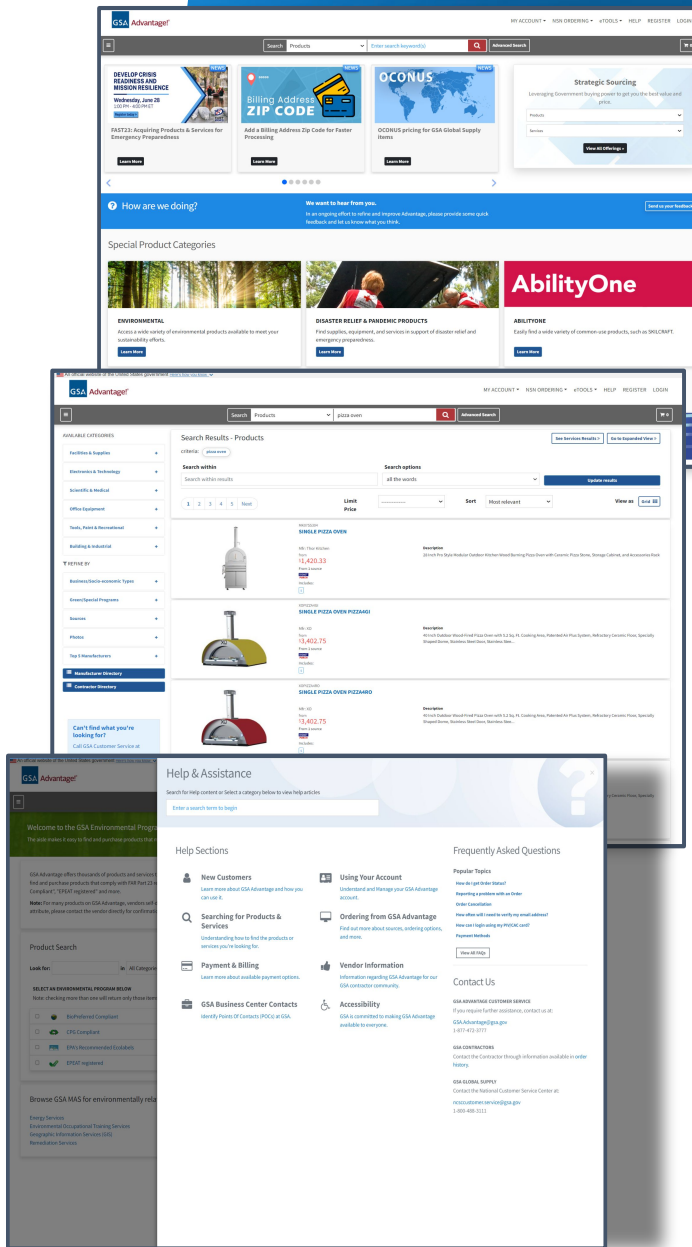
Temporary Housing and Shelter **includes:** prefabricated shelters, tents, sleeping bags, cots, bedclothes, tarps ...

Vehicles and Heavy Equipment **includes:** ATVs, backhoes, front end loaders, earth moving machinery, light trucks ...

Services

# GSA Advantage! As a seller:

- You have 6 months after award to get onto Advantage (per I-FSS-597)
- Upload and manage your catalog of products and/or services via “Schedules Input Program” (SIP) or Electronic Data Interchange (EDI).
- Set pricing, delivery, and discounts, and more.
- Receive orders using the PO Portal, EDI, XML
- Visit the Vendor Support Center (VSC) to get started.
- Ever evolving catalog management processes.



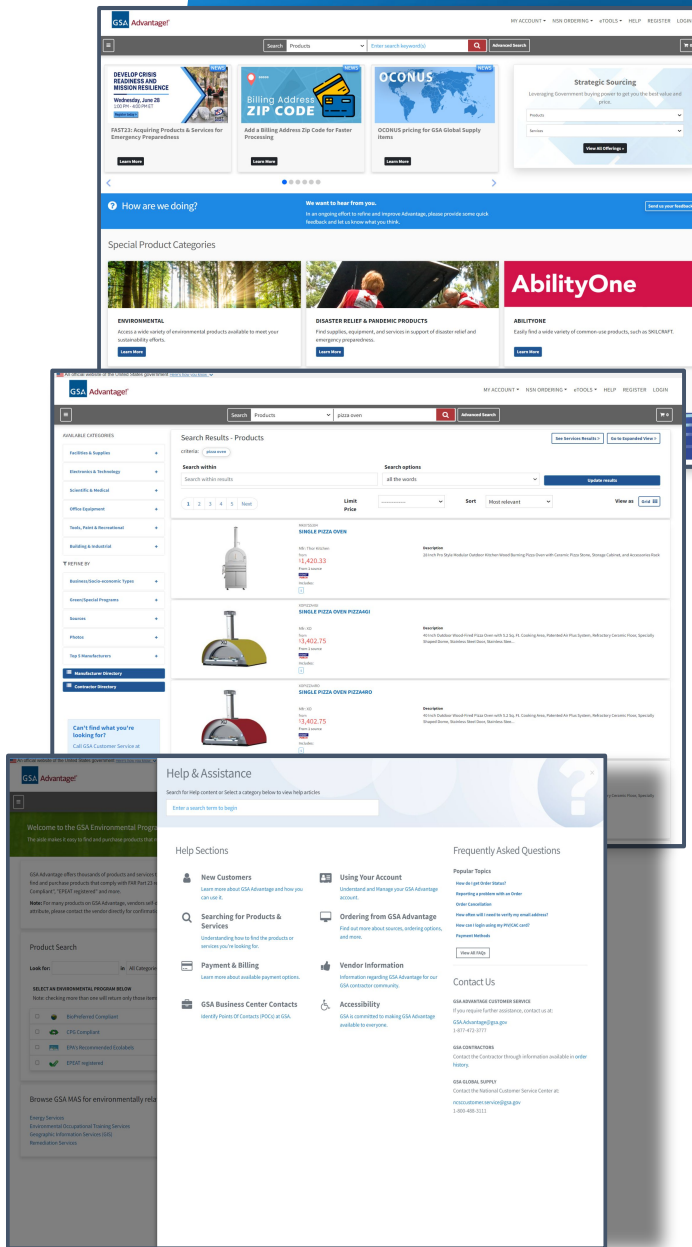
# GSA Advantage! Vendor Support:

