

# GSA ZEV & EVSE Offerings

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# EV Charging Challenge Winners!

Overall average increase in ZEV utilization: **309%!**

Winner for highest agency-wide increase in utilization:

- **Judiciary!**

Winner for most all-electric miles driven in BEVs:

- **Department of the Army!**

Winner for the highest MPG for PHEVs:

- **Social Security Administration!**

# Fleet Electrification Background

# U.S. Vehicle Electrification Initiative

## Advancing the EV Market

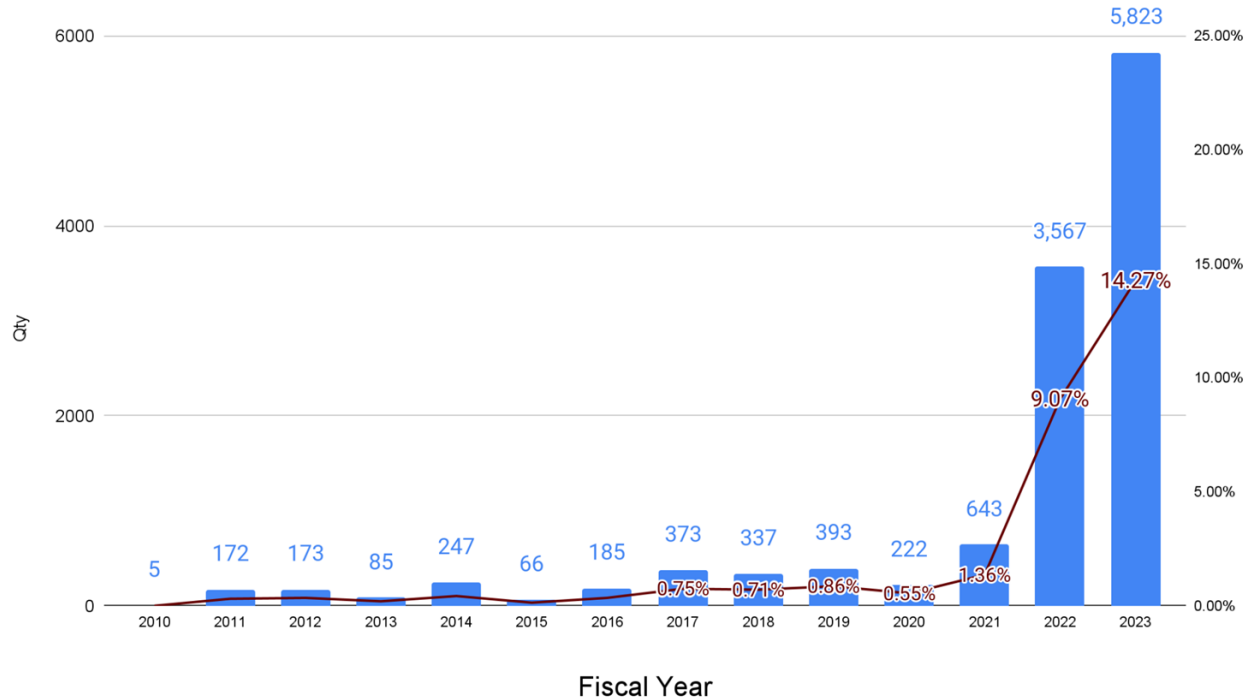
- Executive Order 14037 (50% of auto sales ZEVs by 2030)
- Proposed CAFE standards
- Building out nation's public EV charging infrastructure
- Domestic production and manufacturing
- EV tax credits and direct payments