The screenshot shows the GSA Vendor Support Center website. At the top, there is a navigation bar with the GSA logo and the text "Vendor Support Center". Below this, there are several menu items: "I Want a Contract", "Managing My GSA Contract", "Contract Sales", and "MAS Project Center". A prominent banner for "The FAS Catalog Platform (FCP) pilot" is displayed, stating that the pilot is live with MAS contractors holding the Office Supplies 4th Generation (OS4) SIN. Below the banner is a search bar and a "Vendor Toolbox" section. The "Vendor Toolbox" includes a general introduction and three main categories: "I Want a Contract" (with sub-items like Types of Contracts, Getting a GSA Schedule Contract, and Education), "Managing My GSA Contract" (with sub-items like Register My Contract, Contractor Profile, Check File Status, Lookup Tables, and MAS (Multiple Award Schedule) GWAC), and "Contract Sales" (with sub-items like Reporting My Sales and Analyzing My Sales). A "Need to Register your contract?" section follows, explaining that users must register their contract with the GSA Vendor Support Center to participate in GSA eTools. At the bottom, there are three featured cards: "Building Mission Resilience in Preparation for Emergencies" (FAST 2023), "MAS Project Center" (affected by Phase 3 of MAS Consolidation), and "MAS Office Hours" (regular monthly office hours for industry partners).

- Authorized negotiators can register a contract to participate in Advantage and eBuy.
- Manage your “company profile”.
- Register for monthly “Office Hours” sessions.
- Get access to other sites and resources.
  - Report Sales
  - Download SIP
  - Lookup SIN tables.
  - Authorized BPA vendors.
  - Prohibited Manufacturers

# GSA Advantage! Takeaways:

- Use the Vendor Support Center (vsc.gsa.gov) to gain access to everything you need to get started.
- Curate and maintain your catalogues to the best of your ability. Provide eye catching images, clear descriptions, and competitive pricing.
- Do your best to provide order status updates.
- Register for in depth training. Browse <https://www.gsa.gov/about-us/events-and-training/gsa-events>



# GSA eBuy

GSA eBuy

Sign in as a... [Buyer](#) [Contractor](#)

Welcome to  
eBuy

GSA eBuy is a powerful and intuitive acquisition tool used by thousands of US federal agencies and military services worldwide to achieve required competition, best pricing and value. GSA eBuy saves you time and money - all while keeping you FAR compliant.



## Focus On ...

### FAST Training

#### FEDERAL ACQUISITION SERVICE TRAINING (FAST) VIRTUAL CONFERENCE SERIES

Agency and industry partners can register to join the June 28 FAST virtual conference on Building Mission Resilience in Preparation for Emergencies, from 1-4 PM ET. Hear experts from GSA, DHS, and FEMA explore how to prepare for today's emergencies. Earn up to three CLPs.

### GSA Advantage Product Market Research

#### GSA ADVANTAGE PRODUCT MARKET RESEARCH - SEARCH UP TO 20,000 ITEMS ON GSA ADVANTAGE AT ONCE

### Billing Address Zip Code

#### ADD A BILLING ADDRESS ZIP CODE FOR FASTER PROCESSING

New feature alert! Buyers now have the option to enter a billing address zip codes to their payment information for Purchase Card buys on eBuy. Additional details for both buyers and sellers are shared on the MAS Interact page.

## Benefits at a glance

### Need Help?

Do you have an active requirement or training need and wish to connect with your local Customer Service Director?

For further assistance, please contact:

**Buyers** - GSA Advantage Customer Service  
Phone: 1-877-472-3777  
Email: [GSA\\_Advantage@gsa.gov](mailto:GSA_Advantage@gsa.gov)

**Sellers** - Vendor Support Center  
Phone: 1-877-495-4849  
Email: [vendor.support@gsa.gov](mailto:vendor.support@gsa.gov)

### GSA eTools

[GSA eBuy Open](#)  
[GSA Advantage](#)  
[GSA eLibrary](#)  
[Acquisition Gateway](#)

### eBuy Job Aids

[View the eBuy Buyer Job Aid](#)  
[View the eBuy Seller Job Aid](#)

### Resources

[NAICS schedule/SIN crosswalk](#)  
[MAS Ordering Guidelines](#)  
[SOW Library](#)

[Provide Feedback](#)



# GSA eBuy

**GSA eBuy** Sign in as a... Buyer Contractor

Welcome to eBuy

GSA eBuy is a powerful and intuitive acquisition tool used by thousands of US federal agencies and military services worldwide to achieve required competition, best pricing and value. GSA eBuy saves you time and money - all while keeping you FAR compliant.

Focus On ...

- USE YOUR UNIQUE ENTITY ID (SAM)**  
As of April 4, 2022, the government is no longer using the Data Universal Numbering System (DUNS) number as the authoritative Unique Entity Identifier and has transitioned to the new Unique Entity ID (SAM) generated at SAM.gov. Click here for more information on the government transition to Unique Entity ID (SAM).
- PROTECT YOURSELF. PROTECT YOUR INFORMATION. DON'T GET HOOKED BY PHISHING.**
- ATTENTION CONTRACTORS: ARE YOUR EBAY POINTS OF CONTACT (POCS) UP TO DATE?**  
In order to access RFQs in eBuy, you must be listed under applicable categories (SINs) in your eBuy profile. Make sure to routinely check the contacts in your eBuy Seller profile to make sure they're up to date. Click here to access instructions for updating your eBuy profile.