## Leading by Example

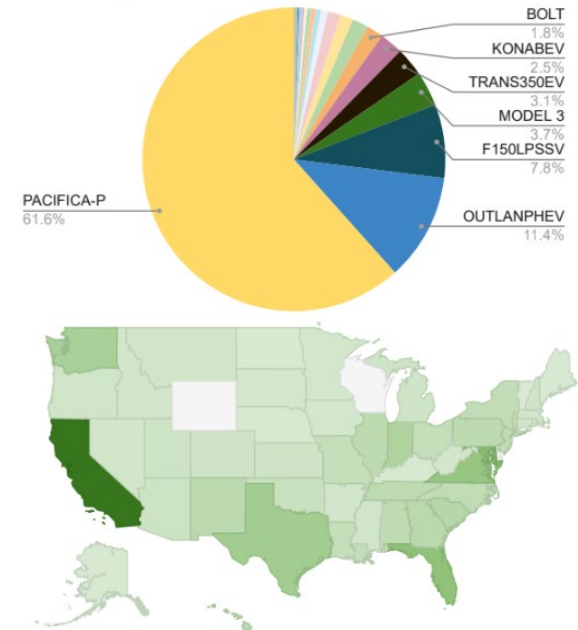
- E.O. 14057 (**100% of light-duty vehicle acquisitions** as ZEV by 2027; **100% of all acquisitions** by 2035)
- Federal fleet electrifying today
- **GSA providing EVSE acquisition paths to support ZEVs**
- Agencies are already piloting and building out electric vehicle infrastructure at Federally-occupied facilities

# Federal Electric Vehicle Orders

■ Qty of ZEV Purchases    - % of Total Federal Fleet Purchases (Excludes USPS)



## FY23 Orders by Model and State



# Battery and Plug-in Hybrid EV Comparison

## Battery Electric Vehicle (BEV)

Operate on 100% electricity



Optimal for less than 200 miles / day



Need Level 2 charger or higher



Available in sedan, SUV, pickup & more



## Plug-in Hybrid Electric Vehicle (PHEV)

Operate on electricity & gas

Optimal for short trips <30 miles/day

Level 1 or Level 2 charger will suffice

Available in sedan, minivan & SUV

# EVSE by Recharging Time

Electric Vehicle	Electric Range	Level 1 Recharge Time (hrs)	Level 2 Recharge Time (hrs)	DC Fast Recharge Time (hrs)
Chrysler Pacifica PHEV	32/520	12	2	N/A
Ford Escape PHEV	37/520	10	3.3	N/A
Mitsubishi Outlander PHEV	38/420	8	4	N/A
F150 Lightning	230	72+	10-14	0.7-2
Nissan Leaf	149	30	7.5-11	1
Mustang Mach-E	224	95+	8-10	0.75
Hyundai Kona	258	50	9.5	1
Volkswagen ID.4	275	50	7.5-11.5	0.5-0.7

# EV Charging Infrastructure

## Level 1 Charging 120V



- J1772 is standard
- 4-6 miles per hour of charge time
- \$

## Level 2 Charging 240V



- J1772 is standard
- 10-20 miles per hour of charge time
- \$\$

## DC Fast Charging 480V



NACS, CCS, CHAdeMO

- Most vehicles use CCS
- 100+ miles per hour of charge time
- \$\$\$

All GSA-leased ZEVs come with a Level 1 charging cord at a minimum.



# FY2024 Zero-Emission Vehicle (ZEV) Offerings

# FY24 Light Duty ZEV Offering Highlights



SIN, Make, & Model	Vehicle Type	Incremental
8E Nissan Leaf	Subcompact sedan BEV	\$5,095
9E Tesla Model 3	Compact sedan BEV	\$25,238
10E Ioniq 6	Midsize sedan BEV	\$0
20P Chrysler Pacifica	Minivan PHEV	\$9,797
34E Ford E-Transit	Full-size Cargo Van BEV	\$3,660
55E Ford F150 Lightning	Crew Cab Pickup BEV	\$4,907

★ Check [GSA's ZEV Fact Sheet](#) for a complete list.

# FY24 ZEV SUV Offering Highlights



SIN, Make, & Model	Vehicle Type	Incremental
98E Hyundai Kona	4x2 Compact SUV BEV	\$11,551
98P Kia Niro EX	4x2 Compact SUV PHEV	\$10,398
91E/96E Nissan Ariya	4x2/AWD Compact SUV BEV	\$9,710/11,778
100E/105E Hyundai Ioniq 5	4x2/AWD Intermediate SUV BEV	\$5,046/15,036
99P Hyundai Tucson	4x4 Compact SUV PHEV	\$11,306
105P Jeep Grand Cherokee	AWD Intermediate SUV PHEV	\$22,719

★ Check [GSA's ZEV Fact Sheet](#) for a complete list.