Benefits at a glance

**Need Help?**  
Do you have an active requirement or training need and wish to connect with your local Customer Service Director?  
For further assistance, please contact:  
**Buyers** - GSA Advantage Customer Service  
Phone: 1-877-472-3777  
Email: [GSA\\_Advantage@gsa.gov](mailto:GSA_Advantage@gsa.gov)

**GSA eTools**  
[GSA eBuy Open](#)  
[GSA Advantage](#)  
[GSA eLibrary](#)  
[Acquisition Gateway](#)  
**eBuy Job Aids**  
[View the eBuy Buyer Job Aids](#)

**Resources**  
[NAICS schedule/SIN crosswalk](#)  
[MAS Ordering Guidelines](#)  
[SOW Library](#)  
[Provide Feedback](#)

- eBuy is a powerful and intuitive acquisition tool used by thousands of US federal agencies and military services worldwide to achieve required competition, best pricing and value.
- Over 50,000 Requests for Quote (RFQs) annually, with a total estimated award value in the billions of dollars.
- Save time and money, while keeping you FAR compliant.

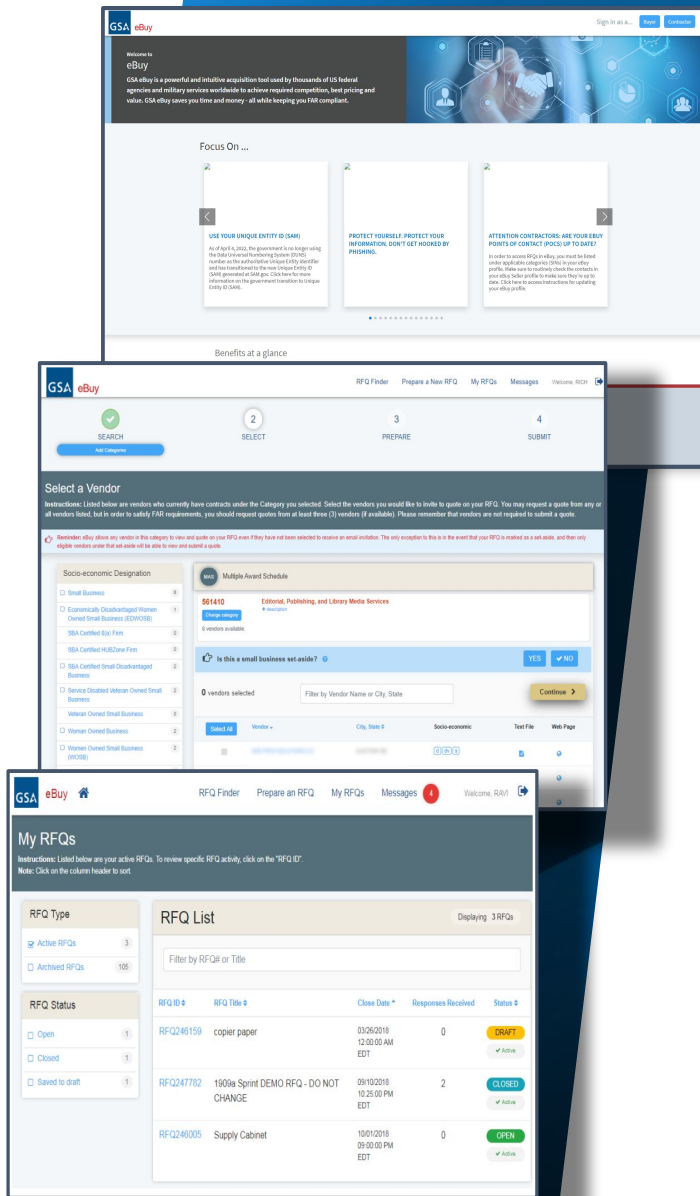
# GSA eBuy Business Statistics:

In FY2023 to date:

- 27,000+ RFQs closed (5,400+ in May)
- Increase of 7% year over year.
- 37 RFQs over \$1M estimated award value
- 6,200+ Small Business Set-asides
- 72,000+ quotes.

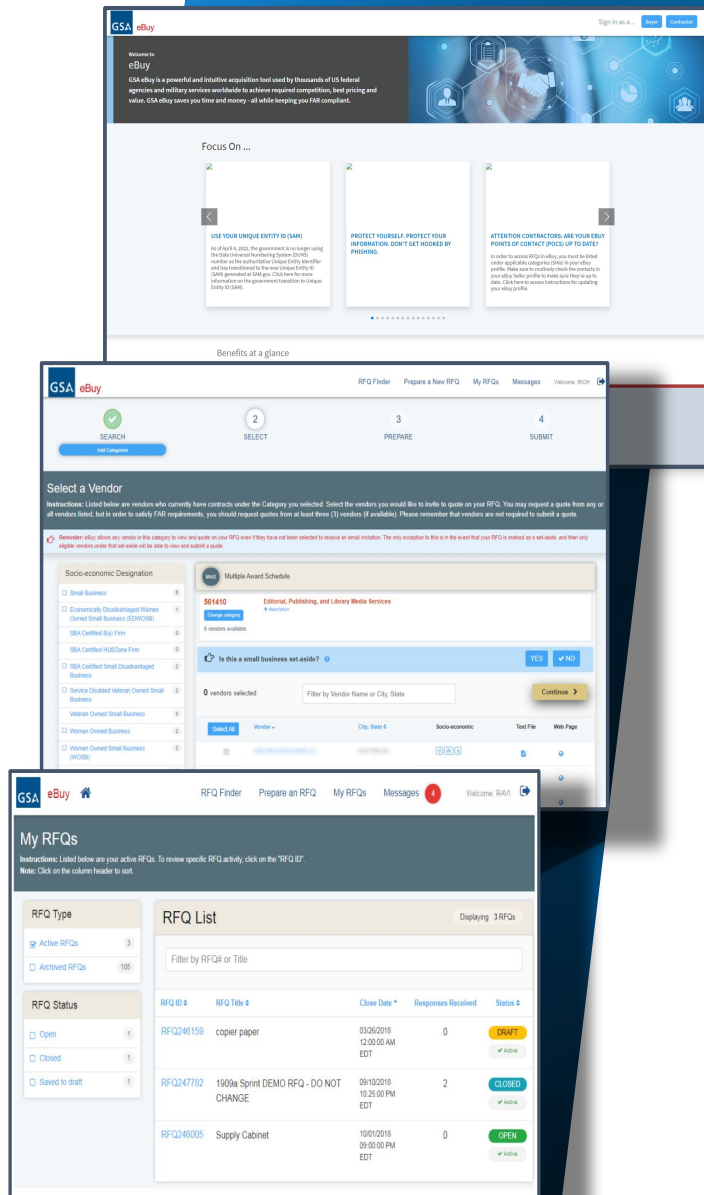
Top 5 Agencies:

- Air Force: 9,500+
  - GSA: 3,300+
  - Navy: 2,400+
  - Army: 2000+
  - Veterans Affairs: 2000+
- Previous RFQ totals:
    - FY2022: 48,833
    - FY2021: 456,244



# GSA eBuy As a buyer:

- An online “request for quotations” (RFQ) tool that helps federal buyers obtain best pricing, foster competition, and maintain compliance with the FAR.
- Used by buyers from federal and state and local agencies.
- Ideal for services, volume discounts, and determining sources of supply.
- Benefits include:
  - Allows for collaboration between SMEs and contracting personnel
  - Allows for small business set-asides
  - Allows for sources sought or RFI only
  - Secure access, with multi-factor authentication, and PIV/CAC access.



1  
SEARCH

2  
SELECT

3  
PREPARE

4  
SUBMIT

## Search

**Instructions:** The first step in preparing a Request For Quote (RFQ) is selecting a category to post your requirements. Using the search field, enter keywords or general terms that best describe what you are looking for and eBuy will return the categories that match your search criteria.

Search by keywords or Schedule/SIN/GWAC number  Find all terms

Not sure where to start? Here are some solution categories to help get you started.

- Facilities
- Furniture & Furnishings
- Human Capital
- Industrial Products and Services
- Information Technology
- Miscellaneous
- Office Management
- Professional Services
- Scientific Management and Solutions
- Security and Protection
- Transportation and Logistics Services
- Travel

## Looking for specific acquisition solutions?

- MAS Multiple Award Schedules
- TECH Technology Contracts
- BPA Blanket Purchase Agreements



SEARCH

Add Categories

2

SELECT

3

PREPARE

4

SUBMIT

## Select a Vendor

**Instructions:** Listed below are vendors who currently have contracts under the Category you selected. Select the vendors you would like to invite to quote on your RFQ. You may request a quote from any or all vendors listed, but in order to satisfy FAR requirements, you should request quotes from at least three (3) vendors (if available). Please remember that vendors are not required to submit a quote.

**Reminder:** eBuy allows any vendor in this category to view and quote on your RFQ even if they have not been selected to receive an email invitation. The only exception to this is in the event that your RFQ is marked as a set-aside, and then only eligible vendors under that set-aside will be able to view and submit a quote.

### Socio-economic Designation

- Small Business 6
- Economically Disadvantaged Women Owned Small Business (EDWOSB) 1
- SBA Certified 8(a) Firm 0
- SBA Certified HUBZone Firm 0
- SBA Certified Small Disadvantaged Business 2
- Service Disabled Veteran Owned Small Business 2
- Veteran Owned Small Business 0
- Woman Owned Business 2
- Women Owned Small Business (WOSB) 2
- coop 0

### MAS Multiple Award Schedule

561410

Editorial, Publishing, and Library Media Services

Change category

+ description

6 vendors available.

Is this a small business set-aside?

YES

NO

0 vendors selected

Filter by Vendor Name or City, State

Continue >

Select All	Vendor	City, State	Socio-economic	Text File	Web Page
<input type="checkbox"/>	[Vendor Name]	[City, State]	d dv s	[Text File Icon]	[Web Page Icon]
<input type="checkbox"/>	[Vendor Name]	[City, State]	s wo	[Text File Icon]	[Web Page Icon]
<input type="checkbox"/>	[Vendor Name]	[City, State]	d ew s w wo	[Text File Icon]	[Web Page Icon]



SEARCH

Add Categories

2

SELECT

3

PREPARE

4

SUBMIT

## Select a Vendor

**Instructions:** Listed below are vendors who currently have contracts under the Category you selected. Select the vendors you would like to invite to quote on your RFQ. You may request a quote from any or all vendors listed, but in order to satisfy FAR requirements, you should request quotes from at least three (3) vendors (if available). Please remember that vendors are not required to submit a quote.

**Reminder:** eBuy allows any vendor in this category to view and quote on your RFQ even if they have not been selected to receive an email invitation. The only exception to this is in the event that your RFQ is marked as a self-aside, and then only eligible vendors under that set-aside will be able to view and submit a quote.

### Socio-economic Designation

- Small Business 6
- Economically Disadvantaged Women Owned Small Business (EDWOSB) 1
- SBA Certified 8(a) Firm 0
- SBA Certified HUBZone Firm 0
- SBA Certified Small Disadvantaged Business 2
- Service Disabled Veteran Owned Small Business 2
- Veteran Owned Small Business 0
- Woman Owned Business 2
- Women Owned Small Business (WOSB) 2
- coop 0

### MAS Multiple Award Schedule

**561410 Editorial, Publishing, and Library Media Services**

Change category

+ description

6 vendors available.