# FY24 HD & Specialty ZEV Offering Highlights

SINs	Vehicle Types
624E	Electric Day Cab Tractor
531W, 533W	Electric Stake/Flatbed Cabover Truck
377D-377I	Electric Heavy Duty Low Floor Transit Buses
212E, 281E	Electric Type II Ambulance, Electric Wheelchair Van
320E-323E, 338E-339E	Electric School & Adult Work Buses
397E, 398E	Electric Intercity Motorcoaches



# EVSE Program Planning

# Define your situation

Where you are	What you need	Whom to contact
Space GSA manages	<a href="#">EVSE, installation, or both</a>	Your local PBS representative or lease administrator
Multiple sites GSA manages	<a href="#">EVSE, installation, or both</a>	<a href="mailto:pbs-evse-solutions@gsa.gov">pbs-evse-solutions@gsa.gov</a>
Space GSA does not manage	<a href="#">EVSE installation or both EVSE &amp; installation</a>	<a href="mailto:pbs-evse-solutions@gsa.gov">pbs-evse-solutions@gsa.gov</a>
Space GSA does not manage	<a href="#">EVSE or ancillary services only</a>	<a href="mailto:GSAFleetAFVTeam@gsa.gov">GSAFleetAFVTeam@gsa.gov</a>

# EVSE Project Planning

- Develop your team - involve GSA PBS early in the process
- Plan EVSE before acquiring ZEVs
- Coordinate with your utility company
- Conduct site assessments
- Consider realistic lead times
- Think long term to scale quickly & keep overall cost down
- Collect lessons learned
- If working with GSA, submit 2 separate RWAs for managed chargers
  - ◆ One for the EVSE and install
  - ◆ One for O&M/cloud services

## Other scope considerations:

- Network capability
- Payment collection
- Signage
- Bollards
- Lighting
- ABAAS requirements

# What's actually needed to charge an EV?

## All levels:

- Independent circuit per port (recommended)
- Appropriate metering strategy to monitor usage
- Payment processing capability (for POV charging)
- Building infrastructure to include:
  - ◆ spare capacity/ampacity
  - ◆ room on existing panel boards
  - ◆ life safety requirements for enclosed parking
- ABAAS considerations

## Level 2:

- Charging station hardware
- Conduit to run power/networking
- Concrete pad for pedestal mounts
- Parking bollards (recommended)

## Level 3/DC Fast:

- Transformer (likely)
- Additional electrical equipment, depending on the facility

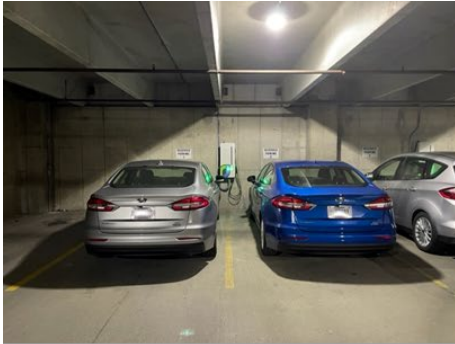
All EVSE is recommended to have a service plan for operation and maintenance.



# EVSE Best Practices

- ★ Start early.
- ★ Slow is smooth, smooth is fast. Avoid action without planning.
- ★ Begin facility assessments ASAP to understand existing electrical capacity & identify necessary infrastructure upgrades for EVSE installation.
- ★ Evaluate your EVSE needs with respect to fleet size, operational requirements, etc.
- ★ Plan for long term to scale quickly & keep overall cost down.
- ★ Establish policy/protocols for vehicle usage/charging and create a culture.

# EVSE Applications



Wall mounted  
(Ceiling mounted also available)



Pedestal mounted



Solar/portable stations

# Ports vs Stations



single-port  
Charging Station



dual-port  
Charging Station

# Things to consider

Per GSA P-100, Federal fleet EVSE infrastructure must minimally include:

**Level 2 chargers (dual-port)**

**Lots with less than 5 GOVs = 2 ports**

**Lots with 5 - 15 GOVs = 4 ports**

**Lots with greater than 15 GOVs = 30% ratio of vehicles to ports**

**At least one ABAAS compliant charging space**

**Networked chargers / FEDRAMP authorized**

Level 2 chargers will be sufficient for most agencies, except possibly LE missions.