**Is this a small business set-aside?**

YES

NO

0 vendors selected

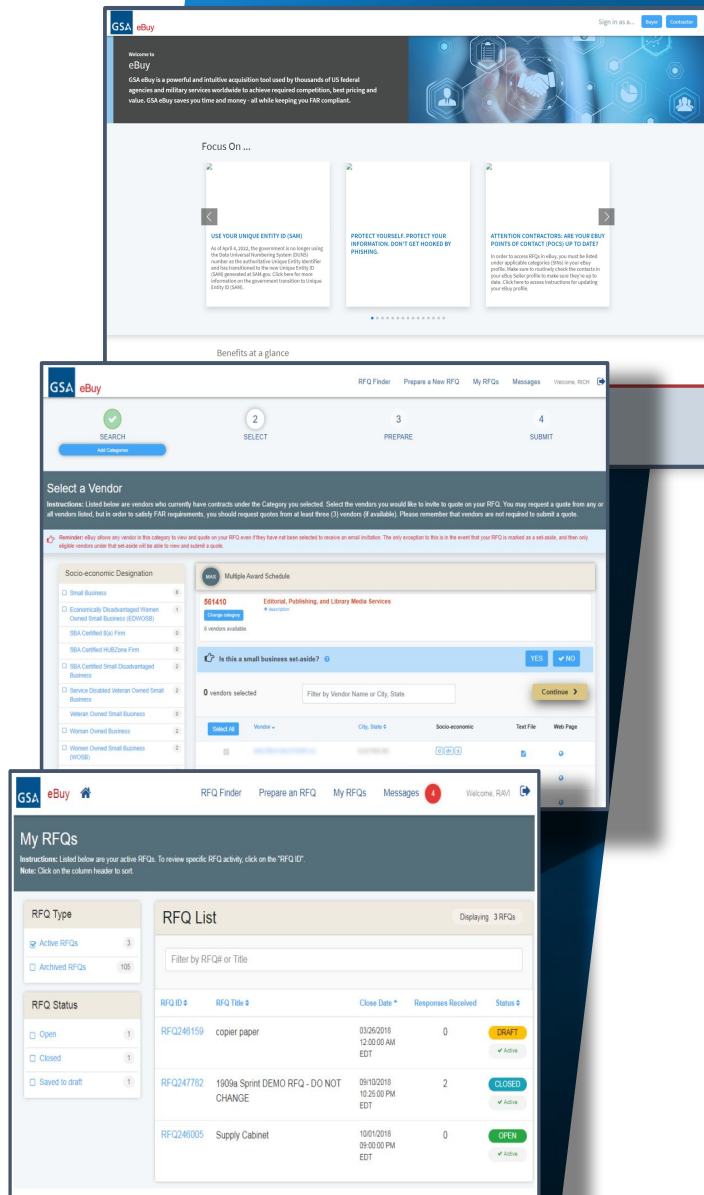
Filter by Vendor Name or City, State

Continue >

Select All	Vendor	City, State	Socio-economic	Text File	Web Page
<input type="checkbox"/>	[Vendor Name]	[City, State]	[d] [dv] [s]		
<input type="checkbox"/>	[Vendor Name]	[City, State]	[s] [wo]		
<input type="checkbox"/>	[Vendor Name]	[City, State]	[d] [ew] [s] [w] [wo]		

# GSA eBuy As a seller:

- Find RFQs directly.
- Reduces the cost of finding government business opportunities
- Increases sales potential by becoming more aware of new business opportunities
- Provides ability to communicate requirements and quotations via web and email
- Expands customer bases by providing valuable information of the Federal and State and Local government marketplace



# GSA eBuy

Connecting businesses to help deliver products and services to the federal workforce

Finding and responding to opportunities is as easy as...



**SEARCH**

Search for opportunities



**SELECT**

Select an opportunity



**RESPOND**

Submit a quote

[Find Opportunities Now](#)

Focus On ...



**GSA OMBUDSMAN**

Visit the new and improved Office of the



**TRANSACTIONAL DATA REPORTING (TDR)**

Your home for all things related to the



Data Collecting Reporting

**FAS SALES REPORTING!**

Provides a safe, secure and user



# FIND OPPORTUNITIES



Below is a list of all the active Requests For Quotes (RFQs) available in the categories of your Contract(s). To review the details of an RFQ and Prepare a Quote Response, select the RFQ ID.

RFQs that you have already taken action on, either by preparing a quote or submitting a "no quote":

- Will be identified with a green checkbox symbol  next to the RFQ ID.
- can be hidden from this page using the "Hide RFQ".

## SEARCH RFQs

Use the search box to locate RFQs by agency name, RFQ ID, or key words or phrases listed in the RFQ title, description, line items, and attachments.

Search for RFQs  all the words

Contract #: GS-00F-XXXXZ

7 RFQs

Source	Category	RFQ ID	RFQ Title	RFQ Posted	RFQ Close	Buyer	Mods	Q&A	Watch	Hide RFQ
MAS	541420	<a href="#">RFQ250460</a>	Statistical Research	04/08/2020 02:52 PM EDT	05/01/2020 05:00 PM EDT	John Smith General Services Administration <a href="mailto:john.smith@gsa.gov">john.smith@gsa.gov</a>			<input checked="" type="checkbox"/> Watching 04/28/2020	<input type="checkbox"/>
MAS	541420	<a href="#">RFQ250573</a>	Budget Planning	04/21/2020 03:17 PM EDT	05/01/2020 05:00 PM EDT	John Smith General Services Administration <a href="mailto:john.smith@gsa.gov">john.smith@gsa.gov</a>		<a href="#">Q&amp;A 1</a> 04/28/2020	<input type="checkbox"/>	<input type="checkbox"/>
MAS	541420	<a href="#">RFQ250450</a> <input checked="" type="checkbox"/>	Cost Analysis	04/08/2020 09:25 AM EDT	05/01/2020 05:00 PM EDT	Roger Dodger FAA <a href="mailto:rodgerdodger@faa.gov">rodgerdodger@faa.gov</a>	Mod 1 04/10/2020 Mod 2 04/10/2020		<input type="checkbox"/>	<input type="checkbox"/>

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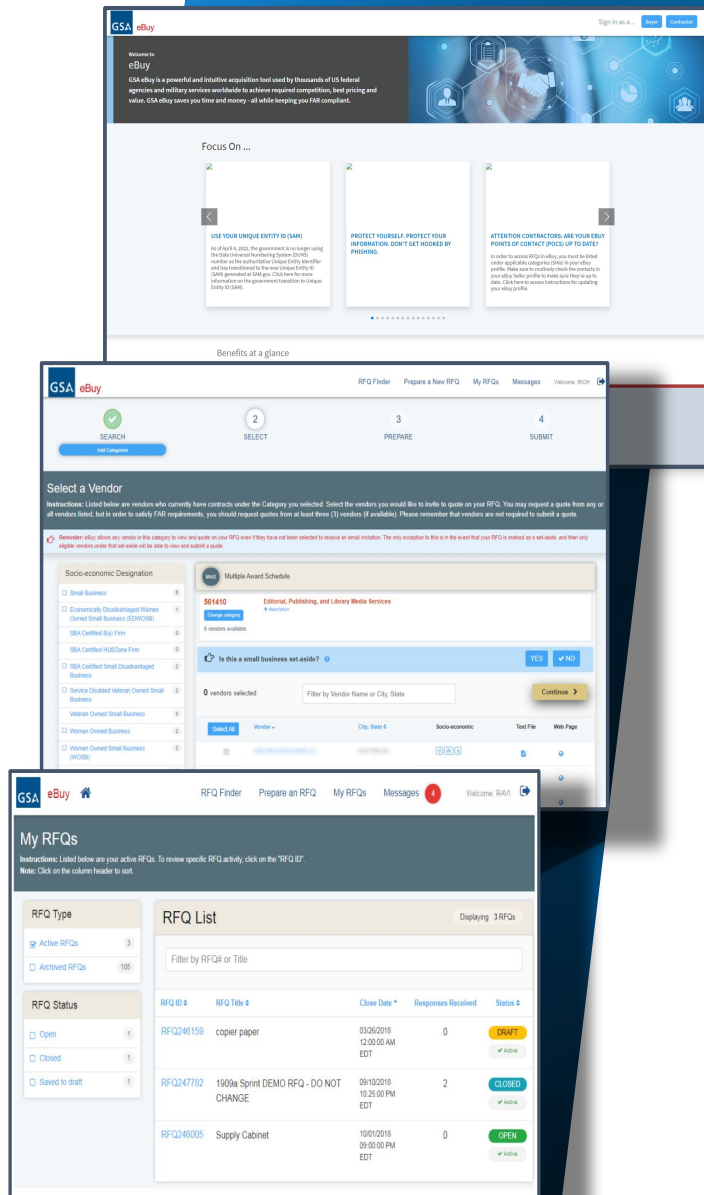

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MAS	541420	<a href="#">RFQ250573</a>	Budget Planning	04/21/2020 03:17 PM EDT	05/01/2020 05:00 PM EDT	John Smith General Services Administration <a href="mailto:john.smith@gsa.gov">john.smith@gsa.gov</a>		<input type="checkbox"/> Q&A 1 04/29/2020	<input type="checkbox"/>	<input type="button" value="Hide RFQ"/>
MAS	541420	<a href="#">RFQ250450</a> <input checked="" type="checkbox"/>	Cost Analysis	04/08/2020 09:25 AM EDT	05/01/2020 05:00 PM EDT	Roger Dodger FAA <a href="mailto:rodderdodger@faa.gov">rodderdodger@faa.gov</a>	Mod 1 04/10/2020 Mod 2 04/10/2020	<input type="checkbox"/>	<input type="button" value="Hide RFQ"/>	

# GSA eBuy Final Takeaways:

- Once your contract is active, and you have items submitted to GSA Advantage, you can request to be added.
  - If you are the first one, you get set up.
  - Additional users, request addition to company contract.
- eBuy is ideal for customization, and gives sellers a chance to show off their capabilities.
- Log into eBuy frequently to check for RFQ opportunities.



# GSA eLibrary

**GSA eLibrary** GSA Federal Acquisition Service Home eBuy - quotes GSA Advantage - online shopping Help

**Welcome!** GSA eLibrary is your one source for the latest GSA contract award information. GSA offers unparalleled acquisition solutions to meet today's acquisition challenges. GSA's key goal is to deliver excellent acquisition services that provide best value, in terms of cost, quality and service, for federal agencies and taxpayers.

GSA offers a wide range of acquisition services and solutions utilizing a variety of tools, contract vehicles, and services to meet the customer's specific needs including Multiple Award Schedules, Governmentwide Acquisition Contracts, Technology Contracts, and Assisted Acquisition Services. For more information on what GSA has to offer, visit [GSA.gov](http://GSA.gov).

**Search**  in **all the words** **Search**  
enter Keywords, Contract Number, Contractor/Mfr Name, Schedule/SIN/GWAC Number, NAICS

[Contractor Directory \(a-z\)](#) [Total Solution Search](#)

**Category Guide**

- Facilities
- Human Capital
- Information Technology
- Office Management
- Scientific Management and Solutions
- Transportation and Logistics Services
- Furniture & Furnishings
- Industrial Products and Services
- Miscellaneous
- Professional Services
- Security and Protection
- Travel


**News...**

### Use your Unique Entity ID (SAM)

As of **April 4, 2022**, the government is no longer using the Data Universal Numbering System (DUNS) number as the authoritative Unique Entity Identifier and has transitioned to the new Unique Entity ID (SAM) generated at SAM.gov. Click [here](#) for more information on the government transition to Unique Entity ID (SAM).

**Get Quotes**

GSA eBuy is an easy-to-use electronic Request for Quotation (RFQ) system designed to facilitate the request for submission of quotations.  
With eBuy, getting quotes is just a click away!

 [go to eBuy >>](#)

**Additional Information**

**Customers**

- Connect With Your Customer Service Director
- Training Opportunities
- FPDS-NG
- EPLS
- GSA Strategic Sourcing BPAs
- Acquisition Gateway

**Contractors**

- FedBizOps
- Schedules Sales Query
- Vendor Support (VSC)

**Quick Search**

Go to

**Schedule Contracts**

GSA schedule contracts offer direct delivery of millions of state-of-the-art, high-quality commercial supplies and services at volume discount pricing!


- View schedule contracts
- GSA schedules info
- VA schedules info
- MAS Available Offerings
- MAS Clause Applicability Matrix

**Technology Contracts**

GSA technology contracts cover the whole spectrum of IT solutions, from network services and information assurance to telecommunications and purchase of hardware and software.