# Awareness Tips

- ★ Level 1 utilization considerations (non-GSA buildings ONLY):  
GFCI/dedicated circuit, monitoring usage
- ★ Life safety/fire protection: new requirements in parking garages/enclosed parking.
- ★ ABAAS
- ★ Utility Incentive programs ([EV U-Finder](#) from DOE)

# **Electric Vehicle Supply Equipment (EVSE) Blanket Purchase Agreements (BPAs)**

# EVSE BPA Highlights

## Benefits:

- Streamlined contracting vehicle
- Pre-competed
- Pricing discounts
- Technical evaluation of products
- Includes additional requirements on top of MAS such as IT security

## Access:

- Federal agencies
- Contractors with PBS' Governmentwide Design/Build & Construction EVSE IDIQs
- Lessors of PBS managed sites
- Cities & states for emergency or disaster preparation, public health emergencies, or through the cooperative purchasing program

**New!**

Visit [gsa.gov/EVSE](https://gsa.gov/EVSE) for BPA information and resources

# EVSE Product Offerings

## Levels 1 & 2 (CLINs 0001-0002)



## Level 3/DC Fast (CLIN 0003)



## Solar & Portable (CLINs 0004-0005)



## Software & Networks (CLINs 0007-0008)





# EVSE BPA Services

Available on CLIN 0006

Also available:

- Operation & maintenance plans
- Charging as a service
- Accessories

- Station activation
- Affixing or securing station
- Basic installation
- Commissioning
- Consulting services
- Facility design
- Facility preparation
- Permitting/inspection
- Project management
- Site assessment
- Site validation
- Strategic planning
- Utility coordination

# How to Use the BPA

1

Visit [gsa.gov/EVSE](https://gsa.gov/EVSE)

- Self-service!
- Work directly with the vendors
- View available products and an ordering guide at [gsa.gov/EVSE](https://gsa.gov/EVSE)

2

**Agency Contracting Officer (CO)  
Determines Acquisition Threshold**

1. Orders < \$10K: place directly with the BPA holder
2. Orders > \$10K and < \$250K: provide each BPA holder a fair opportunity
3. Orders > \$250K: send Request For Quote (RFQ) to all BPA holders that offer needed product/service

3

**Agency CO Places  
Order Against BPA**

- Follow FAR 8.405(C) requirements
- Order and delivery arrangements are made by the agency

SOWs are required for services (CLIN 0006)

# Charging Made Easy: One Streamlined GSA Solution

## Charging Station BPAs

- Hardware offerings for Level 1, 2 & DC Fast
- Ancillary products & services
- Federal IT security compliance
- Product onboarding & offboarding
- Small business preferences

## Installation & Infrastructure IDIQs

- Feasibility studies & site assessments
- Construction and design/build
- EVSE installation
- Electrical infrastructure upgrades
- Testing, commissioning, & utility coordination
- Small business set-aside