- View technology contracts
- GSA technology contracts info

**State and Local Governments**

**Cooperative Purchasing** 

Purchase IT products, services, and support equipment from Federal Supply Schedules.

- View participating vendors
- Cooperative Purchase FAQ

**Disaster Purchasing** 

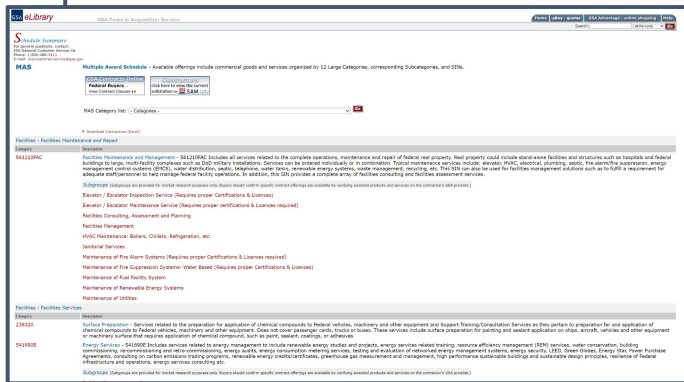
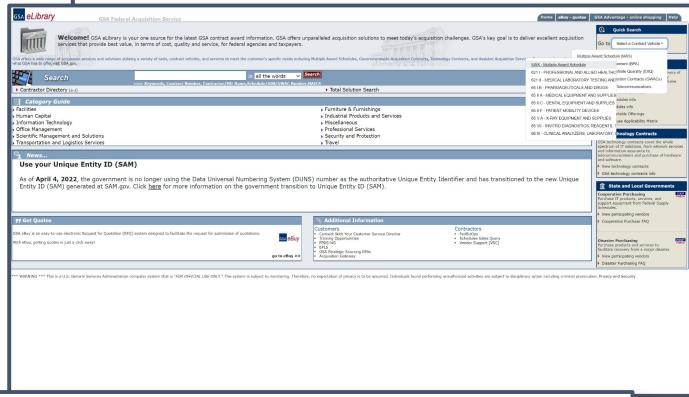
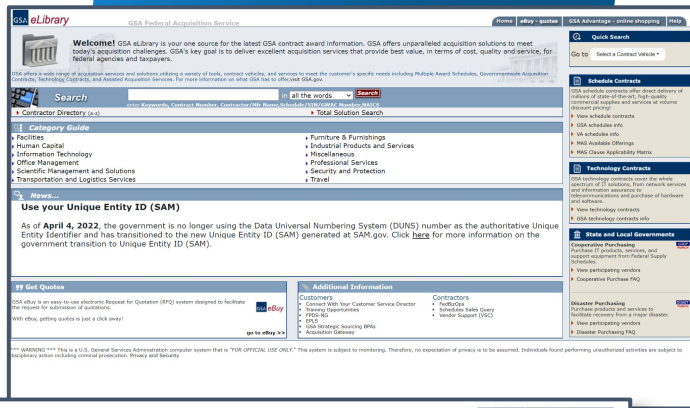
Purchase products and services to facilitate recovery from a major disaster.

- View participating vendors
- Disaster Purchasing FAQ

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# GSA eLibrary

- View GSA contract award information.
  - Multiple Award Schedule
  - Blanket Purchase Agreements (BPAs)
  - Government Wide Acquisition Contracts (GWACs)
  - Indefinite Delivery Indefinite Quantity (IDIQ)
  - Network Services
- View contractor details, contact information, and performance period.
- View uploaded T&Cs if provided.





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▶ Contractor Directory (a-z) ▶ Total Solution Search

**Category Guide**

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- ▶ Human Capital
- ▶ Information Technology
- ▶ Office Management
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- ▶ Transportation and Logistics Services
- ▶ Furniture & Furnishings
- ▶ Industrial Products and Services
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**Quick Search**

Go to **Select a Contract Vehicle**

- Multiple Award Schedule (MAS)
- MAS - Multiple Award Schedule
- 621 I - PROFESSIONAL AND ALLIED HEALTHCARE
- 621 II - MEDICAL LABORATORY TESTING AND
- 65 I B - PHARMACEUTICALS AND DRUGS
- 65 II A - MEDICAL EQUIPMENT AND SUPPLIES
- 65 II C - DENTAL EQUIPMENT AND SUPPLIES
- 65 II F - PATIENT MOBILITY DEVICES
- 65 V A - X-RAY EQUIPMENT AND SUPPLIES
- 65 VII - INVITRO DIAGNOSTICS, REAGENTS, T
- 66 III - CLINICAL ANALYZERS, LABORATORY,

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## Schedule Summary

For general questions, contact:  
 FAS National Customer Service Ctr  
 Phone: 1-800-488-3111  
 E-mail: [ncscustomer.service@gsa.gov](mailto:ncscustomer.service@gsa.gov)

## MAS

**Multiple Award Schedule** - Available offerings include commercial goods and services organized by 12 Large Categories, corresponding Subcategories, and SINs.

**GSA Contracts Online**  
**Federal Buyers...**  
[View Contract Clauses >>](#)

**Contractors**  
 click here to view the current  
 solicitation on [SAM.GOV](http://SAM.GOV)

MAS Category list:

[Download Contractors \(Excel\)](#)