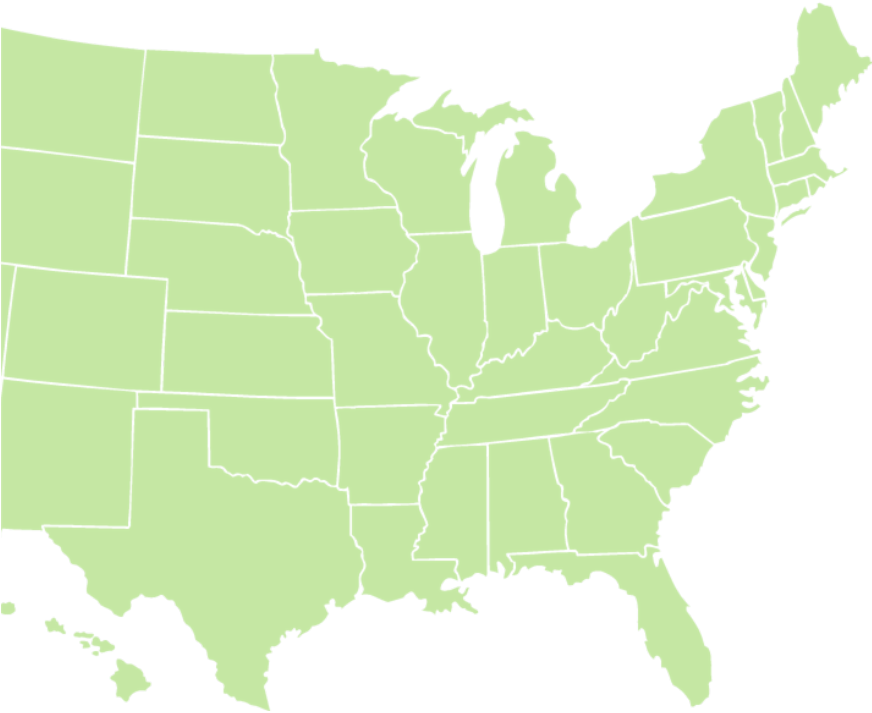


[gsa.gov/ElectrifytheFleet](https://gsa.gov/ElectrifytheFleet)

FAR 51 Deviation  
allows IDIQ contractors  
to buy from BPAs

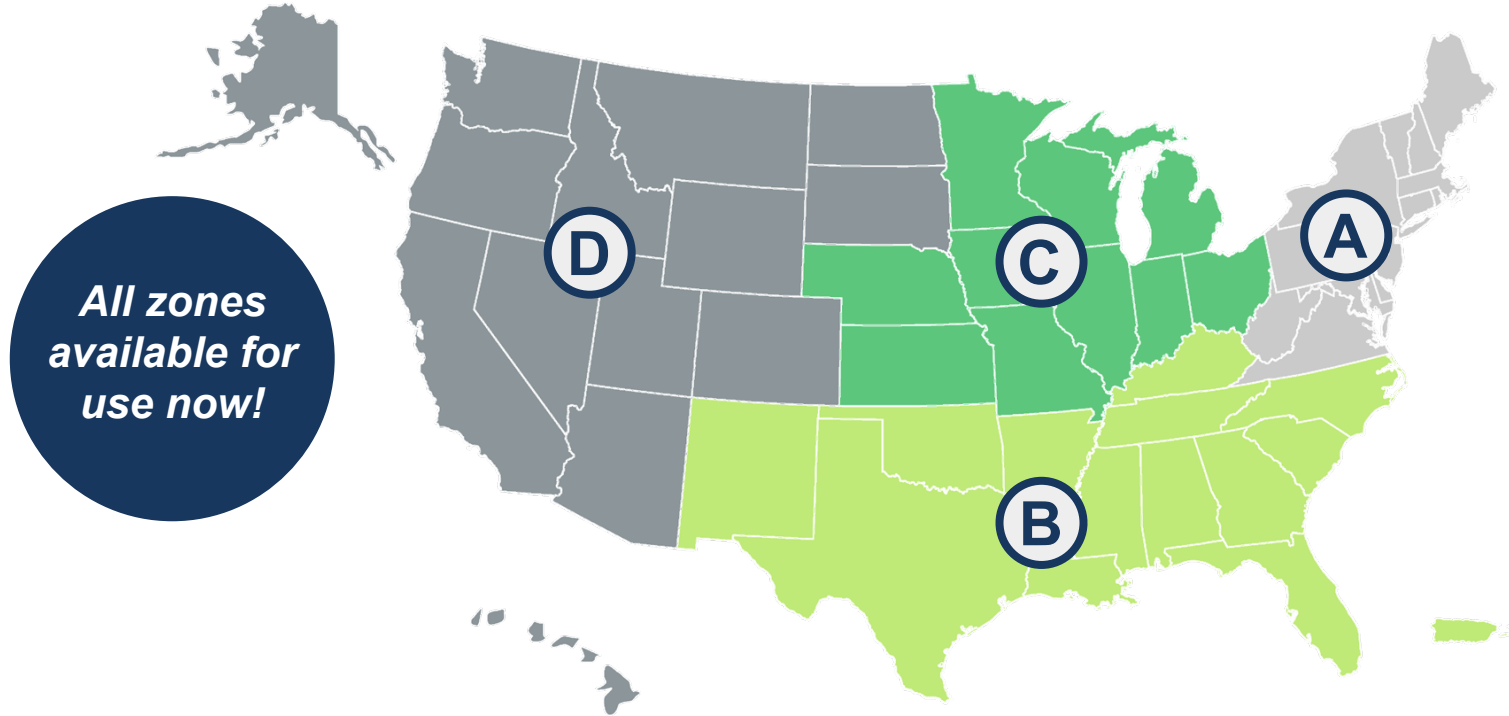
# Governmentwide EVSE Design/Build IDIQs