### Facilities - Facilities Maintenance and Repair

Category	Description
<b>561210FAC</b>	<p><b>Facilities Maintenance and Management - 561210FAC</b> Includes all services related to the complete operations, maintenance and repair of federal real property. Real property could include stand-alone facilities and structures such as hospitals and federal buildings to large, multi-facility complexes such as DoD military installations. Services can be ordered individually or in combination. Typical maintenance services include: elevator, HVAC, electrical, plumbing, septic, fire alarm/fire suppression, energy management control systems (EMCS), water distribution, septic, telephone, water tanks, renewable energy systems, waste management, recycling, etc. This SIN can also be used for facilities management solutions such as to fulfill a requirement for adequate staff/personnel to help manage federal facility operations. In addition, this SIN provides a complete array of facilities consulting and facilities assessment services.</p> <p><b>Subgroups</b> (Subgroups are provided for market research purposes only. Buyers should confirm specific contract offerings are available by verifying awarded products and services on the contractor's GSA pricelist.)</p> <ul style="list-style-type: none"> <li><a href="#">Elevator / Escalator Inspection Service (Requires proper Certifications &amp; Licences)</a></li> <li><a href="#">Elevator / Escalator Maintenance Service (Requires proper certifications &amp; Licences required)</a></li> <li><a href="#">Facilities Consulting, Assessment and Planning</a></li> <li><a href="#">Facilities Management</a></li> <li><a href="#">HVAC Maintenance: Boilers, Chillers, Refrigeration, etc.</a></li> <li><a href="#">Janitorial Services</a></li> <li><a href="#">Maintenance of Fire Alarm Systems (Requires proper Certifications &amp; Licences required)</a></li> <li><a href="#">Maintenance of Fire Suppression Systems- Water Based (Requires proper Certifications &amp; Licences)</a></li> <li><a href="#">Maintenance of Fuel Facility System</a></li> <li><a href="#">Maintenance of Renewable Energy Systems</a></li> <li><a href="#">Maintenance of Utilities</a></li> </ul>

### Facilities - Facilities Services

Category	Description
<b>238320</b>	<p><b>Surface Preparation</b> - Services related to the preparation for application of chemical compounds to Federal vehicles, machinery and other equipment and Support Training/Consultation Services as they pertain to preparation for and application of chemical compounds to Federal vehicles, machinery and other equipment. Does not cover passenger cards, trucks or buses. These services include surface preparation for painting and sealant application on ships, aircraft, vehicles and other equipment or machinery surface that requires application of chemical compound, such as paint, sealant, coatings, or adhesives.</p>

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 Phone: 1-800-488-3111  
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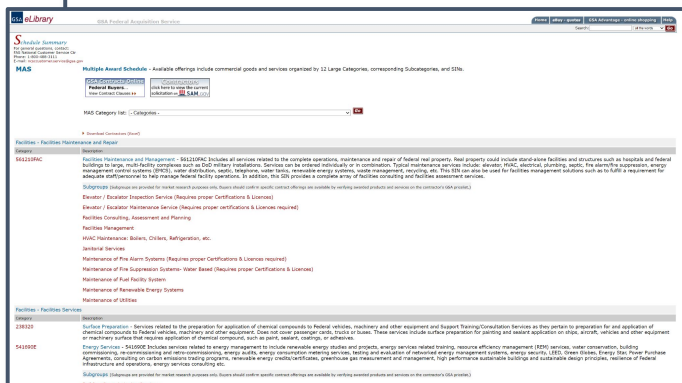
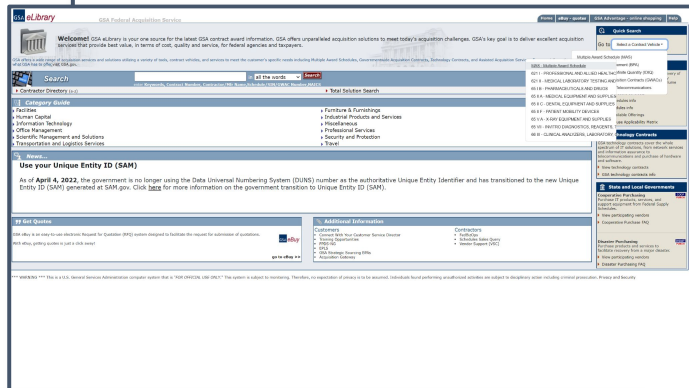
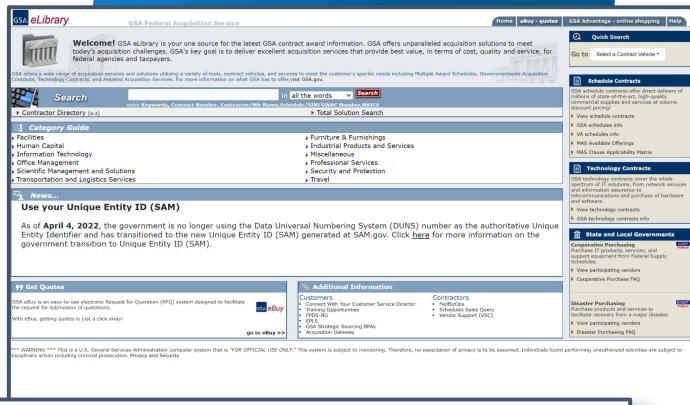
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541690E	<p><b>Energy Services - 541690E</b> Includes services related to energy management to include renewable energy studies and projects, energy services related training, resource efficiency management (REM) services, water conservation, building commissioning, re-commissioning and retro-commissioning, energy audits, energy consumption metering services, testing and evaluation of networked energy management systems, energy security, LEED, Green Globes, Energy Star, Power Purchase Agreements, consulting on carbon emissions trading programs, renewable energy credits/certificates, greenhouse gas measurement and management, high performance sustainable buildings and sustainable design principles, resilience of Federal infrastructure and operations, energy services consulting etc.</p> <p><b>Subgroups</b> (Subgroups are provided for market research purposes only. Buyers should confirm specific contract offerings are available by verifying awarded products and services on the contractor's GSA pricelist.)</p>



# GSA eLibrary - Takeaways

- eLibrary is a valuable tool for researching contract vehicles and finding contract points of contact.
- Make full use of the ability to upload a price list.
- Buyers use in conjunction with other tools to make buying decisions and do market research.



FEDERAL ACQUISITION SERVICE  
**INDUSTRY  
PARTNER**  
SYMPOSIUM  
**2023**



**Peter Bastone**  
Transformation Division  
Office of Enterprise Strategy Management

**CONTACT INFO**

(202) 315-8847

[peter.bastone@gsa.gov](mailto:peter.bastone@gsa.gov)

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