# Governmentwide IDIQ Overview



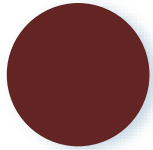
- **Covers any Federal agency location**
  - Including GSA controlled space and non-GSA controlled space
- **Four geographic zones**
- **\$500M total ceiling per geographic zone**
  - Across all IDIQ contracts within each geographic zone
- **1 year base w/ four 1 year option periods**
- **Total small business set-aside**
  - Most IDIQ contractors are socioeconomic small businesses

# IDIQ Geographic Zones



[For more information, please click here](#)

# EVSE Ordering Paths



GSA/PBS Full  
Service Award &  
Management

For buildings in or not in  
GSA's building portfolio

Submit requirements  
& funding through  
[eRETA](#)



Self-Service  
Design &  
Construction IDIQ

For buildings not in GSA's Building Portfolio:

Agency requests  
DPA from GSA  
One time contract  
access fee of \$1,625




Self-Service for  
EVSE Products &  
Services BPA

Agency views  
offerings & orders  
from BPA holder

# Delegated Procurement Authority

- A Delegation of Procurement Authority (DPA) outlines the roles and responsibilities between the GSA IDIQ Contracting Officer (CO) and the Ordering Contracting Officer (OCO).
- Other Federal Contracting Officers may issue task orders *created by a DPA*

GSA Controlled Space	Non-GSA Controlled Space
	
<p>Task orders may be placed by:</p>	
<ul style="list-style-type: none"> <li>● GSA PBS Contracting Officers</li> </ul>	<ul style="list-style-type: none"> <li>● GSA PBS Contracting Officers</li> <li>● Other Federal Contracting Officers <b>with a DPA</b></li> </ul>

### DPA Benefits

- Once granted a DPA, OCOs may issue one or more task orders in any zone
- Contract access fee is paid once for the life of the DPA
- DPAs are valid for life of the IDIQs



# Delegated Procurement Authority Continued

## Receive a DPA in 3 Easy Steps

*Visit our site to learn more about DPAs and these IDIQ contracts*

### Step 1

Ordering agency contacts [pbs-ev-idiq@gsa.gov](mailto:pbs-ev-idiq@gsa.gov) to request procedures for providing a Reimbursable Work Authorization (RWA) in eRETA for \$1,625 per DPA.

### Step 2

DPA requestor reviews the Ordering Guide and any supplemental training materials located [here](#).

### Step 3

DPA requestor completes the DPA Request Form located [here](#).

# GSA's Plans in our Buildings



- GSA is managing a nationwide site assessment project for 373 PBS-owned buildings
  - Comprehensive analysis of existing electric distribution system's capacity to support conversion of all GOVs stationed at a facility
  - Determining quantity of Level 2 stations that can be installed
  - Will help identify where upgrades are needed
- Fire and Life Safety Data Call

# Resources

1

[gsa.gov/ElectrifyTheFleet](https://gsa.gov/ElectrifyTheFleet)

Comprehensive information about GSA's ZEV and EVSE products and services, templates & more

3

[pbs-evse-solutions@gsa.gov](mailto:pbs-evse-solutions@gsa.gov)

For questions on EVSE installation or support in GSA facilities

2

[gsa.gov/gsa-fleet-training](https://gsa.gov/gsa-fleet-training)

Upcoming and past training on ZEVs and EVSE

4

[GSAFleetAFVTeam@gsa.gov](mailto:GSAFleetAFVTeam@gsa.gov)

For questions on ZEVs or EVSE BPAs

